

**JANUARY
13 & 14, 2022**

LIVE ONLINE ONLY

**Attend As Much As
Your Schedule Allows**

The 2022

New Lawyer Experience

Up-to-the-Minute Practice Tips for New Lawyers



FREE

**FOR
2019, 2020, 2021
ADMITTEES**

11.25 CREDITS | ATTEND ONLINE – NO IN-PERSON ATTENDANCE

The New Lawyer Experience

Practical Advice From Experienced Lawyers and Judges

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Nilan Johnson Lewis PA
Minneapolis

Rebekah L. Bailey

Nichols Kaster PLLP
Minneapolis

Joan M. Bibelhausen

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Jennifer L. Carey

Hanft Fride PA
Duluth

Karin K. Ciano

Office for Lawyers Professional
Responsibility
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Grant T. Collins

Felhaber Larson
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Law Office of Eric T. Cooperstein, PLLC
Minneapolis

Lauren D'Cruz

Schaefer Halleen LLC
Minneapolis

Gary A. Debele

Messerli Kramer
Minneapolis

Rachel L. Dougherty

Minnesota Office of State Procurement
Saint Paul

Katy Drahos

Minnesota State Bar Association
Minneapolis

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Tenth Judicial District

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Funke Law
New Brighton

Emerald A. Gratz

Minnesota Supreme Court
Saint Paul

Tamar Gronvall

Office for Conflict Resolution, University
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Minneapolis

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Minneapolis

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Assistant Hennepin County Attorney
Minneapolis

Kayla C. Hoel

Fredrikson & Byron, P.A.
Minneapolis

Kevin D. Hofman

Messerli Kramer
Minneapolis

Judge Eric Hylden

Sixth Judicial District

Christopher Keyser

Keyser Law PA
Minneapolis

Bridget Landry

Cordell & Cordell PC
Edina

Kimberly A. Lowe

Avisen Legal PA
Minneapolis

Judge Kathryn Davis Messerich

Minnesota Statewide Senior Judge

Susan D. Minsberg

Susan Minsberg Law Office
Saint Paul

Judge Jessica A. Palmer-Denig

Office of Administrative Hearings
Saint Paul

Judge N. Ameer Pham

Office of Administrative Hearings
Saint Paul

Jules Porter

Seraph 7 Studios
Minneapolis

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Arnold Rodman & O'Keefe PA
Bloomington

Racey J. Rodne

McEllistrem, Fargione, Rorvig & Moe, PA
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Orrick, Herrington & Sutcliffe, LLP
Washington, D.C.

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Van Nurden Law PLLC
Minneapolis

Judge Edward T. Wahl

Fourth Judicial District
Minneapolis

Stephanie J. Willing

Ecolab
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Westman, Champlin & Koehler
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Timely **Guidance**
Valuable **Resources**
Informed **Support**
And **Prizes!**

Education You Can Use From Experts You Can Trust

- Real-world practice tips from top lawyers and judges
- Substantive overviews of multiple practice areas
- Comprehensive high quality materials to accompany the presentations

Watch Again for 1 Year

- Free online access to all sessions.
- Available only for attendees.
- Viewing outside of course dates is for educational purposes only, not credit.

Chance to Win a Prize

- Student Loan Payment (up to \$750)
- Virtual Lunch with Eric Cooperstein (The Ethics Maven!)
- Virtual Lunch with Karin Ciano (The Legal Writing Guru!)

Prize drawings will take place at lunch on Thursday, January 13, and lunch on Friday, January 14. Attendees will receive instructions for entering the prize drawing by Thursday morning. Any person may receive entry information on Thursday, January 13, by calling 800-759-8840 until 10:00 a.m. Registration for the 2022 New Lawyer Experience is not required. The following individuals are not eligible to win: employees of Minnesota CLE and the Minnesota State Bar Association, as well as family members of those employees.

Admitted in 2021?

Congratulations!

