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To pay by credit card, register online or by phone.

2020 CIVIL LITIGATOR HALF-DAY SERIES

JANUARY 28 & 30, 2020
MINNESOTA CLE
CONFERENCE CENTER
MINNEAPOLIS

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Minnesota Continuing
Legal Education

IN-PERSON SEMINAR REGISTRATION & PRICING:

Please "✓" appropriate tuition rate and in-person seminar choice(s).

IN-PERSON LIVE TUITION (per seminar):

- \$175 MSBA member
- \$175 paralegal
- \$195 standard rate
- I have a MN CLE Season Pass.SM

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- \$155 MSBA member
- \$155 paralegal
- \$175 standard rate
- I have a MN CLE Season Pass.SM

NEW LAWYER DISCOUNT!

- I have been admitted to the bar for fewer than 3 years and am deducting 50% from the fee marked above.

1 Third-Party Litigation Financing [3066-20]

- IN-PERSON LIVE:** January 28, 2020 in Minneapolis
- IN-PERSON REPLAY:** February 11, 2020 in Minneapolis

2 Raising Your Deposition Game [3078-20]

- IN-PERSON LIVE:** January 28, 2020 in Minneapolis
- IN-PERSON REPLAY:** February 11, 2020 in Minneapolis

3 2020 Civil Litigator Update [3033-20]

- IN-PERSON LIVE:** January 30, 2020 in Minneapolis
- IN-PERSON REPLAY:** February 19, 2020 in Minneapolis

4 How to Appeal to the Minnesota Court of Appeals [3079-20]

- IN-PERSON LIVE:** January 30, 2020 in Minneapolis
- IN-PERSON REPLAY:** February 19, 2020 in Minneapolis

WEBCAST REGISTRATION & PRICING:

Tuition for live webcasts is \$195 (per webcast). Register for webcasts online at www.minncle.org.

PAYMENT:

- Enclosed is a check for \$ _____

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- Check here if address below is new.

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Profession, if non-attorney _____

MAIL TO: Minnesota CLE • 2550 University Ave. West #160-S • St. Paul, MN 55114

[abd]

SCHOLARSHIPS AVAILABLE

Minnesota CLE maintains a scholarship program for those with a financial need. To obtain an application, contact Grant at 651-254-2111 or gdavies@minncle.org.

Minnesota Continuing
Legal Education
2550 UNIVERSITY AVE W #160-S, SAINT PAUL MN 55114



DATED MATERIAL - PLEASE EXPEDITE!



2020 CIVIL LITIGATOR HALF-DAY SERIES

4 Convenient, Focused
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Practice Enhancing Essentials

JANUARY 28 & 30, 2020

Attend in-person
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370, Minneapolis

OR
View via live webcast



Minnesota Continuing Legal Education
Your Success Is Our Goal

2020 CIVIL LITIGATOR HALF-DAY SEMINARS

4 Convenient, Focused
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live webcast

TUESDAY, JANUARY 28, 2020

1 Third-Party Litigation Financing

What to Expect, What to Avoid and How to Structure the Deal

2 Raising Your Deposition Game

How to Get Results, Deal with Experts and Handle Organizational Designees

THURSDAY, JANUARY 30, 2020

3 2020 Civil Litigator Update

New Rules, Cases and Developments

4 How to Appeal to the Minnesota Court of Appeals

A Step-by-Step Guide for the Non-Specialist

FREE to All Attendees –
Legal QuickSheet on
Timing Under Minnesota's
New Civil Rules

Attend in-person at
Minnesota CLE Conference Center, Minneapolis
In-person replays also available.

4 Focused 3-hour Seminars – Attend 1 or More!

COURSE INFORMATION

1 Third-Party Litigation Financing

Real-World Business, Legal and Ethical Tips

IN-PERSON LIVE & LIVE WEBCAST:

Tuesday, January 28, 2020

IN-PERSON REPLAY:

Tuesday, February 11 (Check-In 8:30; Replay 9:00)

8:30 – 8:55 a.m. CHECK-IN & CONTINENTAL BREAKFAST

8:55 – 9:00 a.m.

