A

ABANDONMENT
Franchises, termination of franchise, §11.6.A

ABSOLUTE PRIVILEGE
Business defamation, defenses, §7.2.C.1

ACCOUNTANTS
Racketeer Influenced and Corrupt Organizations Act (RICO), enterprise, §10.2.B

ACTIVITIES CONSTITUTING DISCRIMINATION
Defined, Equal Credit Opportunity Act (ECOA), §12.5.B.1

ACTIVITIES NOT CONSTITUTING DISCRIMINATION
Defined, Equal Credit Opportunity Act (ECOA), §12.5.B.1

ACTUAL DAMAGES
Defamation, §16.13.B
Trade secrets, actual loss proof, §20.7.A

ACTUAL MALICE
Business defamation, §7.2.A.5
Absolute privilege defense, §7.2.C.1
Tortious interference, employment privilege, §8.2.D.6

ACTUAL REVENUE
Defined, lost profits, §20.2.C.1

ADVERSE ACTION
Defined
Equal Credit Opportunity Act (ECOA), §12.5.B.1
Fair Credit Reporting Act (FCRA), §12.3.B.1

ADVERTISEMENTS
Commercial advertising or promotion, Lanham Act claims, §6.4.B.3
Consumer Fraud Act (MCFA) claims, prohibited acts standards, §2.3.A.2
Damages, Minnesota False Advertising Act (FAA), §16.9.D
Defined, commercial general liability (CGL) insurance, §14.4.A.1
False Statement in Advertising Act (MFSAA), §2.2.B
Minnesota occurrence, §2.2.B.2
Placed before public, §2.2.B.1
Franchises, offer to sell/purchase made in Minnesota, §11.4.A
Truth in Lending Act (TILA), clear and conspicuous disclosure, §12.4.B.1
Uniform Deceptive Trade Practices Act (MUDTPA) claims, establishing liability, §2.3.C.1

ADVERTISING INJURY
Insurance, commercial general liability (CGL) insurance, §14.4.A

AFFIDAVITS
Attorney fees, Rule 56 awards, §19.2.C.5

AFFIRMATIVE MISSTATEMENTS
Fraudulent misrepresentation, §1.4

AGENTS
Fiduciary relationships, §9.2.A.1
Insurance
Fiduciary relationships, §9.2.A.1
When no fiduciary duty exists, §9.2.A.2

AICPA (AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS)
Future damages, discount to present value, §20.8
Lost profits but-for revenue calculation, yard stick approach, §20.2.C.2.b

ALIENATION
Willful interference without legal justification, conversion of decedent's estate, §3.2.A.12

AMBIGUITY
Consequential damages, waivers, §17.7
Economic loss doctrine, §16.2.C
Insurance, construction of policy language, §14.5

AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS (AICPA)
Future damages, discount to present value, §20.8
Lost profits but-for revenue calculation, yard stick approach, §20.2.C.2.b
Lost profits calculation, contracts, §20.2.C.4.a

AMERICAN RULE
Defined, attorney fees, §19.1

ANNUAL PERCENTAGE RATE
Defined, Truth in Lending Act (TILA), §12.4.C.1

ANTI-INDEMNITY PROVISIONS
Liability limitations, statutory prohibitions, §17.4.D

APPEALS
Attorney fees, nullification of or additional award, §19.4.C
Class actions, class certification orders, §15.5

APPLICANT
Defined, Equal Credit Opportunity Act (ECOA), §12.5.B.1

ARBITRATION
Class action waivers, §15.3.D
Trade secrets, §4.5.E

ASSAULT
Insurance, intentional assaults, §14.3

ASSIGNMENT
Inventors, when no fiduciary duty exists, §9.2.A.2

ASSIGNMENT FOR BENEFIT OF CREDITORS
Franchises, termination of franchise, §11.6.A

ASSOCIATION-IN-FACT
Enterprise
Criteria, §10.2.B.2
Racketeer Influenced and Corrupt Organizations Act (RICO), §10.2.B

ATTEMPT
Racketeer Influenced and Corrupt Organizations Act (RICO), application of law, §10.3.B

ATTORNEY-CLIENT RELATIONSHIP
Fiduciary relationships, §9.2.A.1

ATTORNEY FEES
Generally, §§19.1 to 19.4
American Rule, §19.1
Appeals, nullification of or additional award, §19.4.C
Calculation, §19.3
Lodestar figure, §19.3.A.1
Class actions, court determinations, §15.9
Consequential damages, types of damages available, §17.2.A
Contingent fee arrangements, reasonable time and rate, §19.3.A.1

Court rules
- American Rule exceptions, §19.2.C
- Motion for fees, §19.4.A
- Rule 1 assessments, §19.2.C.2
- Rule 11 awards, §19.2.C.1
- Rule 26 awards, §19.2.C.2
- Rule 37 awards, §19.2.C.3
- Rule 45 awards, §19.2.C.4
- Rule 56 awards, §19.2.C.5
- Rule 68 cost-shifting, §19.4.B

Damages, §16.7
- Economic advantage interference, §16.17.E
- Fees as jury question, §16.7.D
- Lanham Act claims, §16.10.C
- Nature and purpose, §16.7.A
- Statutory or contractual basis, §16.7.B
- Statutory or contractual basis exceptions, §16.7.C
- Third party litigation, §19.2.B.3
- Trade secrets, §16.15.D

