

COURSE INFORMATION

LIVE IN PERSON

Tuesday, October 18, 2022
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center, Minneapolis

ONLINE REPLAY

Thursday, November 17, 2022
View online at www.minncle.org
A moderator will be available to answer questions by email.

HOW TO REGISTER

Registration must be made online at www.minncle.org. For assistance, call Minnesota CLE at **651-227-8266** or **800-759-8840** or email customerservice@minncle.org.

COURSE MATERIALS

In-Person Attendees
Course materials will be provided to in-person attendees in hard copy. In-person attendees will also have electronic access to the course materials via their Minnesota CLE website accounts.

Online Replay Attendees
Online replay attendees will have electronic access to the course materials via their Minnesota CLE website accounts.

CREDITS

Minnesota CLE is applying to the Minnesota State Board of CLE for **6.0 standard CLE credits**. The maximum number of total credits attendees may claim is 6.0 credits. Minnesota CLE is also applying to the Minnesota State Bar Association for **6.0 civil trial law specialist credits**.

SCHOLARSHIPS AVAILABLE

Minnesota CLE maintains a scholarship program for those with a financial need. Contact Grant at gdavies@minncle.org or **651-254-2111** for further details or to obtain an application.

ACCOMMODATION

If you have a disability and need an accommodation in order to attend this seminar, contact Minnesota CLE as soon as possible at **800-759-8840** or customerservice@minncle.org.

CANCELLATION POLICY / NO-SHOW POLICY

Paid registrants who cancel before the seminar will receive a refund upon request. Paid registrants who do not cancel and are unable to attend will retain access to the seminar materials through their Minnesota CLE website account. Passholders may purchase the materials at 50% of the full retail price.

QUESTIONS?

customerservice@minncle.org
www.minncle.org
800-759-8840

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DATED MATERIAL – PLEASE EXPEDITE!



View information on
your mobile device or register
online.



Winning Strategies for Today's Deposition Practice

Innovative Techniques to Improve Your Deposition Outcomes

- Controlling the Narrative
- Deposing Expert Witnesses
- Mastering Remote Depositions
- And More!



**Winning Strategies
for Today's
Deposition Practice**



**Tuesday, October 18, 2022
Attend In Person**

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SCHEDULE

8:30 – 9:00 a.m.
CHECK-IN & CONTINENTAL BREAKFAST

9:00 – 9:05 a.m.
WELCOME & INTRODUCTION
– *Sybil L. Dunlop, Course Chair*

9:05 – 9:50 a.m.
**Developing Your Deposition Processes –
What I Know Now That I Wish I Knew Then**

How to decide who to depose, when, and why; and what to do when the deposition is done.

– *Leona B. Ajavon
Laura M. Matson
Kyle J. Pozan*

9:50 – 9:55 a.m.
BREAK

9:55 – 10:55 a.m.
**Controlling the Conversation to Leverage
the Impact of the Deposition**

How to create and drive a narrative for the deposition that supports your theory of the case.

– *John W. Ursu*

10:55 – 11:00 a.m.
BREAK

11:00 – 11:45 a.m.
Preparing to Defend a Deposition

How to prepare your witness, correctly make objections that matter, avoid counterproductive disputes, and prevail on those that matter.

– *Holley C.M. Horrell*

11:45 a.m. – 12:30 p.m.
LUNCH BREAK (ON YOUR OWN)

12:30 – 1:30 p.m.
Taking and Defending Expert Depositions

How to prepare an expert, impeach, exhaust opinions, and obtain admissions.

– *Annamarie A. Daley*

1:30 – 2:30 p.m.
**Taking and Defending Rule 30(b)(6)
Depositions**

How to discover the corporation's positions, obtain the foundation for discovery, and defend representatives.

– *Dean C. Eyster*

2:30 – 2:40 p.m.
BREAK

2:40 – 3:25 p.m.
**Using Remote Depositions and Other
Tech Tools to Create a Resource
Conscious Deposition Practice**

How to use technology to take productive depositions when working with a small budget and limited support staff, especially if you are a solo, non-profit, or small firm practitioner.

– *Benjamin R. Kwan*

3:25 – 3:30 p.m.
BREAK

3:30 – 4:15 p.m.
**Understanding the Role of Cognitive
Biases When Taking and Defending a
Deposition**

How to identify and manage cognitive biases working for or against you during the deposition.

– *Sybil L. Dunlop*

Can't attend the live seminar?

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November 17, 2022.

Expert Advice to Improve Your Deposition Outcomes

FACULTY

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Register today at www.minncle.org

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TUITION:

\$245 MSBA member

\$245 paralegal

\$295 standard rate

SEASON PASSHOLDERS:

- **Super Passholders** may attend the in-person seminar or the online replay at no charge.
- **In-Person Passholders** may attend the in-person seminar at no charge or the online replay for 50% off.
- **Online Passholders** may attend the in-person seminar for 50% off or the online replay at no charge.

NEW LAWYER DISCOUNT!

New lawyers who have been admitted to the bar fewer than 3 years receive a 50% discount.

SCHOLARSHIPS AVAILABLE

Minnesota CLE maintains a scholarship program for those individuals with a financial need. To obtain a scholarship application, contact Grant at gdavies@minncle.org.

JOIN THE MSBA AND PAY LESS FOR MINNESOTA CLE SEMINARS!

To join, go to www.mnbar.org

Or for more membership advantages call 1-800-882-6722.

CAN'T ATTEND?

You can purchase the course manual for \$75 (plus tax and handling) by calling Minnesota CLE at 800-759-8840. Orders will be filled after the seminar.