Welcome & Introduction

- Scott M. Flaherty, Course Co-Chair
Briggs and Morgan P.A.; Minneapolis
- Eric J. Magnuson, Course Co-Chair
Robins Kaplan LLP; Minneapolis

9:00 – 9:30 a.m.

Mastering the Basics of Third-Party Litigation Funding

Learn the basics about third-party financing, including what constitutes third-party financing, when it is commonly used and how to best use it.

- Scott M. Flaherty & Eric J. Magnuson

9:30 – 10:15 a.m.

Understanding What to Expect When Structuring the Deal

Examine the available options in this practical session about how litigation finance deals are structured, what to look for in an agreement and pitfalls to avoid.

- Mark A. Larsen
Prospect Funding; Chicago

10:15 – 10:30 a.m. BREAK

10:30 – 11:15 a.m.

Leveraging Lessons Learned in the Real World

Gain a better understanding of the opportunities and challenges of litigation financing as attorneys discuss their experiences with third-party litigation financing and the lessons they have learned.

- Matthew J. Barber
Schweibel, Goetz & Sieben, P.A.; Minneapolis
- Abigail A. Pettit
Gislason & Hunter, LLP; Minneapolis
- Scott M. Flaherty (moderator)

11:15 a.m. – 12:15 p.m.

Evaluating Ethical Issues in Third-Party Litigation Financing

1.0 ethics credit applied for

Third-party financing presents issues of professional responsibility regarding the relationship with the funder as well as the client. This thoughtful session looks at ethical issues, including conflicts of interest and attorney independence.

- Amy S. Conners
Best & Flanagan; Minneapolis

2 Raising Your Deposition Game

How to Get Results, Deal with Experts and Handle Organizational Designees

IN-PERSON LIVE & LIVE WEBCAST:

Tuesday, January 28, 2020

IN-PERSON REPLAY:

Tuesday, February 11, 2020 (Check-In 12:30; Replay 1:00)

12:30 – 12:55 p.m. CHECK-IN

12:55 – 1:00 p.m.

Welcome & Introduction

- John L. Krenn, Course Chair
Gray Plant Mooty; Minneapolis

1:00 – 2:00 p.m.

Deposition Techniques that Deliver Results

- Understanding your case
- Creating the language of the case
- Using documents to prepare the witness
- Selecting the right type of question for the situation
- Pinning down the story
- Bryant D. Tchida
Moss & Barnett, PA; Minneapolis

2:00 – 3:00 p.m.

Expert Depositions – Including How to Prepare Yourself and the Expert

- What to do in preparation for taking the deposition
- Techniques for exhausting opinions
- How to obtain admissions
- When to impeach
- Preparation of your own expert
- Annamarie A. Daley
Jones Day; Minneapolis

3:00 – 3:10 p.m. BREAK

3:10 – 4:05 p.m.

Taking and Defending a Rule 30(b)(6) Deposition of an Organizational Designee

- Discovering the corporation's positions
- Sanctioning failure to produce a knowledgeable witness
- Obtaining foundation for e-discovery
- Defending corporate representatives
- Dean C. Eyler
Gray Plant Mooty; Minneapolis

4:05 – 4:15 p.m.

Questions & Answers

- John L. Krenn (moderator)

3 2020 Civil Litigator Update

New Rules, Cases and Developments

FREE to All Attendees – Legal QuickSheet on Timing Under MN's New Civil Rules

IN-PERSON LIVE & LIVE WEBCAST:

Thursday, January 30, 2020

IN-PERSON REPLAY:

Wednesday, February 19, 2020 (Check-In 8:30; Replay 9:00)

8:30 – 8:55 a.m. CHECK-IN & CONTINENTAL BREAKFAST

8:55 – 9:00 a.m.

Welcome & Introduction

- David F. Herr & Erica A. Holzer, Course Co-Chairs
Maslon LLP; Minneapolis

9:00 – 9:40 a.m.

New Minnesota and Federal Rules

Recent developments relating to the Minnesota Civil Rules, General Rules of Practice, and Minnesota Rules of Evidence, Rules of Civil Appellate Procedure, and their federal counterparts, including a focused look at the new timing rules for Minnesota litigation effective January 1, 2020.

- Jevon C. Bindman
Maslon LLP; Minneapolis
- Judge Eric L. Hylden
Sixth Judicial District; Duluth

9:40 – 10:30 a.m.