Damages waivers, tailoring for specific contract, §17.6

Documenting party behavior, inherent authority of court to award, §19.2.E

Equal Credit Opportunity Act (ECOA), §12.5.C.3.d

Fair Debt Collection Practices Act (FDCPA), §12.2.C.3.d

False advertising
- MUDTPA claims, §6.10.D

Fee-shifting statutes
- Multiple claims recordkeeping, §19.2.B.1
- Private attorney general actions, §19.2.B.2
- Trade secret misappropriation, §19.2.B.1
- Inherent authority of court to award, §19.2.E
- Jury trial, contractually authorized fees, §19.3.B

Lodestar method
- Reasonable time and rate, §19.3.A.1
- Results obtained, §19.3.A.2
- Minnesota Franchise Act (MFA), §16.18
- Minnesota Uniform Deceptive Trade Practices Act (MUDTPA), false advertising claims, §7.4.I
- Motion for fees, court rules, §19.4.A
- Noncompete agreements, §5.13.B
- Tortious interference, §5.7

Prevailing party, determination, §19.2.A

Private attorney general actions, §19.2.B.2
- Case applications, §19.2.B.2.a
- Statutory fraud laws, §2.4.B

Proof of fee, federal court, §19.3.A.1

Recordkeeping, fee-shifting claims, §19.3.A.1

Recoverability, §19.2

Remedies, product disparagement, §7.3.E.3

Requesting, §19.4

Standard of review, prevailing party, §19.2.A

Statutory authority, §19.2.B, §19.2.D

Civil rights actions, §19.2.B

Fee-shifting statutes, §19.2.B.1

Third party litigation, American Rule exceptions, §19.2.B.3

Trade secret misappropriation, fee-shifting statutes, §19.2.B.1

Trade secrets, §4.4.B

Damages, §20.7.D
BREACH OF WARRANTY
- Uniform Commercial Code (UCC), consequential damages, §17.5.A

BRIBERY
- Racketeering activity, §10.2.D.3
- State law, commercial bribery, §10.2.D.3

BROKERS
- Fiduciary relationships
  - Insurance, §9.2.A.1
  - Real estate, §9.2.A.1

BUSINESS
- Creditors, §12.1
- Damages (SEE ALSO DAMAGES)
  - Calculating lost profits, §20.2.B
- Defamation (SEE DEFAMATION)
- Franchises, business opportunity, §11.3.E
- Non compete agreements
  - Geographic scope, §5.4.B.1
  - Need for, §5.1.B
  - Sale of business, §5.2.A
- Proper parties, False Statement in Advertising Act (MFSAA), §2.2.D.1.b
- Racketeer Influenced and Corrupt Organizations Act (RICO), injury to business or property, §10.3.B
- Risks, credit, §12.1
- Standing, false advertising Lanham Act claims, §7.4.B.1.b
- Statutory fraud laws
  - Individual liability of corporate officials, §2.2.D.3.b
  - Proper parties, §2.2.D.2
- Trade secrets, non-statutory elements, §4.2.A.3
- Uniform Deceptive Trade Practices Act (MUDTPA), scope of claims, §2.2.C

BUSINESS ADVISORS
- Fiduciary relationships, §9.2.A.1

BUSINESS DEFAMATION. SEE DEFAMATION

BUSINESS INTELLIGENCE
- Trade secrets, §4.2.A.4.a

BUSINESS JUDGMENT RULE
- Defenses, breach of fiduciary duties, §9.5.A
- Disinterested directors, application of law, §9.5.A.1
- Officers and directors, duty of care, 1, §9.2.B
- Shareholder derivative actions, §9.5.A.2

BUSINESS RISK DOCTRINE
- Commercial general liability (CGL) insurance, damage to product, §14.4.A.4.b

BUT-FOR REVENUE
- Defined, §20.2.C.1
- Lost profits
  - Calculation, §20.2.C.2
  - Defendant strategies, §20.2.E.2

BUZZ WORDS
- Fraudulent misrepresentation, §1.7.A

C

CAFA (CLASS ACTION FAIRNESS ACT)
- Initial stage issues, §15.3.A
- Requirements for settlement, §15.7.E

CAN-SPAM (CONTROLLING THE ASSAULT OF NON-SOLICITED PORNOPHOTOGRAPHY AND MARKETING ACT)
- Privacy rights, §13.7.C

CATCH PHRASES
- Invasion of privacy by appropriation, §13.3.B.2

CAUSATION
- Breach of fiduciary duties, proof of cause, §9.6.A
- Damages, proving lost profits, §20.2.B
- False advertising, elements of MFSAA claims, §6.13.B
- Lost profits, defendant strategies, §20.2.E.1
- Out-of-pocket loss, damages, §20.4
- Private attorney general actions, statutory fraud laws, §2.4.A.2.b
- Statutory fraud laws, elements of tort claims, §2.1

CELEBRITIES
- Invasion of privacy by appropriation, §13.3

CFA (MINNESOTA CONSUMER FRAUD ACT). SEE CONSUMER FRAUD ACT

CFAA (COMPUTER FRAUD AND ABUSE ACT)
- Privacy rights, §13.7.C

CFPB (CONSUMER FINANCIAL PROTECTION BUREAU)
- Consumer complaints, reports, §12.2.A

CGL (COMMERCIAL GENERAL LIABILITY) INSURANCE. SEE COMMERCIAL GENERAL LIABILITY (CGL) INSURANCE

CHARTS AND EXAMPLES
- Future damages calculation, formula for present value, §20.8.C
- Lost profits
  - Before and after calculation approach, §20.2.C.2.a
  - Calculation formula, §20.2.C
  - Defendant's sales calculation approach, §20.2.C.2.c
  - Trade secrets, damages period, §20.7.E.1
  - Unjust enrichment, calculating defendant profits, §20.3.B.1

