Essential Ethical Considerations in Mediation

IN-PERSON LIVE:
Minneapolis – 5/21/20
9:00 a.m. – 12:15 p.m.
MN CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center

IN-PERSON REPLAYS:
Start times are as indicated below. Please register at least one week in advance to secure your copy of the course materials on the day of the seminar.

Minneapolis – 6/3/20
Minneapolis – 6/15/20
Check-In 9:00; Replay 10:00
MN CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center

LIVE WEBCAST OPTION:
Both seminars also are available online via live webcast May 21.
Webcast registrations must be made online at www.minncle.org.

The Impact of Culture on Negotiation and Mediation

IN-PERSON LIVE:
Minneapolis – 5/21/20
1:00 – 3:00 p.m.
MN CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center

IN-PERSON REPLAYS:
Start times are as indicated below. Please register at least one week in advance to secure your copy of the course materials on the day of the seminar.

Minneapolis – 6/3/20
Minneapolis – 6/15/20
Check-In 12:30; Replay 1:00
MN CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center

GENERAL INFORMATION

ACCOMMODATION
If you have a disability and need an accommodation in order to attend, please contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114 or call 651-227-8266 or 800-759-8840.

CANCELLATION / NO-SHOW POLICY
Paid registrants who cancel before the seminar will receive a full credit on their account, or refund upon request. Paid registrants who do not cancel and are unable to attend will retain access to the seminar materials through their website account.

SCHOLARSHIPS AVAILABLE
Minnesota CLE maintains a scholarship program for those individuals with a financial need. For additional information or to obtain a scholarship application, contact Grant at gdavies@minncle.org or 651-254-2111.

QUESTIONS?
Call 651-227-8266 or 800-759-8840 or visit www.minncle.org.
Ethics: Essential Ethical Considerations in Mediation

Ethics:

Essential Ethical Considerations in Mediation
– Leslie Sinner McEvoy

• And more!
• When neutrals may and must withdraw
• When neutrals may communicate with the court
• What neutrals are required to provide the parties and
• What neutrals can and can’t say about their practices
you will learn:
Minnesota’s rules. Through a series of brief hypotheticals,
ethical concepts by explaining how they are codified in
Leslie Sinner McEvoy builds on the discussion of core
Mediation Proceedings
Applying Minnesota’s Ethics Rules to

11:00 – 11:15 a.m.

BREATH

3.0 elimination of bias
designated ethics program and

CREDITS
Minnesota CLE is applying to the Minnesota State Board of
Continuing Legal Education for 3.0 ethics credits for the
designated ethics program and 2.0 elimination of bias
credits for the designated elimination of bias program.

Can’t attend May 21?
Join us for one of the replays being offered in Minneapolis June 3 or June 15!

CREDITS
Minnesota CLE is applying to the Minnesota State Board of
Continuing Legal Education for 3.0 ethics credits for the
designated ethics program and 2.0 elimination of bias
credits for the designated elimination of bias program.

New Lawyer Discount!
I have been admitted to the bar fewer than 3 years and am deducting
60% from the registration fee marked above.

PAYMENT:
To pay by credit card, please register online or by phone.

Check here if address below is new.

Name (first)      (mi)    (last)
Firm
Address
City/State/Zip
Phone
Email
Attorney License No. (if applicable)
Profession, if non-attorney

Mail To: 2550 University Avenue West, Suite 160-S
Saint Paul, MN 55114

To register, call 651-227-8266 or 800-759-8840.
To join, go to www.mnbar.org
Register today at www.minncle.org
or call 651-227-8266 or 800-759-8840.

Register for webcasts online at www.minncle.org
Ethics webcast is $175. Elimination of Bias webcast is $135.

The Impact of Culture on Negotiation and Mediation
3206-20

Overview
In this seminar, Nina Meierding examines how culture affects
the way information is processed, communication
and negotiation are experienced, risks are evaluated,
and decisions and agreements are reached. Ms. Meierding
will explain how to move beyond traditional cultural biases,
and will then discuss practical techniques for professionals
to address these dynamics in effective and creative ways.

Culture and Communication
Miscommunication often occurs from “how” we communicate rather than “what” we communicate. From
cross-talking to interrupting, from rapport apologies to
acknowledgment of blame, from direct speech to hedging,
from ritual opposition to interest-based bargaining, this
humorous but information-packed training provides
specific skills for better communication. Whether these
skills are used in mediations or negotiations, you will leave
with a better understanding of what causes many of the
culture-related misunderstandings in communication styles
as well as strategies for overcoming them.

Potential Ethical Pitfalls in Commonly-Used Mediation Strategies
Nina Meierding will explore how specific strategic
techniques (including the mediator’s proposal, separate and
joint sessions, reality testing, and temporary agreements)
can create ethical dilemmas for both the lawyer and the
mediator if the strategies are not used wisely or are used
without knowledge of the risks.

Applying Minnesota’s Ethics Rules to Mediation Proceedings
Leslie Sinner McEvoy builds on the discussion of core
ethical concepts by explaining how they are codified in
Minnesota’s rules. Through a series of brief hypotheticals,
you will learn:
• The sources of ethics rules for Minnesota mediators and
counsel
• What neutrals can and can’t say about their practices
• What neutrals are required to provide the parties and
counsel
• When neutrals may communicate with the court
• When neutrals may and must withdraw
• Whether neutrals may testify in subsequent civil
proceedings
• Best practices for dealing with unrepresented parties
• And more!
– Leslie Sinner McEvoy

The Impact of Culture on Negotiation and Mediation
3206-20

Overview
In this seminar, Nina Meierding examines how culture affects
the way information is processed, communication
and negotiation are experienced, risks are evaluated,
and decisions and agreements are reached. Ms. Meierding
will explain how to move beyond traditional cultural biases,
and will then discuss practical techniques for professionals
to address these dynamics in effective and creative ways.

Culture and Communication
Miscommunication often occurs from “how” we communicate rather than “what” we communicate. From
cross-talking to interrupting, from rapport apologies to
acknowledgment of blame, from direct speech to hedging,
from ritual opposition to interest-based bargaining, this
humorous but information-packed training provides
specific skills for better communication. Whether these
skills are used in mediations or negotiations, you will leave
with a better understanding of what causes many of the
culture-related misunderstandings in communication styles
as well as strategies for overcoming them.

Potential Ethical Pitfalls in Commonly-Used Mediation Strategies
Nina Meierding will explore how specific strategic
techniques (including the mediator’s proposal, separate and
joint sessions, reality testing, and temporary agreements)
can create ethical dilemmas for both the lawyer and the
mediator if the strategies are not used wisely or are used
without knowledge of the risks.

Applying Minnesota’s Ethics Rules to Mediation Proceedings
Leslie Sinner McEvoy builds on the discussion of core
ethical concepts by explaining how they are codified in
Minnesota’s rules. Through a series of brief hypotheticals,
you will learn:
• The sources of ethics rules for Minnesota mediators and
counsel
• What neutrals can and can’t say about their practices
• What neutrals are required to provide the parties and
counsel
• When neutrals may communicate with the court
• When neutrals may and must withdraw
• Whether neutrals may testify in subsequent civil
proceedings
• Best practices for dealing with unrepresented parties
• And more!
– Leslie Sinner McEvoy