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THE 2026

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THE 2026

BUSINESS LAW INSTITUTE

Monday & Tuesday, May 4 & 5, 2026 – Attend-In-Person

Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370, Minneapolis

Can't attend the live Institute?

View the online replay Thursday & Friday, May 28 & 29, 2026
www.minncle.org

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For assistance, call Minnesota CLE at 800-759-8840 or email customerservice@minncle.org.

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MONDAY & TUESDAY, MAY 4 & 5, 2026 – ATTEND IN PERSON

Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370, Minneapolis

CAN'T ATTEND IN PERSON? View the Online Replay on Thursday & Friday, May 28 & 29, 2026.

The Event of the Year for
Minnesota Business Attorneys –
Essential Updates, Timely
Education and a Great Time
with Colleagues and Friends!

- **3 Critical Annual Updates:** Stay up to date with the Key Business Law Cases, Legislation, and Regulations along with Updates from the Secretary of State's Office.
- **7 Sessions on New Laws & Developments:** Learn all about NEW laws and developments such as Paid Family Medical Leave, Fraudulent Business Filings Act, Consumer Data Privacy Act, Non-Competes, M&A Markets, Securities, Healthcare Transactions and More!
- **9 Breakouts Tracks & 38 Sessions:** Tailor your curriculum with the most useful topics for your practice. Enjoy many new sessions along with core topics focusing on Contracts, M&A/Purchase and Sale, LLCs and Closely Held Businesses, Business Concepts and many more!
- **12 Total Credits:** Earn up to 12 hours of credit and **satisfy 1.0 ethics credit** with a session on *Ethical Rules for a Multi-Jurisdictional Practice*.

And So Much More!

DAY 1 – MONDAY, MAY 4, 2026

Day 1 Breakout Tracks **CONTRACTS** **M&A / PURCHASE & SALES** **LLCS / CLOSELY HELD BUSINESS** **IN-HOUSE & CORPORATE** **INDUSTRY INSIGHTS** **SECURITIES** **BUSINESS CONCEPTS**