CHATTEL
- Conversion, §3.2

CHECKLISTS
- Trade secrets, investigation and discovery strategies, §4.5.C

CHECKS
- Conversion, negotiable instruments, §3.7

CHOICE OF LAW
- Class actions, legal predominance, §15.2.B.2
- Franchises, §11.4
- Governing law, non compete agreements vs. choice of law analysis, §5.9.B
- Minnesota Franchise Act (MFA), anti-waiver provisions, §11.6.I
- Non compete agreements, dueling jurisdictions, §5.10.B
- Usury law, recent case law, §12.6.D

CHURCHES
- Consumer Fraud Act (MCFA), proper parties, §2.2.D.1.a

CIVIL ACTIONS
- Equal Credit Opportunity Act (ECOA), civil liability, §12.5.C.2
- Fair Credit Reporting Act (FCRA), civil liability, §12.3.C.2
- Fair Debt Collection Practices Act (FDCPA), civil liability, §12.2.C.2
Lanham Act, damages, §16.10
Minnesota Franchise Act (MFA), public and private remedies, §16.18
Punitive damages, statutory law, §16.6.B
Racketeer Influenced and Corrupt Organizations Act (RICO)
   Civil remedies, §10.3
   Conspiracies to violate RICO, §10.4
   Injury to business or property, §10.3.B
   Intervening factors, §10.3.A.1
   Investment injury claims, §10.5
   Proximate cause, §10.3.A
   Reasonable reliance, §10.3.A.2
   Standing, §10.2
   Statute of limitations, §10.6
Trade secrets, preemption exceptions, §4.2.D
Truth in Lending Act (TILA), civil liability, §12.4.D.2

CIVIL PENALTIES
Minnesota Franchise Act (MFA), §16.18
Senior citizens and disabled persons, additional remedies, §16.9.B

CIVIL RIGHTS ACTIONS
   Attorney fees, statutory authorization, §19.2.B

CIVIL THEFT
Punitive damages, §16.11.C

CLASS ACTION FAIRNESS ACT (CAFA)
   Initial stage issues, §15.3.A
   Requirements for settlement, §15.7.E

CLASS ACTIONS
   Generally, §§15.1 to 15.9
   Adequacy of class representatives, §15.2.A.4
   Alternative fora, superiority of method, §15.2.B.3
   Appeals, class certification orders, §15.5
   Application of law, Class Action Fairness Act (CAFA), §15.3.A
   Attorney fees, court determinations, §15.9
   Class Action Fairness Act (CAFA)
      Initial stage issues, §15.3.A
      Requirements for settlement, §15.7.E
   Class certification orders, §15.4.C
   Appeals, §15.5
   Review factors, §15.5
   Class members, §15.2.A.5
   Class notice, §15.6
   Class requirements, §15.2.A
      Numerosity, §15.2.A.1
   Common questions of law or fact, §15.2.A.2
   Court approval, settlements, §15.7.B
   Court rules, Rule 23, §15.1
   Cy pres, unclaimed settlement funds, §15.7.F
   Damages v. equitable relief, Rule 23 requirements, §15.2.C
   Definitions of class, §15.2.A.5
   Discovery
      Bifurcation, §15.3.C
      Determining class vs. merits of case, §15.3.C
   Discretionary review, class certification orders, §15.5
   Factual predominance, §15.2.B.1
   Fair Debt Collection Practices Act (FDCPA), damages cap, §12.2.C.3.b
   Initial stage issues, §15.3
   Bifurcated discovery, §15.3.C
   Class Action Fairness Act (CAFA), §15.3.A
   Motions to strike class allegations, §15.3.B
   Waivers, §15.3.D
   Inordinate pressure on defendant, review of class certification orders, §15.5
   Interlocutory appeals, adequacy of class representatives, §15.2.A.4
   Class certification orders, §15.5
   Legal predominance, §15.2.B.2
   Lodestar method, attorney fees, §15.9
   Manageability of action, superiority of method, §15.2.B.3
   Motion for class certification, §15.4
   Rigorous analysis standard, §15.4.B
   Timing, §15.4.A
   Motions to strike class allegations, §15.3.B
   Notice, class notice, §15.6
   Objectively ascertainable class, §15.2.A.5
   Opt-out provisions
      Class notice, §15.6
      Settlement approval, §15.7.C
   Percentage of benefit, attorney fees, §15.9
   Representation, adequacy of class representatives, §15.2.A.4
   Rigorous analysis standard, §15.4.B
   Expert witness evidence, §15.4.B.1
   Rule 23 requirements, §15.2.A
   Class certification orders, §15.4.C
   Equitable relief, §15.2.C
   Factual predominance, §15.2.B.1
   Legal predominance, §15.2.B.2
   Rigorous analysis standard, §15.4.B
   Superiority of method, §15.2.B.3
   Settlements, §15.7
   Court approval, §15.7.B
   Disclosure and additional opt-out period, §15.7.C
   Mediation, §15.7.A
   Objections, §15.7.D
   Unclaimed settlement funds, §15.7.F
   Size of award, superiority of method, §15.2.B.3
   Trials, §15.8
   Truth in Lending Act (TILA), rescission, §12.4.E.2
   Typicality of claims and defenses, §15.2.A.3
   Usury law, §12.6.C.2
   Waivers, mandatory arbitration clauses, §15.3.D
   Who can be class?, Rule 23 requirements, §15.2.A