Significant New Cases Every Litigator Needs to Know

An insightful case law update covering Minnesota and Federal decisions in 2019 and early 2020 significant for civil litigation practice.

- Michael M. Sawers
Faegre Baker Daniels LLP; Minneapolis

10:30 – 10:45 a.m. BREAK

10:45 – 11:30 a.m.

Discovery and Civil Justice Reform – Are We Reformed Yet?

A practical review of how recent rules amendments and initiatives from the Civil Justice Reform Task Force have (or have not) changed the course of civil litigation in Minnesota. Are automatic disclosures helping? Is Proportional Discovery something real, and if so, is it good or bad? Do we need more or better ADR, or more jury trials?

- Shannon M. Awsumb
Anthony Ostlund Baer & Louwagie P.A.; Minneapolis
- Judge Eric L. Hylden
Sixth Judicial District; Duluth

11:30 a.m. – 12:15 p.m.

New Developments in Ethics and Professional Responsibility

.75 ethics credit applied for

Recent ethics and attorney discipline matters affecting civil litigators, and developments in Minnesota legal malpractice cases.

- Aram V. Desteian
Bassford Remele; Minneapolis
- Kevin P. Hickey
Bassford Remele; Minneapolis

4 How to Appeal to the Minnesota Court of Appeals

A Step-by-Step Guide for the Non-Specialist

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Thursday, January 30, 2020

IN-PERSON REPLAY:

Wednesday, February 19, 2020 (Check-In 12:30; Replay 1:00)

12:30 – 12:55 p.m. CHECK-IN

12:55 – 1:00 p.m.

Welcome & Introduction

1:00 – 4:15 p.m.

(includes 15-minute break)

#1:

Where to Start When It Comes to an Appeal

- The Ethical Duty of Competence
- Applicable Rules and Statutes, Plus Other Key Resources
- What Orders and Judgments Are Appealable?
- What's the Timing?
- How to Figure Out Costs and Benefits – or – Just Because You Can Appeal, Doesn't Mean You Should

#2:

The Mechanics of the Appeal

- Procedural Steps
- Unfixable Mistakes That Will Prove Fatal to Your Appeal

#3:

Step by Step Through the Initial Notice, Service and Filing

This session details what the rules require as you submit your first documents to the Minnesota Court of Appeals to initiate the appeal. The documents that you will review in this session will include annotated appeal documents and filing communications.

All sessions taught by:

- Katherine S. Barrett Wiik
Best & Flanagan; Minneapolis
- Erik F. Hansen
Burns & Hansen, P.A.; Minneapolis

SEMINAR LOCATIONS

- In-Person Live Seminars
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center, Minneapolis

- Live Webcasts
Webcasts are viewed online at www.minncle.org.

- In-Person Replays
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center, Minneapolis

Please register for replays at least one week in advance to secure your copy of the course materials on the day of the seminar.

CREDITS

Minnesota CLE has applied to the Minnesota State Board of CLE for **3.0 standard CLE credits for each course**.

Please note the following **special credits**:

- **Third-Party Litigation Financing**
Includes 1.0 ethics credit
- **2020 Civil Litigator Update**
Includes 0.75 ethics credit

The total number of credits attendees may claim for any of these courses is 3.0 credits.

Minnesota CLE also has applied to the Minnesota State Bar Association for **3.0 civil trial specialist credits for each course**.

ACCOMMODATION

If you have a disability and need an accommodation in order to attend, please contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114 or call 651-227-8266 or 800-759-8840.

CANCELLATION / NO-SHOW POLICY

Paid registrants who cancel before the seminar will receive a full credit on their account, or refund upon request. Paid registrants who do not cancel and are unable to attend will retain access to the seminar materials through their website account.

SCHOLARSHIPS AVAILABLE

Minnesota CLE maintains a scholarship program for those individuals with a financial need. To obtain an application, contact Grant at gdavies@minncle.org or **651-254-2111**.

QUESTIONS?

If you have any questions or need further information, call Minnesota CLE at **651-227-8266** or **800-759-8840** or visit us online at www.minncle.org.

Can't attend a live presentation? Join us for the replay!
Register today at www.minncle.org