8:45 – 10:00 a.m. MORNING PLENARY	10:10 – 11:00 a.m. BREAKOUT SESSION A	11:10 a.m. – 12:00 p.m. BREAKOUT SESSION B	12:00 – 1:00 p.m. LUNCH BREAK	1:00 – 1:50 p.m. BREAKOUT SESSION C	2:00 – 2:50 p.m. BREAKOUT SESSION D	3:00 – 3:50 p.m. BREAKOUT SESSION E	4:00 – 4:50 p.m. BREAKOUT SESSION F
8:15 – 8:45 a.m. CHECK-IN & CONTINENTAL BREAKFAST	CONTRACTS 001 Understanding Franchise Agreements – With Annotated Sample <i>Samuel L. Agostini & Rachel D. Zaiger</i>	CONTRACTS 101 Updates on Restrictive Covenants: How to Advise Businesses on Non-Completes, Non-Solicitations and Non-Disclosures – With Sample Language <i>Christopher A. Amundsen, Katie M. Connolly & Andrew L. Peterson</i>	Lunch provided by Minnesota CLE <i>Sponsored by Eisner Amper</i>	IN-HOUSE & CORPORATE 201 Federal Immigration Policy Updates Impacting the Workforce: What Changes Companies Need to Know Regarding Work Visas Such as H-1B, EB Visas, I-9 Audits, HSI Investigations, Travel Bans and More <i>J. Mike Sevilla & Allison E. Wells</i>	IN-HOUSE & CORPORATE 301 Litigation Liberation: How a Special Litigation Committee Can Save the Day (and the Company) <i>Samantha H. Bates & Leah N. Kippola-Friske</i>	BUSINESS CONCEPTS 401 Accounting 101 for Business Attorneys – Understanding The 3 Core Financial Statements: Balance Sheet, Income Statement, and Statement of Cash Flows <i>Thomas J. Gorowsky & Logan D. Schramel</i>	BUSINESS CONCEPTS 501 Accounting 201 for Business Attorneys – Diving Deeper Into 3 Advanced Topics: Accrual v. Cash Accounting, Revenue Recognition, and Expensing v. Depreciating Capital Assets <i>Thomas J. Gorowsky & Logan D. Schramel</i>
8:45 – 9:00 a.m. WELCOME & INTRODUCTION			12:20 – 12:50 p.m. Business Trivia! <i>Test Your Knowledge of Minnesota and Twin Cities Businesses with a Fun Game of Trivial</i>				
9:00 – 9:30 a.m. 2026 Business Law Case Update <i>Faris A. Rashid & X. Kevin Zhao</i>	M&A / PURCHASE & SALES 002 Deals Done, Lessons Learned – 5 Takeaways from Over 20 Years in M&A <i>Ryan G. Miest</i>	M&A / PURCHASE & SALES 102 The State of the M&A Market – Current Activity, Trends, Key Issues, Future Outlook and What to Expect from the Trump Administration <i>James M. Frommelt, Kam Kielhorn & Adam Webb</i> <i>Mark D. Williamson, moderator</i>		M&A / PURCHASE & SALES 202 Small Deals, Big Issues – 6 Things That Jeopardize Deals Under \$5 Million and How to Avoid or Solve Them <i>Jennie A. Clark & Wynne C.S. Reece</i>	CONTRACTS 302 5 Technology Contracts – An Overview of SaaS, PaaS, SLA, EULA and Click-Wrap Agreements <i>Colman M. Sutter</i>	INDUSTRY INSIGHTS 402 What's Happening in Healthcare – Impact of Federal Funding on Medicare and Medicaid, Consequences of Fraud, and the Impact of Minnesota's NEW Healthcare Transaction Law <i>Zachary J. Crain & Christianna L. Finnern</i>	INDUSTRY INSIGHTS 502 Finally Open for Business – What the Cannabis Market Looks Like in Minnesota Along with the Key Business Issues to Understand Such as Banking, Interstate Commerce and More! <i>Nicole L. Rash</i>
9:30 – 10:00 a.m. 5 Amazing Things You Can Do With AI <i>Daniel A. Tysver</i>				LLCS / CLOSELY HELD BUSINESS 203 All In the Family: Considerations for Family Businesses, Including Guidance for Interfamily Loans and Gifts <i>Allison M. Plunkett</i>	LLCS / CLOSELY HELD BUSINESS 303 Income Tax Issues for Closely-Held Businesses <i>Matthew T. Brown & Derek M. Dockendorf</i>	SECURITIES 403 The Latest Developments in Federal Securities Laws <i>Liz M. Dunshee & Amy C. Seidel</i>	SECURITIES 503 Securities and Governance Panel: Game Show! <i>Gulzar Babaeva & Patrick Seul</i> <i>Liz M. Dunshee & Amy C. Seidel, moderators</i>
10:00 – 10:10 a.m. BREAK	LLCS / CLOSELY HELD BUSINESS 003 4 Sticking Points to Look Out for in Operating Agreements – With Sample Language That Works <i>Allison M. Plunkett</i>	LLCS / CLOSELY HELD BUSINESS 103 6 Hypothetical Shareholder Disputes in Closely-Held Businesses and How to Resolve Them <i>Arthur G. Boylan</i>		1:50 – 2:00 p.m. BREAK	2:50 – 3:00 p.m. BREAK	3:50 – 4:00 p.m. BREAK	

INSTITUTE INFORMATION

LIVE IN-PERSON

Monday & Tuesday, May 4 & 5, 2026
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DAY 2 – TUESDAY, MAY 5, 2026

Day 2 Breakout Tracks **M&A / PURCHASE & SALES** **IN-HOUSE & CORPORATE** **INDUSTRY INSIGHTS** **BUSINESS CONCEPTS** **NEW LAWS & HOT TOPICS** **PRACTICE SKILLS & MANAGEMENT**