CLASS MEMBERS
   Defined, class actions, §15.2.A.5

CLEAR AND CONVINCING EVIDENCE
   Defined, punitive damages, §16.6.C.1

CLOSELY-HELD CORPORATIONS
   Shareholders
      Fiduciary duties in common law, §9.3.A
      Unfairly prejudicial conduct, §9.3.A
   Stock splits, duty of loyalty, §9.2.B.2
   Unknown co-owners, when no fiduciary duty exists, §9.2.A.2

COLLATERAL
   Conversion, secured parties repossessing, §3.2.A.8

COMITY
   Noncompete agreements, dueling jurisdictions, §5.10.B
COMMERCIAL DEPARTMENT
Powers and duties, franchises, §11.2
Register of Franchises, §11.5.A

COMMERCIAL ADVERTISING OR PROMOTION
False advertising, Lanham Act claims, §§4.4.B

COMMERCIAL GENERAL LIABILITY (CGL) INSURANCE
Generally, §14.4.A
Basic coverage, §14.4.A.1
Determining "accident," §14.4.A.4
Endorsements, §14.4.A.5
Exclusions, §14.4.A.4
  Broad form property damage (BFPD) exclusion, §14.4.A.4.b
  Damage to your product, §14.4.A.4.b
  Defective workmanship claims, §14.4.A.4.b
  Expected/intended injury, §14.4.A.4.d
  Knowingly false publication, §14.4.A.4.d
  Professional services, §14.4.A.4.d
  Quality or performance of goods, §14.4.A.4.c
Language of policy, §14.4.A.5
Limits of coverage, §14.4.A.2
Loaned workers, §14.4.A.1
Mono-line vs. commercial package policies, §14.4.A.5
Negligence, coverage, §14.2
Physical manifestations test, §14.4.A.1
Separation of insureds, §14.4.A.4.a
Subrogation, §14.4.A.3
Who is insured, §14.4.A.3

COMMERCIAL MESSAGE
Defined, §13.7.C

COMMERCIAL TRANSACTIONS
Economic loss doctrine, commercial vs. consumer transactions, §16.2.B

COMMON BORROW MATERIAL
Defined, §3.2.B.2

COMMON LAW
Business defamation, §7.2.A
  Qualified privilege defense, §7.2.C.2
False advertising, common law claims, §6.15
Fiduciary relationships, §9.1
Injurious falsehood, product disparagement, §7.3.A.1
Racketeer Influenced and Corrupt Organizations Act (RICO), mail/wire fraud statutes vs. common law, §16.12.B

COMMON LAW FRAUD. SEE ALSO FRAUD
Actual reliance, §1.8
Affirmative misstatements or omissions, §1.4
Damages, §1.10, §16.8
  Constructive trusts, §16.8.D
Lost profits, §16.8.C
Mitigation of damages, §16.8.F
Out-of-pocket loss, §16.8.B
Proximate cause, §16.8.A
Disclaimer of reliance, §1.9.B
Elements of offense, §1.2
False, §1.3
Intent, §1.7
Materiality, §1.6
Past or existing facts susceptible of knowledge, §1.5, §1.6
Pleadings, §1.12
Prohibited acts, bases of liability, §2.3.A.1
Punitive damages, §16.8.E
Reasonable reliance, §1.9
Remedies, §1.10
Standard of proof, §1.12
Statute of limitations, §1.13
Statutory fraud laws, proof elements distinguished, §2.3

COMMUNITY STANDARD
Class actions, common questions of law or fact, §15.2.A.2

COMMUNICATIONS
Fair Debt Collection Practices Act (FDCPA), recent cases, §12.2.D

COMMUNITY OF INTEREST
Franchises, §11.3.B

COMPARATIVE ADVERTISING
Elements of Lanham Act claims, injury, §6.4.E

COMPARATIVE FAULT
Negligent misrepresentation, §1.11.B

COMPENSATION
Defenses to conversion claims, compensation to defendant, §3.4.B

COMPENSATORY DAMAGES
Fraudulent misrepresentation, out-of-pocket loss, §1.10.A
Trespass, §16.12.B

COMPETITION PRIVILEGE
Tortious interference, §8.2.D.4

COMPETITORS
Standing, false advertising Lanham Act claims, §7.4.B.1.b

COMPLAINT
Fraudulent misrepresentation, punitive damages procedures, §1.10.C

COMPUTER FRAUD AND ABUSE ACT (CFAA)
Privacy rights, §13.7.C

COMPUTERIZED INFORMATION SYSTEMS
Noncompete agreements, overbreadth and overreaching, §5.4.B.3
Privacy rights, Stored Communications Act, §13.7.C

CONDUCT
Intrusion upon seclusion, highly offensive to reasonable person, §13.4.A.2
Racketeer Influenced and Corrupt Organizations Act (RICO), operation or management of enterprise, §10.2.C

CONFIDENTIAL OR PRIVILEGED INFORMATION
Business defamation
  Absolute privilege defense, §7.2.C.1
  Fair reporting privilege defense, §7.2.C.3
  Qualified privilege defense, §7.2.C.2
Duty of confidentiality, damages, §16.16
Fiduciary relationships, §9.2.A
Invasion of privacy by public disclosure, qualified privilege, §13.5.B.4
Noncompete agreements
  Irreparable harm description, §5.12.A
  Protectible interests, §5.3.B
Noncompete agreements vs. other protections, §5.8
Privacy rights, §§13.1 to 13.8
Product disparagement, absolute or qualified privilege, §7.3.D.1
Protective orders

