

FOR ANY CIVIL LITIGATOR –
Don't Miss This In-Depth Program!
Highlights Include:

- **How to get what you need for your case** – including:
 - Best practices for written discovery
 - Conducting effective depositions
 - Using technology and the Internet to find admissible evidence
- **New discovery developments and trends**
- **Best approaches** for obtaining discovery from businesses and organizations
- **How to use the Rules of Civil Procedure to your advantage** to curb common discovery abuses when dealing with an abusive opponent
- **When to call the judge**, how judges evaluate motions to compel, and when you should ask for sanctions
- **And more!**

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DATED MATERIAL – PLEASE EXPEDITE!



For more information
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BETTER DISCOVERY

Effective Processes, Best Practices & How to Handle Disputes

Join a top-notch faculty of experienced judges and litigators for full coverage and useful pointers on:

- **New** Developments and Trends
- **Targeted Written Discovery**
- How to Deal with **Discovery Bullies**
- **Strategic Deposition Practice**
- Right-Sizing **E-Discovery**
- **Additional Discovery Sources** in the Internet Age
- When to **Call the Judge**
- And More!

Wednesday, November 20, 2019
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370 | Third Floor City Center; Minneapolis
In-person replay details inside.

FACULTY

- | | | |
|--|---|---|
| Rebekah L. Bailey
Nichols Kaster, PLLP
Minneapolis | Janel M. Dressen
Anthony Ostlund Baer & Louwagie P.A.
Minneapolis | Magistrate Judge Katherine Menendez
U.S. District Court – District of Minnesota
Minneapolis |
| Lauren J.F. Barta
Course Chair
Faegre Baker Daniels LLP
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Minneapolis | Gregory R. Merz
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Minneapolis | Judge Edward T. Wahl
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Senior Associate General Counsel
University of Minnesota
Minneapolis | Magistrate Judge Elizabeth Cowan Wright
U.S. District Court – District of Minnesota
Saint Paul |
| Arthur G. Boylan
Anthony Ostlund Baer & Louwagie P.A.
Minneapolis | Magistrate Judge Tony N. Leung
U.S. District Court – District of Minnesota
Saint Paul | |

BETTER DISCOVERY

Effective Processes,
Best Practices &
How to Handle Disputes

Wednesday, November 20, 2019
In-person replay dates available.

Schedule

8:30 – 9:00 a.m.
CHECK-IN & CONTINENTAL BREAKFAST

9:00 – 9:30 a.m.
Discovery Download: Developments and Trends Impacting Discovery Strategy

This overview session will address recent developments and trends in discovery practice intended to facilitate efficient discovery and minimize discovery delays, including: Judges’ Practice Pointers and Preferences; Local Rules; Rule 26(f) Conferences and Reports; Pretrial Scheduling Orders; and other techniques.

– *Hon. Elizabeth Cowan Wright*

9:30 – 10:30 a.m.
Written Discovery: Science and Art?!

Presenters will discuss how to draft effective requests that are targeted to your written discovery plan and that comply with timing, form, and scope requirements; how to respond to discovery requests, including permissible objections; and when to seek a protective order.

– *Deborah A. Ellingboe*
Daniel J. Herber

10:30 – 10:45 a.m.
BREAK

10:45 – 11:30 a.m.
Practical Tips from the Bench on Handling E-Discovery

This session will offer judicial perspective on important E-Discovery considerations, including: the role of proportionality in reducing the cost of civil litigation; the cornerstone of “Right Sizing” efforts in civil cases; fair application of proportionality; what the court expects of the parties in E-Discovery; and more.

– *Hon. Hildy Bowbeer*

11:30 a.m. – 12:30 p.m.
Taking an Effective Deposition: Getting the Evidence That You Need

This session will cover practical strategies for getting the testimony you need, making effective use of exhibits, creating the language of the case, and selecting the right type of question for the situation and pinning down the story – all while following the rules that control the actions of lawyers and witnesses in depositions to ensure you don’t make a mistake that will come back to haunt you later.