8:55 – 10:00 a.m. MORNING PLENARY	10:10 – 11:00 a.m. BREAKOUT SESSION G	11:10 a.m. – 12:00 p.m. BREAKOUT SESSION H	12:00 – 1:00 p.m. LUNCH BREAK	1:00 – 1:50 p.m. BREAKOUT SESSION I	2:00 – 2:50 p.m. BREAKOUT SESSION J	3:00 – 3:50 p.m. BREAKOUT SESSION K	4:00 – 5:00 p.m. AFTERNOON PLENARY	
8:05 – 8:35 a.m. CHECK-IN & CONTINENTAL BREAKFAST	NEW LAWS & HOT TOPICS 601 Deep Dive into the NEW Minnesota Paid Family Medical Leave – What We Have Learned So Far <i>Amy E. Boyle & Nicole A. Truso</i>	NEW LAWS & HOT TOPICS 701 Keeping a Nonprofit Scandal Free: Lessons of Feeding Our Future – Plus, an Essential Checklist for Compliance <i>Jess Birken</i>	12:10 – 12:50 p.m. MIDDAY RECEPTION FOR ALL ATTENDEES! <i>Compliments of Minnesota CLE</i>	NEW LAWS & HOT TOPICS 801 NEW Fraudulent Business Filings Act – How to Correct Business Records, Administrative Process and More! <i>Lauren Bethke</i>	PRACTICE SKILLS & MANAGEMENT 901 Lawyers Are Terrible at Setting Up Their Own Business – Setting Up the Right Way from the Start <i>Paul M. Floyd</i>	PRACTICE SKILLS & MANAGEMENT 1001 6 Tips to Take Your Business Negotiations to the Next Level <i>Rita O’Keeffe & Mark R. Privratsky</i>	Do You Navigate Legal Issues in More Than One State? Then You Need to Know About the Ethical Rules for a Multi-Jurisdictional Practice – Overview and Updates for Business and Corporate Attorneys <i>1.0 ethics credit applied for</i> <i>Aram V. Desteian & Casey D. Marshall</i>	
8:35 – 8:55 a.m. ANNUAL MSBA BUSINESS LAW SECTION MEETING			 <p>Join fellow attendees at this complimentary midday social at Fogo de Chão, conveniently located in the same building as the Conference Center. Enjoy hearty hors d’oeuvres, beverages, and casual conversation with colleagues in a relaxed setting.</p>					
8:55 – 9:00 a.m. WELCOME & INTRODUCTION	INDUSTRY INSIGHTS 602 A Look at 5 Emerging Business Industries – Influencers, Podcasts, Video Games, NIL Athletes, and Influencer Agency Models <i>Alex Frescoln & Kimberly A. Lowe</i>	INDUSTRY INSIGHTS 702 What to Do With Breweries and Other Distressed Businesses – Impact of Declining Alcohol Consumption, Hemp Ban, Market Realities and More! <i>Jeffrey C. O’Brien</i>			IN-HOUSE & CORPORATE 802 How to Manage and Conduct Successful Internal Employment Investigations <i>Patricia Y. Beety & Jennifer R. Coates</i>	IN-HOUSE & CORPORATE 902 Navigating the NEW Minnesota Consumer Data Privacy Act: A Practical Guide for Companies <i>Kellie C. Johnson</i>	IN-HOUSE & CORPORATE 1002 Navigating Internal Employee AI Use – Policies, Pitfalls, and Best Practices for Employers <i>Terran C. Chambers</i>	
9:00 – 9:30 a.m. 2026 Business Law Legislative and Regulatory Updates <i>Kimberly A. Lowe</i>				BUSINESS CONCEPTS 803 Business Insurance Primer – Types, Coverages, and Key Policy Considerations <i>Michelle K. Kuhl & Lauren E. Nuffort</i>	BUSINESS CONCEPTS 903 Understand and Calculate the Value of Your Client’s Business <i>Mitchell Hoistad, Cory J. Markling & Christopher Van Schooneveld</i>	BUSINESS CONCEPTS 1003 Solving the Founder’s Isolation Paradox – How Owners Can Continue to Grow and Scale Their Business While Mitigating Risk <i>Jacqueline D. Kuiper</i>		
9:30 – 10:00 a.m. 2026 Update from the Secretary of State’s Office <i>Secretary Steve Simon</i>	M&A / PURCHASE & SALES 603 M&A Documents Part I – Launching the Deal: Structuring NDAs, LOIs, Confidentiality, Information Flow and More <i>Susan J. Markey</i>	M&A / PURCHASE & SALES 703 M&A Documents Part II – Executing the Deal: Purchase Agreement and Closing Mechanics <i>Susan J. Markey</i>		1:50 – 2:00 p.m. BREAK	2:50 – 3:00 p.m. BREAK	3:50 – 4:00 p.m. BREAK		
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