SUBJECT INDEX–5
Form for trade secrets, Appendix A following §4.5.E
Form for written assurance of compliance, Appendix B following §4.5.E

Tortious interference
  Competition privilege, §8.2.D.4
  Employment privilege, §8.2.D.6

Trade secrets
  Breach of confidentiality agreement, §16.15.F.2
  Confidentiality procedures, §4.2.A.4.c

CONFIDENTIAL RELATIONSHIP
  Fraudulent misrepresentation, omissions or affirmative mis-statements, §1.4.C

CONFLICT OF INTEREST
  Officers and directors, §9.4.B

CONFUSION
  Uniform Deceptive Trade Practices Act (MUDTPA) claims, establishing liability, §2.3.C.2

CONSENT
  Business defamation, defenses, §7.2.C.6
  Defenses to conversion claims, knowledge or consent of owner, §3.4.A
  Extortion, racketeering activity, §10.2.D.3
  Franchises, transfer or change in management, §11.6.D
  Privacy rights
    Intrusion upon seclusion, §13.4.B.2
    Invasion of privacy by appropriation, §13.3.B.1
    Invasion of privacy by false light, §13.6.B.6
    Invasion of privacy by public disclosure, §13.5.B.3

CONSEQUENTIAL DAMAGES
  Generally, §§17.1 to 17.8
  Burden of establishing, §17.2.B
  Common law, §17.2.D.1.a
  Contract remedies failing essential purpose, enforceability, §17.5.C
  Contracts, punitive damages, §17.2.D.3
  Defined, §17.2.A
  Diminution in value, natural consequences of contract breach, §17.2.D.1
  Direct vs. consequential damages, §17.2.A
  Expectation damages vs. other damages, §17.2.D
  Hadley v. Baxendale, §17.2.B
  Liability limitations
    Clear and unequivocal description of risks, §17.3.A
    Fair notice, §17.3.C
    Fraud, intentional wrongdoing, and gross negligence, §17.4.B
    Multiple projects/phases/contracts, §17.4.C
    Opportunity to bargain, §17.3.B
    Public policy, §17.4.E
    Statutory prohibitions, §17.4.D
    Third party claims, §17.4.A
  Limitation of liability clause, federal court jurisdiction, §17.2.A
  Limitations
    Enforceability, §17.8
    Tailoring for specific contract, §17.6
    Negligence
      Measuring damages, §17.2.D.2
      Property damage, §17.2.D.2.b
      Wrongful death, §17.2.D.2.d
    Personal injury, measuring damages, §17.2.D.2.a
  Pleadings, §17.2.A
  Reasonably foreseeable consequence of breach, §17.2.C, §17.2.C.2
  Construction delay and lost profits, §17.2.C.2
  Defective equipment, §17.2.C.3
  Internet service, §17.2.C.1
  Sophisticated vs. unsophisticated parties, §17.2.C.4
  Special purpose vehicles, §17.2.C.4
  Reasonably foreseeable or within contemplation of parties, §17.2.B
  Replacement cost, natural consequences of contract breach, §17.2.D.1
  Rule of avoidability, §17.2.D.1
  Tacit agreement rule, §17.2.C.4
  Types of damages available, §17.2.A
  Uniform Commercial Code (UCC), §§17.5.A
    Sale of goods, §17.2.D.1.b
    Waiver enforceability, §17.5.B
  Waivers
    Ambiguities, §17.7
    Tailoring for specific contract, §17.6
    Wrongful death, §17.2.D.2.d

CONSIDERATION
  Noncompete agreements, §5.5
  Choice of law analysis, §5.9.B
  Midstream in employment relationship, §5.5.B
  Termination of employment relationship, §5.5.C

CONSPIRACY
  Racketeer Influenced and Corrupt Organizations Act (RICO), conspiracies to violate RICO, §10.4

CONSTITUTIONAL RIGHTS
  First Amendment
    False advertising claims, §6.5.B
    Product disparagement claims, §7.3.F.2
  Privacy rights, §13.2.B

CONSTRUCTION (PROPERTY)
  Consequential damages, common law, §17.2.D.1.a
  Contract remedies failing essential purpose, enforceability, §17.5.C
  Damages, diminution in value, §20.5
  Rule of avoidability, consequential damages, §17.2.D.1.a

CONSTRUCTIVE TRUSTS
  Damages
    Common law fraud, §16.8.D
    Fiduciary duty, §16.16.A.4

CONSUMER COMPLAINTS
  Fair Debt Collection Practices Act (FDCPA), reports, §12.2.A

CONSUMER CREDIT TRANSACTION
  Defined, Truth in Lending Act (TILA), §12.4.C.2

CONSUMER DEBT
  Credit, §§12.1 to 12.6
  Equal Credit Opportunity Act (ECOA), application of law, §12.1.D
  Fair Credit Reporting Act (FCRA), liability, §12.3.C.1
  Fair Debt Collection Practices Act (FDCPA)
    Case interpretation, §12.2.D
    Consumer friendly venues, §12.2.C.2.g
    Damages, §12.2.C.3
    Debt validation procedures, §12.2.C.2.f
False or misleading collection methods, §12.2.C.2.b
False statements to third parties, §12.2.C.2.d
Good-faith error defense limitations, §12.2.C.2.e
Recent cases, §12.2.D
Remedies, §12.2.C.3
Unfair practices or deceptive forms in collection methods, §12.2.C.2.c
Interest, usury laws, §12.1.E
Truth in Lending Act (TILA), §12.4
Application of law, §12.1.C
Usury law, §12.6