As an Extra Benefit, You'll Receive a Special New Lawyer Kit – **More than \$800 in FREE Practice Resources!**

- 1) **Free Minnesota CLE Deskbook** – Your choice! (up to \$499 value)
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- 3) **Free Legal QuickSheet™** to Timing Under Minnesota's New Civil Rules (\$10 value)
- 4) **Free InFORMed Annotated Document** – Partnership Agreement with eFormbook (\$49 value)
- 5) **Free Webcast** – View 1 live one-hour webcast from your office or home (\$75 value)
- 6) **Free 1-Year Subscription to the eCoursebook Collection** – An extensive and fully-searchable database of useful seminar materials in all practice areas (\$245 value)

Admitted in 2019, 2020 or 2021?

Jumpstart Your Career with This Amazing Deal!

ALL New Lawyers Receive 50% off ALL Minnesota CLE Offerings – Season Passes, In-Person Seminars, Live Webcasts, On Demand Seminars and Publications



GET
Direction

LOCATE
Practice Resources

CONNECT TO
Colleagues

8:25 – 8:55 a.m. JOIN ONLINE

8:55 – 9:00 a.m. WELCOME & INTRODUCTION

9:00 – 11:50 a.m.
**MORNING
PLENARY
SESSIONS**

9:00 – 9:30 a.m.

**Morning Keynote:
Find Your Super Power – Using Law and Technology
to Shape the Future**

Jules Porter

9:30 – 9:35 a.m. BREAK

9:35 – 10:35 a.m.

**Quick Answers to the Legal Questions Friends,
Relatives and Strangers Will Ask Anytime, Anywhere**

A team of experts answer the questions you, as a lawyer, will inevitably be asked when you are least expecting it.

Jennie A. Clark, Gary A. Debele, Kayla C. Hoel, Racey J. Rodne & James L. Young

Susan D. Minsberg (moderator)

10:35 – 10:45 a.m. BREAK

10:45 – 11:45 a.m.

Avoiding Common Real-World Ethics Problems

1.0 ethics credit applied for

This session will explore fact patterns that commonly present ethics problems for lawyers, such as failing to communicate with clients, improperly contacting the opposing party or the court, and mishandling client trust accounts. Learn how to work through the situations and avoid conduct that would violate the Rules of Professional Responsibility.

Eric T. Cooperstein

PRIZE DRAWING
at lunch session

11:45 a.m. – 12:45 p.m. LUNCH BREAK

Minnesota CLE Resources for New Lawyers

Learn about the most useful books, guides, and annotated documents for new attorneys. Discover why Season Passes are the best deal in CLE and how our web-based seminars help you meet your needs from wherever you are.

New Lawyers, you receive everything half-price!

- 500+ on demand programs
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- 250+ live webcasts
- 42 comprehensive written Deskbooks
- 70+ Legal QuickSheets™
- 40+ Summary Guides™
- Minnesota CLE Season Pass
- and more!

12:45 – 1:45 p.m.

BREAKOUT SESSION A

(choose one)

101

What Every Lawyer Needs to Know About Residential Real Estate

Get expert advice on handling residential real estate transactions and a refresher on the fundamentals of real property law.

Jennifer L. Carey

102

What Every Lawyer Needs to Know About Divorce

From child support and spousal maintenance to advice for your first family law trial, learn the basics of divorce practice from an experienced family lawyer.

Scott M. Rodman

103

Everything But the Kitchen Sink? Conducting Effective and Efficient Written Discovery

Written discovery often constitutes the most time-consuming and resource-draining part of litigation. Discover how to draft effective requests that are targeted to your litigation strategy. Learn how to prepare requests that are reasonably limited in scope, yet sufficiently broad to obtain what you need. You will also receive sample requests.

Rebekah L. Bailey

2:00 – 3:00 p.m.

