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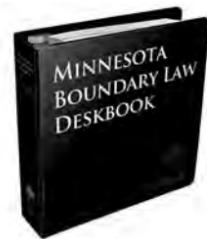
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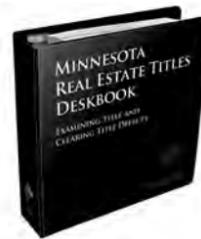
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Real Estate for the Non-Specialist

Tuesday, September 28, 2021
LIVE ONLINE ONLY



NEW SEMINAR!

Real Estate for the Non-Specialist

*Spotlighting the Important Real Estate
Matters Every Attorney Should Understand*



This **brand NEW seminar** will provide you with an overview of major topics in real estate that can help you **tackle real estate issues** and complement your legal practice. Expert real estate practitioners will discuss:

- Purchase and Sale of Property
- Disclosures and Due Diligence in Real Estate Transactions
- Title Issues and Title Insurance
- Abstract vs. Torrens Property
- Commercial Lease and Evictions
- Foreclosures
- And More!

Tuesday, September 28, 2021
LIVE ONLINE ONLY – No in-person attendance.

In-Person Passholders – You may use your Pass to register for the online seminar at no charge.

SCHEDULE

8:30 – 9:00 a.m.

JOIN ONLINE

9:00 – 10:00 a.m.

An Overview of Real Estate Transactions and Resources When Evaluating Real Estate Issues

In this introduction, experienced real estate attorneys will provide an overview to the world of real estate. Learn the basics of real estate transactions, the process for the purchase and sale of property, along with important forms and online resources.

– *Shaun D. Redford*
Katherine (Katie) Wahlberg

10:00 – 10:10 a.m.

BREAK

10:10 – 11:10 a.m.

What You Need to Know about Disclosures and Due Diligence in Real Estate Transactions

There are a lot of moving parts to a real estate transaction, and while each transaction is different, they all involve due diligence. It is important to understand how to draft a purchase agreement, to anticipate due diligence issues, and how to review basic due diligence documents.

– *Sonja (Sunny) Beddow*
Matthew W. Buckley

11:10 – 11:15 a.m.

BREAK

11:15 – 11:45 a.m.

The Title Insurance Policy: What Is It, Why Get It, and What To Do with It?

Learn about the policies available to your client, the benefits they provide, and what to do with the policy when your client is faced with a potential claim.

– *Stacey Anderson*

11:45 – 11:50 a.m.

BREAK

11:50 a.m. – 12:20 p.m.

Abstract vs. Torrens Property

There are two different ways of owning and recording real property in Minnesota: Abstract Title and Torrens. This session will provide a brief overview of both types of property, the major differences, and how property is recorded under each type. Also, learn about some of the major pitfalls and issues that arise under each type.

– *Katie Pivec*

12:20 – 1:00 p.m.

LUNCH BREAK

1:00 – 2:00 p.m.

The “Keys” to Residential and Commercial Leases and Evictions

Residential and commercial leasing can be more complicated than you’d think. Minnesota’s Eviction Moratorium Phaseout adds another layer of technical and strategic considerations. This session will review key aspects of, and differences between, residential and commercial leases. In addition, landlord and tenant rights and defenses will be discussed, and the residential and commercial eviction processes will be summarized. The provisions of Minnesota’s Eviction Moratorium Phaseout will also be explained.

– *Sarah E. Fisher-Otten*

2:00 – 2:10 p.m.

BREAK

2:10 – 3:10 p.m.

Understanding the Basics of Foreclosures

This session will provide an overview of foreclosure statutes, nuts and bolts of commencing a foreclosure for non-practitioners, pros and cons of different types of foreclosures, current trends in foreclosure law and the applicability of federally mandated COVID procedures.

– *Rebecca F. Schiller*

3:10 – 3:20 p.m.

BREAK

3:20 – 4:20 p.m.

6 Additional Important Topics You Need to Know About in Real Estate

This session will provide an overview of additional real estate topics that come up quite often. Topics will include mechanic’s liens, legal descriptions, surveys, boundary issues, easements, and riparian rights, among others.

– *Matthew R. Doherty*



COURSE INFORMATION

ONLINE PROGRAM

Tuesday, September 28, 2021

View online at www.minncle.org

Registration for online program must be made online at www.minncle.org

IN-PERSON PASSHOLDERS

You may use your Pass to register for the online program at no charge.

COURSE MATERIALS

All course materials will be provided electronically.

CREDITS

Minnesota CLE is applying to the Minnesota State Board of CLE for **6.0 standard CLE credits**. Minnesota CLE is also applying to the MSBA for **6.0 basic real estate specialist credits**. The maximum number of total credits attendees may claim is 6.0 credits.

SCHOLARSHIPS AVAILABLE

Minnesota CLE maintains a scholarship program for those with a financial need. Contact Grant at gdavies@minncle.org or **651-254-2111** for further details or to obtain an application.

ACCOMMODATION

If you have a disability and need an accommodation in order to attend this seminar, please contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114 or call us at 800-759-8840.

CANCELLATION POLICY / NO-SHOW POLICY

Paid registrants who cancel before the seminar will receive a full credit on their account, or refund upon request. Paid registrants who do not cancel and are unable to attend will retain access to the seminar materials through their website account. Passholders may purchase the materials at 50% of the full retail price.

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Real Estate for the Non-Specialist

TUESDAY, SEPTEMBER 28, 2021

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ONLINE SEMINAR:

TUESDAY, SEPTEMBER 28, 2021

Registration must be made online at www.minncle.org

TUITION:

\$245 MSBA member

\$245 paralegal

\$295 standard rate

Passholders attend at no charge.

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