CONSUMER FINANCIAL PROTECTION BUREAU (CFPB)
Consumer complaints, reports, §12.2.A

CONSUMER FRAUD ACT (MCFA)
Generally, §§2.1 to 2.3
Bases of liability, §2.3.A.1
Causal nexus, §2.4.A.2.b
In connection with sale of merchandise, §2.2.A.3
Consumers, proper parties, §2.2.D.1.a
Culpability
Case law standards, §2.3.A.3.b
When scienter proof necessary, §2.3.A.3.c
Damages, §16.9.C
Case law, §16.9.C.1
Deception, prohibited acts standards, §2.3.A.2
Elements, §2.2.A
Elements of proof, §2.3.A
Establishing liability, §2.3.A
False advertising claims, §7.4.I
Fraudulent intent vs. scienter, §2.3.A.3.a
Intent, prohibited acts standards, §2.3.A.3
Intent to induce reliance vs. scienter, §2.3.A.3.a
Liability
Individual corporate officers, §2.2.D.3.b
Limitations for specific actors, §2.2.D.3.d
Persons, §2.2.D.3.c
Merchandise, §2.2.A.1
Misleading, prohibited acts standards, §2.3.A.2
Particularity, specific pleading and proof requirements, §2.3.D.1
Private attorney general actions
Remedies, §2.4.C
Specific laws applicable, §2.4.A.1
Prohibited acts
Bases of liability, §2.3.A.1
Standards, §2.3.A.3
Proper parties, §2.2.D
Reckless misrepresentation, §2.3.A.3.a
Sales, §2.2.A.2
Scope of claims under, §2.2.A
Senior citizens and disabled persons, additional remedies, §16.9.B
Strict liability vs. culpability, §2.3.A.3.b

CONSUMER FRAUD AND DECEPTIVE TRADE PRACTICES IN MINNESOTA
Generally, §§2.1 to 2.4

CONSUMER FRAUD LAWS. SEE CONSUMER FRAUD ACT (MCFA); MINNESOTA FALSE STATEMENT IN ADVERTISING ACT (MFSA); MINNESOTA UNIFORM DECEPTIVE TRADE PRACTICES ACT (MUDTPA)

CONSUMER PROTECTION
Damages, consumer fraud laws, §16.9
Economic loss doctrine, commercial vs. consumer transactions, §16.2.B
Equal Credit Opportunity Act (ECOA), §12.5
Noncompete agreements, sale of business, §5.2.A
Truth in Lending Act (TILA), purpose, §12.4.A.2
Usury law, §12.6
Protected persons, §12.6.B

CONSUMER REPORT
Defined, Fair Credit Reporting Act (FCRA), §12.3.B.1

CONSUMERS
Defined, Fair Debt Collection Practices Act (FDCPA), §2.2.B.1
Standing, false advertising Lanham Act claims, §7.4.B.1.a
Statutory fraud laws, proper parties, §2.2.D.2

CONTRA PREFERENTUM DOCTRINE
Insurance, construction of policy language, §14.5

CONTRACTORS
Consequential damages, reasonably foreseeable consequence of breach, §17.2.C.2
Consumer Fraud Act (MCFA), proper parties, §2.2.D.1.a
Unjust enrichment, unintended third party beneficiaries of contract, §3.8.E