BREAKOUT SESSION B

(choose one)

201

What Every Lawyer Needs to Know About Business Contracts

A fast-paced refresher on fundamental concepts in drafting and reviewing contracts, including the basic elements almost every business contract should include.

Rachel L. Dougherty

202

What Every Lawyer Needs to Know About Employment Law

Learn the basics of hiring, testing, reasonable accommodation, leaves of absence, wage and hour matters, employment handbooks, discipline and termination.

Grant T. Collins

203

Your First Trial: What You Need to Know to Survive (And Give Yourself a Better Chance to Win)

An experienced trial attorney provides practical tips and strategies on conducting your first trial; including pretrial preparation, opening and closing arguments, direct and cross examinations, and other considerations.

William F. Stute

3:15 – 4:15 p.m.

BREAKOUT SESSION C

(choose one)

301

Using Negotiation and Settlement Skills to Your Tactical Advantage

Because the majority of cases settle before trial, your negotiating and settlement skills are often a key component to your client's success. You will receive helpful tips and strategies designed to gain tactical leverage and maximize your client's position.

Lauren D'Cruz & Stephanie J. Willing

302

How to Improve Your Legal Briefs, Memos and Other Documents

Legal writing guru Karin Ciano shares proven techniques for taking your legal writing to the next level.

Karin K. Ciano

303

Wearing the White Hat: Careers in the Public Sector

A discussion on the types of careers available to attorneys in government positions; how to position yourself for public sector employment and continuing advancement; and the overall advantages and challenges of public employment in federal, state and local agencies.

Emerald A. Gratz, Tamar Gronvall & Shannon M. Harmon
Judge Jessica A. Palmer-Denig
(moderator)

1:45 – 2:00 p.m.

BREAK

3:00 – 3:15 p.m.

BREAK

CONSIDER
Advice

PROVIDE
Help

IDENTIFY
Opportunity

8:25 – 8:55 a.m. JOIN ONLINE

8:55 – 9:00 a.m. WELCOME & INTRODUCTION

9:00 a.m. – 12:15 p.m.

MORNING
PLENARY
SESSIONS

9:00 – 10:15 a.m.

Your Day in Court: What to Expect and What Judges Expect of You

This session provides a unique opportunity to hear directly from four judges. Learn the rules of their courts and receive their advice on scheduling matters, working with clerks, proper communication with the courts, and etiquette in the courtroom and chambers.

Judge Juanita C. Freeman, Judge Eric Hylden, Judge Kathryn Davis Messesrich, & Judge N. Ameer Pham Kevin D. Hofman (moderator)

10:15 – 10:30 a.m. BREAK

10:30 – 11:30 a.m.

Candid Advice for New Lawyers

A panel of attorneys from a variety of practice areas discuss their career paths and share advice for new lawyers. Hear what they like about their work, what they find challenging, and what it takes to succeed.

Alia M. Abdi, Ted Haller & Joel Van Nurden Bridget Landry (moderator)

11:30 – 11:35 a.m. BREAK

11:35 a.m. – 12:05 p.m.

Helping Yourself While Helping Others

Learn about ways to get involved in the bar and the community and how involvement increases wellness.

Joan M. Bibelhausen & Katy Drahos

PRIZE DRAWING
at lunch break

12:05 – 12:45 p.m. LUNCH BREAK

12:45 – 1:45 p.m.

AFTERNOON
PLENARY
SESSION

12:45 – 1:45 p.m.

How to Make Presentations to Clients, the Court or Any Audience

Judge Wahl shares practical tips for making powerful and persuasive presentations.

Judge Edward T. Wahl

1:45 – 2:00 p.m. BREAK

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MLM will be offering an additional webcast for attendees – additional information coming soon!

2:00 – 4:10 p.m.

BREAKOUT SESSION D

(choose one) (includes one 10-minute break)

401

Estate Planning for New Lawyers

Get tips on designing and drafting an estate plan for individuals with non-taxable estates. Plus, advice on the use of health care directives, statutory short form powers of attorney, trusts, and coordinating beneficiary designations with a client's estate plan.

