

ABOUT THE SPEAKER



Nonprofit Org.
U.S. Postage
PAID
Minnesota Continuing
Legal Education

Sybil Dunlop

Greene Espel PLLP
Minneapolis

Sybil is a partner with Greene Espel PLLP in Minneapolis, where she handles complex litigation for local and international clients. She is a passionate and uncommonly persuasive advocate who helps clients resolve commercial and intellectual property disputes. Her litigation practice affords her substantial first-chair trial and arbitration experience. Sources share that “she is brilliant, responsive and seeks to understand business objectives” as well as a “go-to solution for complex disputes.” (Chambers USA, 2022 and 2024). Minnesota Lawyer has recognized her three times as “Attorney of the Year.”

Bringing her skills to bear, Sybil successfully leads teams in litigations around the country and she has taken and defended hundreds of depositions. She is also an experienced and well-reviewed instructor, teaching courses on litigation tactics, depositions, legal writing, and trial strategy to audiences around the country. Audiences applaud her “passion and enthusiasm for mastery” and share that she provides the “the perfect balance of general information while also going into nuanced issues for more experienced practitioners.”

Sybil Dunlop is a faculty member of



Minnesota Continuing
Legal Education



2550 UNIVERSITY AVE W #160-S, SAINT PAUL, MN 55114

DATED MATERIAL – PLEASE EXPEDITE!



RECYCLABLE

View information on
your mobile device or
register online.



Dunlop's Deposition Playbook

How to Take Control and
Achieve Your Goals

Friday, January 10, 2025 –
Attend In Person



Minnesota Continuing
Legal Education
Your Success Is Our Goal

ALL-NEW
SEMINAR!

Dunlop's Deposition Playbook

How to Take Control and
Achieve Your Goals



Whether you are seeking information, an admission, or defending your client, your control of a deposition is critical. In this all-new seminar, **Sybil Dunlop** summons her experiences as a successful trial lawyer and marries them with her remarkable teaching talent and excitement for the practice of law to deliver a unique learning experience.

YOU WILL LEARN HOW TO:

- Prepare Your Witness
- Draft and Use Outlines
- Take and Defend Depositions
- Make Effective Objections
- Take and Defend Expert Depositions

And So Much More!

Friday, January 10, 2025 – Attend In Person

Can't Attend In Person?

View an Online Replay on Friday, January 31, 2025

Dunlop's Deposition Playbook

FRIDAY, JANUARY 10, 2025

Attend In Person

Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370, Minneapolis

Can't attend the live seminar?

View an online replay Friday, January 31, 2025

www.minncle.org

4985-25 | oma | PAmcs

Register online at www.minncle.org

Email customerservice@minncle.org or call **800-759-8840** for assistance.

TUITION:

\$295 MSBA member

\$295 paralegal

\$345 standard rate

SEASON PASSHOLDERS:

- **Super Passholders** may attend the in-person seminar or the online replay at no charge.
- **In-Person Passholders** may attend the in-person seminar at no charge or the online replay for 50% off.
- **Online Passholders** may attend the in-person seminar for 50% off or the online replay at no charge.

NEW LAWYER DISCOUNT!

New lawyers who have been admitted to the bar fewer than 5 years receive a 50% discount.

SCHOLARSHIPS AVAILABLE

Minnesota CLE maintains a scholarship program for those individuals with a financial need. To obtain a scholarship application, contact customerservice@minncle.org.

JOIN THE MSBA AND PAY LESS FOR MINNESOTA CLE SEMINARS!

To join, go to www.mnbar.org

Or for more membership advantages call 1-800-882-6722.

LIVE IN PERSON

Friday, January 10, 2025
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center, Minneapolis

ONLINE REPLAY

Friday, January 31, 2025
View online at www.minncle.org
A moderator will be available to answer questions by email.

HOW TO REGISTER

Register online at www.minncle.org.
Email customerservice@minncle.org
or call **800-759-8840** for assistance.

COURSE MATERIALS

In-person attendees will receive hard copies of any course materials submitted. All attendees will have access to all course materials via their Minnesota CLE online accounts.

CREDITS

Minnesota CLE is applying to the Minnesota State Board of CLE for **6.0 CLE credits, including 1.0 ethics credit**. Application is also being made to the MSBA for **6.0 civil trial specialist credits**. The maximum number of total credits attendees may report for this seminar is 6.0.

SCHOLARSHIPS AVAILABLE

Minnesota CLE maintains a scholarship program for those with a financial need. Contact customerservice@minncle.org for further details or to obtain an application.

ACCOMMODATION

If you have a disability and need an accommodation in order to attend this seminar, contact Minnesota CLE as soon as possible at **800-759-8840** or customerservice@minncle.org.

CANCELLATION POLICY / NO-SHOW POLICY

Paid registrants who cancel before the seminar will receive a refund upon request. Paid registrants who do not cancel and are unable to attend will retain access to the seminar materials through their Minnesota CLE website accounts.

QUESTIONS?

customerservice@minncle.org
800-759-8840
www.minncle.org

12:20 – 1:00 p.m.
LUNCH BREAK (ON YOUR OWN)

1:00 – 2:30 p.m.

PART III

How to Take and Defend Expert Depositions

The expert has likely been deposed before – explore special considerations for expert depositions, including how to set up a *Daubert* motion, your trial cross-examination, or even increase your chances of settlement.

Identifying Your Deposition Style – Play to Your Strengths

Playing to your own strengths will help you achieve your deposition objectives (and feel comfortable while doing so). Identify your own deposition style by examining a showcase of various successful models.

2:30 – 2:45 p.m.
BREAK

2:45 – 4:15 p.m.

PART IV

How to Properly Use Deposition Technology

The court reporter is an officer of the court. Your ethical interaction with the reporter as well as the proper use of technology, including video, Realtime, and electronic exhibits increase your likelihood of a successful deposition.

Ethical Pitfalls to Avoid in Depositions

1.0 ethics credit applied for

When there is a transcript, there is room for error. This section reviews recent case law providing deposition guidance and offers advice for avoiding ethical missteps.

8:30 – 9:00 a.m.
CHECK-IN & CONTINENTAL BREAKFAST

9:00 – 9:05 a.m.
WELCOME & INTRODUCTION

9:05 – 10:35 a.m.

PART I

How to Prepare Your Witness – What the Latest Research Says

Learn best practices for preparing your witness including the use of documents during preparation and the latest research to help your witness feel comfortable and perform at his or her best.

How to Draft and Use Outlines – Prepare to Be Flexible

While you never want to be tied to your outline, advance preparation allows you the flexibility to move beyond the outline in a deposition. We'll review several outline templates to identify the styles that will work best in different circumstances.

10:35 – 10:50 a.m.
BREAK

10:50 a.m. – 12:20 p.m.

PART II

How to Take and Defend Depositions – Mastering the Fundamentals

Whether conducting a discovery deposition, a trial deposition, a hybrid or defending your own witness, the fundamentals are crucial. Additionally, learn tips and tricks to elevate your performance.

How to Make Effective Objections

When defending a deposition, the objection is your primary tool. This section covers everything – from teaching your witness about depositions to effectively using them to preserve your record.