CONTRACTS
Anticipatory repudiation, noncompete agreements, §5.13.B
Attorney fees
Provisions, §19.1
When recoverable, §19.2.A
Breach of contract
Common law claims, §17.2.D.1
Lost profits damages, §20.2.A
Common law claims, breach of contract, §17.2.D.1
Contract remedies failing essential purpose, enforceability, §17.5.C
Contract vs. tort claims, damages limitation provisions, §17.1
Damages
Economic loss doctrine, §16.2
Lost profits, §20.2.A
Damages limitations, §§17.1 to 17.8
Enforceability, §17.8
Tailoring for specific contract, §17.6
Diminution in value, natural consequences of breach, §17.2.D.1
Expectation damages vs. other damages, §17.2.D
Fiduciary relationship, altering duties, §9.3.B
Fraudulent misrepresentation, extracontractual representations, §1.9.A
Freedom of contract vs. noncompete agreements, §5.1.C
Governing law
Noncompete agreements vs. choice of law analysis, §5.9.B
Noncompete agreements vs. contractual provisions, §5.9.A
Intent, establishing interference with contract, §8.2.C.2
Liability limitations
Clear and unequivocal description of risks, §17.3.A
Fair notice, §17.3.C
Opportunity to bargain, §17.3.B
Limitation provisions, damages, §17.1
Lost profits calculation, damage period, §20.2.C.4.a
Natural consequences of breach, §17.2.D.1
Negotiating parties, when no fiduciary duty exists, §9.2.A.2
Noncompete agreements
Attorney fees, §5.13.B
Dueling jurisdictions, §5.10.B
Forum selection clauses, §5.10.A
Oral contracts, effect on unjust enrichment, §3.8.B.1
Punitive damages, §17.2.D.3
Breach of contract, §16.6.E.3
Replacement cost, natural consequences of breach, §17.2.D.1
Sales of goods, damages limitation provisions, §17.1
Torts influence
Elements of claim, §8.2
Statute of frauds, §8.2.A.1
Torts vs. contracts claims
Chart, §16.2
Damages limitation provisions, §17.1
Trade secrets
Improper means, §4.2.B.3
Preemption exceptions, §4.2.D
Transfer of risks, damage limitations vs. liability limitations, §17.3.A
Uniform Commercial Code (UCC), consequential damages, §17.5
CONTROLLING THE ASSAULT OF NON-SOLICITED PORNOGRAPHY AND MARKETING ACT (CAN-SPAM)
Privacy rights, §13.7.C
CONVERSION
Generally, §§3.1 to 3.7
Banks
Lawful repossession of property, §3.2.A.10
Mortgage foreclosure dispute, §3.2.B.3
Mortgage refunds improperly refused, §3.2.A.11
Stolen checks burden of proof, §3.7
Superiority of interest, §3.2.B.4
Unlawful repossession of property, §3.2.A.8
Checks, §3.7
Collateral, secured parties repossessing, §3.2.A.8
Damages, §16.11
Conversion vs. replevin, §3.5.A
Culpability of converter, §16.11.B
Exemplary damages, §16.11.E
Lost profits, §16.11.A.2
Market value, §16.11.A.1
Object of conversion claims, §3.5
Punitive damages, §16.11.D
Rent value, §16.11.A.2
Stock, §16.11.A.4
Value of property or chattel, §16.11.A
Value to owner, §16.11.A.3
Defenses to conversion claims, §3.4
Compensation to defendant, §3.4.B
Knowledge or consent of owner, §3.4.A
Title in third party, §3.4.C
Defined, §3.1
Restatement of Torts, §3.2.A
Deprivation of property interest, §3.2
Elements of offense, §3.2
Exemplary damages, §16.11.E
Fraudulent inducement of investment, §3.2.A.9
Innocent or unintentional conversion, damages, §3.5
Intangible assets, nature of property at issue, §3.3
Intentional or bad-faith conversion, damages, §3.5
Lien deductions, damages, §3.5
Nature of property at issue, §3.3
Negligible instruments, §3.7
Nondefenses to conversion claims, return of property, §3.4.D
Property interest of plaintiff, §3.2
Elements of offense, §3.2.B
Foreclosed property claims, §3.2.B.2
Mortgaged sold assets, §3.2.B.1
Punitive damages, §16.11.D
Remedies, §3.5
Statute of limitations, §3.6
Tangible property, nature of property at issue, §3.3
Willful interference without legal justification
Actual possession vs. certified sheriff's levy, §3.2.A.3
Conversion of decedent's estate, §3.2.A.12
Corporate officers and directors, §3.2.A.6, §3.2.A.7
Element of offense, §3.2.A
Innocent purchasers, §3.2.A.5
Mortgage refunds improperly refused, §3.2.A.11
Motive or knowledge of defendant, §3.2.A.4
Secured parties repossessing collateral, §3.2.A.8
COPYRIGHT
Personal and advertising injury, commercial general liability (CGL) insurance, §14.4.A.1
CORPORATE OPPORTUNITY
Determination, §9.4.A
CORPORATE OPPORTUNITY DOCTRINE
Breach of fiduciary duties, §9.4.A
CORPORATIONS
Breach of fiduciary duties
Corporate opportunity doctrine, §9.4.A
Damages and remedies, §9.6
Conversion, willful interference without legal justification, §3.2.A.6, §3.2.A.7
Defamation, standards, §7.2.A.5
Disclosure, proxy statements, §9.2.B.2
Fiduciary relationships, §9.2.A.1
Fiduciary shield doctrine, §9.5.B
Minority shareholders, breach of fiduciary duties, §9.4.E
Nascent corporations, officers and directors duties, §9.2.B
Officers and directors, fiduciary relationship, §9.2.B
Piercing corporate veil, fiduciary shield doctrine, §9.5.B
Proxy statements, §9.2.B.2
Statutory fraud laws, individual liability of corporate officials, §2.2.D.3.b
Tortious interference, employment privilege, §8.2.D.6
CORRECTIVE ADVERTISING
False advertising, Lanham Act claims, §7.4.D.2.a
COST OF GOODS SOLD
Lost profits, avoided cost calculation, §20.2.C.3
COSTS
Damages, tortious interference, §8.3.2
Private attorney general actions, statutory fraud laws, §2.4.B
 Remedies, product disparagement, §7.3.E.3

COSTS OF SALES
 Lost profits, avoided cost calculation, §20.2.C.3

 COURSE OF BUSINESS
 Product disparagement, §7.3.C.2
 Trade secrets, non-statutory elements, §4.2.A.3
 Uniform Deceptive Trade Practices Act (MUDTPA), scope of claims, §2.2.C

 COURT RULES
 Attorney fees
 American Rule exceptions, §19.2.C
 Motion for fees, §19.4.A
 Rule 11 awards, §19.2.C.1
 Rule 26 awards, §19.2.C.2
 Rule 37 awards, §19.2.C.3
 Rule 45 awards, §19.2.C.4
 Rule 56 awards, §19.2.C.5
 Rule 68 cost-shifting, §19.4.B

 COURTS
 Attorney fees
 Inherent authority of court to award, §19.2.E
 Class actions, settlement approval, §15.7.B

 COVENANTS NOT TO COMPETE. SEE NONCOMPETE AGREEMENTS
 COVER
 Incidental damages, §17.2.A

 COVERED ENTITY
 Defined, Health Insurance Portability and Accountability Act (HIPAA), §13.7.A