– *Kathryn J. Bergstrom*
Gregory R. Merz

12:30 – 1:15 p.m.
LUNCH (JOIN A FELLOW ATTENDEE)

1:15 – 2:00 p.m.
Best Practices for Obtaining Discovery from Businesses and Organizations

This session will address how to effectively conduct discovery that will provide responsive answers to questions and responsive documents; key points on taking and defending Rule 30(b)(6) Depositions; how to further legal arguments through the discovery process; effective tips on conducting supplemental discovery or discovery follow-up to uncover responsive information and documents; and how to bring compelling and fully supported motions to compel further discovery.

– *Rebekah L. Bailey*

2:00 – 2:45 p.m.
Alternative Discovery Opportunities in the Information Age

This session will cover various opportunities for identifying admissible evidence based on publicly available information about clients, opponents, and witnesses, including use of web-based search engines, social media and public record searches. The presenters will also address considerations for retaining private investigators, accessing video and audio recordings, and more.

– *Lauren J.F. Barta*
Timothy E. Grimsrud

2:45 – 3:00 p.m.
BREAK

3:00 – 3:45 p.m.
How to Deal with Discovery Bullies

In this session, you will learn about how to use the Rules of Civil Procedure to your advantage to curb common discovery abuses when dealing with an abusive opponent.

– *Arthur G. Boylan*
Janel M. Dressen

3:45 – 4:30 p.m.
Judicial Intervention in Discovery Disputes: When to Call the Judge and What to Ask For

A distinguished panel will provide insights into how judges handle discovery disputes; including when to call the judge for help, how they evaluate motions to compel, and when you should ask for sanctions.

– *Hon. Tony N. Leung*
Hon. Katherine Menendez
Hon. Edward T. Wahl
Lauren J.F. Barta, moderator

Can’t Attend on November 20?

Attend an in-person replay in Minneapolis or across the state.

COURSE INFORMATION

LIVE PRESENTATION
Wednesday, November 20, 2019
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center, Minneapolis

IN-PERSON REPLAYS
Schedule times may differ from the live program. Start times are as indicated below. Please register at least one week in advance to secure your copy of the course materials on the day of the seminar.

Minneapolis – 12/3/19
Minneapolis – 12/18/19
Minnesota CLE Conference Center
600 Nicollet Mall, Suite 370
Third Floor City Center

Brainerd – 1/3/20
(Reg. 9:00; Replay 9:15)
Brainerd Public Library
416 South Fifth Street

Duluth – 1/10/20
(Reg. 8:30; Replay 9:00)
Pier B Resort
800 West Railroad Street
Pilot House Boardroom

Mankato – 1/17/20
(Reg. 8:15; Replay 8:30)
Farrish Johnson Law Office
1907 Excel Drive

Saint Cloud – 1/14/20
(Reg. 8:15; Replay 8:30)
Rinke Noonan Law Firm
1015 West Saint Germain Street

Walker – 1/17/20
(Reg. 8:45; Replay 9:00)
Cass County Courthouse
300 Minnesota Ave

CREDITS
Minnesota CLE is applying to the Minnesota State Board of CLE for **6.25 standard CLE credits**. The maximum number of credits an attendee may claim for this course is **6.25**.

SCHOLARSHIPS AVAILABLE
Minnesota CLE maintains a scholarship program for those with a financial need. Most scholarships awarded are 50% off the seminar price. To obtain an application, contact Grant at **651-254-2111** or **gdavies@minncle.org**.

CANCELLATION / NO-SHOW POLICY
Paid registrants who cancel before the seminar will receive a full credit on their account, or refund upon request. Paid registrants who do not cancel and are unable to attend will retain access to the seminar written materials and PowerPoint presentations through their website account. Passholders may purchase the materials at 50% of the full retail price.

ACCOMMODATION
If you have a disability and need an accommodation in order to attend, contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114 or call us at 651-227-8266 or 800-759-8840.

QUESTIONS?
Please call Minnesota CLE at **651-227-8266** or **800-759-8840** or visit us online at **www.minncle.org**.

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BETTER DISCOVERY

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PLEASE “✓” APPROPRIATE BOX:

LIVE: 11/20/19
☐ \$295 MSBA member ☐ \$295 paralegal ☐ \$355 standard rate

IN-PERSON REPLAY:
☐ \$265 MSBA member ☐ \$265 paralegal ☐ \$325 standard rate
Location: _____ Date: _____

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CAN’T ATTEND?

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PAYMENT:

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☐ **Check here if address below is new.**

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