Paul D. Funke & Melissa Hagstrum Bayne

402

How to Handle Your First Criminal Case: 10 Things You Must Know

From the rights of the defendant to conducting plea negotiations, learn the basics of criminal law defense from an experienced criminal law attorney.

Christopher Keyser

403

Selecting and Forming Corporate Entities

Learn the basics of business entity selection, including the advantages and disadvantages of the various business entities. Plus, advice on drafting articles of incorporation, bylaws, resolutions, and other organizational documents.

Kimberly A. Lowe

NEW THIS YEAR!

2 Free Additional Webcasts for All Attendees

WEDNESDAY, JANUARY 19, 2022 | 12:00 – 1:00 p.m.

Personal Branding: Tips for Building, Managing, and Growing Your Brand

1.0 standard CLE credit applied for

A strong brand stands out in the crowd and can result in more sales, increased awareness, and a better customer experience. But branding isn't just for companies. Professionals, including attorneys, each have their own story to tell and goals, skills, and expertise to share with clients and prospective clients. Join this discussion and hear ideas on how to identify and create your own personal brand, in the office and online.

Felicia J. Boyd, Norton Rose Fulbright US LLP

Sean Patrick McGinley, Norton Rose Fulbright US LLP

WEDNESDAY, JANUARY 19, 2022 | 2:00 – 3:00 p.m.

Here's Looking at You Lawyer: An Ethics Primer for New Lawyers

1.0 ethics credit applied for

Congratulations you are a lawyer! Regardless of how you use your license, the Minnesota Rules of Professional Conduct (MRPC) contain specific requirements in terms of supervision. In this webcast, we will discuss your obligations as an attorney to supervise other lawyers and staff. We will also discuss how the MRPC address the situation of a subordinate lawyer who acts on the advice of a supervising attorney. This webcast will explore what supervision looks like in practice by discussing the common ethical traps and how lawyers have established positive systems and firm cultures that both comply with the MRPC and provide clients with great service.

Nicholas M. Ryan, Law Office of Eric T. Cooperstein, PLLC

A Special Thank You to Our Esteemed Faculty

The judges and attorneys appearing in this program donated their time, effort and expertise for the benefit of our attendees and the advancement of the legal profession. We thank them for their dedication and generosity.

ONLINE PROGRAM

Thursday & Friday,
January 13 & 14, 2022
View online at www.minncle.org
Registration for live webcast must be
made online at www.minncle.org

IN-PERSON PASSHOLDERS

You may use your Pass to register for the
online program at no charge.

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course materials.

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seminar will receive a full credit on their
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unable to attend will retain access to the
seminar materials through their website
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CREDITS

NEW LAWYER EXPERIENCE:
Minnesota CLE is applying to the
Minnesota State Board of CLE for a
total of **11.25 CLE credits, including 1.0
ethics credit for the 10:45 plenary on
Day 1.** The maximum number of total
credits attendees may claim for this
course is 11.25 credits.

BONUS WEBCASTS:
Minnesota CLE is applying to the
Minnesota State Board of CLE for the
credits as listed by each webcast on
page 7 of this brochure.

ACCOMMODATION

If you have a disability and need an
accommodation in order to attend this
seminar, please contact us as soon as
possible. Contact Minnesota CLE at
2550 University Avenue West, Suite
160-S, Saint Paul, MN 55114 or call 651-
227-8266 or 800-759-8840.

QUESTIONS?

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The 2022 New Lawyer Experience

THURSDAY & FRIDAY, JANUARY 13 & 14, 2022
ATTEND ONLINE

ONLINE PROGRAM:
THURSDAY & FRIDAY, JANUARY 13 & 14, 2022
Registration must be made online at www.minncle.org

TUITION:

FREE to attorneys first licensed in 2019, 2020 or 2021
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