 CREDIT
 Generally, §§12.1 to 12.6
 Business risks, §12.1
 Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank), §12.4.A.1
 Equal Credit Opportunity Act (ECOA), §12.5
 Application of law, §12.1.D
 Damages, §12.5.C.3
 Liability exemptions, §12.5.C.2
 Protected persons, §12.5.B
 Fair and Accurate Credit Transactions Act (FACTA), §12.1.B
 Fair Credit Reporting Act (FCRA), §12.1.B
 Background, §12.3.A
 Criminal components, §12.3.C.1.b
 Defenses, §12.3.C.2
 Equitable relief, §12.3.C.3.c
 Liability, §12.3.C.1
 Regulatory components, §12.3.C.1.a
 Fair Debt Collection Practices Act (FDCPA), §12.1.A, §12.2
 Abusive collection methods, §12.2.C.2.a
 Case interpretation, §12.2.D
 Consumer friendly venues, §12.2.C.2.g
 Damages, §12.2.C.3
 Debt validation procedures, §12.2.C.2.f
 False or misleading collection methods, §12.2.C.2.b
 False statements to third parties, §12.2.C.2.d
 Good-faith error defense limitations, §12.2.C.2.e
 Recent cases, §12.2.D
 Remedies, §12.2.C.3

 Unfair practices or deceptive forms in collection methods, §12.2.C.2.c
 Risks, §12.1
 Truth in Lending Act (TILA), §12.4
 Application of law, §12.1.C
 Clear and conspicuous disclosure, §12.4.B.1
 Damages, §12.4.D.3
 Higher-priced mortgage loans, §12.4.B.2
 Liability, §12.4.D.3
 Loan servicing, §12.4.B.3
 Recent case law, §12.4.E
 Remedies, §12.4.D.3
 Usury law, §12.1.E, §12.6
 Recent case law, §12.6.D

 CREDIT REPORTING AGENCY (CRA)
 Defined, §12.3.B.1
 Fair Credit Reporting Act (FCRA), §12.1.B

 CREDITORS
 Generally, §12.1
 Assignment for benefit of creditors, termination of franchise, §11.6.A
 Defined, Equal Credit Opportunity Act (ECOA), §12.5.B.1
 Duties in insolvency, fiduciary relationship, §9.2.C
 Equal Credit Opportunity Act (ECOA), recent case law, §12.5.D
 Franchises, termination of franchise, §11.6.A
 Lease agreements, §12.1.F
 Racketeer Influenced and Corrupt Organizations Act (RICO), application of law, §10.2.C
 Risks, §12.1.F

 CRIMES AND OFFENSES
 Fair Credit Reporting Act (FCRA), criminal components, §12.3.C.1.b
 False advertising, MFSAA claims, §7.4.H
 Franchises, §16.18
 Criminal liability, §11.8
 Termination of franchise, §11.6.A
 Racketeer Influenced and Corrupt Organizations Act (RICO), scope of claim, §10.7
 Trade secrets, preemption exceptions, §4.2.D
 Truth in Lending Act (TILA), criminal liability, §12.4.D.1.b

 CROPS
 Conversion
 Actual possession vs. certified sheriff's levy, §3.2.A.3
 Treble damages, §3.5

 CULPABILITY
 Consumer Fraud Act (MCFA) claims
 Case law standards, §2.3.A.3.b
 Prohibited acts standards, §2.3.A.3
 Scienter proof necessary, §2.3.A.3.c
 Damage limitations vs. liability limitations, §17.3.A

 CUSTOMER LISTS
 Noncompete agreements, §5.3.B
 Trade secrets, §4.2.A.4.a

 CY PRES
 Class actions, unclaimed settlement funds, §15.7.F
D & O LIABILITY. SEE ALSO DIRECTORS AND OFFICERS

LIABILITY INSURANCE
Professional liability insurance, §14.4.B

DAMAGES
Generally, §§16.1 to 16.18
Attorney fees, §16.7, §§19.1 to 19.4
Bad-faith justifying award, §16.7.C
As jury question, §16.7.D
Nature and purpose, §16.7.A
Rule 68 cost-shifting, §19.4.B
Statutory or contractual basis, §16.7.B
Statutory or contractual basis exceptions, §16.7.C
Third-party litigation, §16.7.C
Third party litigation, §19.2.B.3

Breach of fiduciary duties, §9.6
Causation proof, §9.6.A

Business defamation, §16.13
Actual damages, §16.13.B
General damages, §§7.2.D.2
Nominal damages, §16.13.A
Pecuniary/financial loss, §16.13.C
Presumed damages, §16.13.B
Special damages, §§7.2.D.3, §16.13.C

Calculating lost profits, §20.2.C
Calculation, §§20.1 to 20.8
Unjust enrichment, §20.3.B

Class actions, Rule 23 requirements, §15.2.C

Common law fraud, §16.8
Constructive trusts, §16.8.D
Lost profits, §16.8.C
Mitigation of damages, §16.8.F
Out-of-pocket loss, §16.8.B
Proximate cause, §16.8.A

Compensatory damages, trespass, §16.12.B
Consequential damages, §§17.1 to 17.8

Consumer Fraud Act (MCFA), §16.9.C
Case law, §16.9.C.1

Consumer fraud laws, §16.9

Contract remedies failing essential purpose, enforceability, §17.5.C

Contracts, limitation provisions, §§17.1 to 17.8

Conversion, §16.11
Culpability of converter, §16.11.B
Exemplary damages, §16.11.E
Lost profits, §16.11.A.2
Market value, §16.11.A.1
Punitive damages, §16.11.D
Rental value, §16.11.A.2
Stock, §16.11.A.4
Value of property or chattel, §16.11.A
Value to owner, §16.11.A.3
Conversion vs. replevin, §3.5.A

Damage limitations vs. liability limitations, §17.A

Defamation, §16.13
Actual damages, §16.13.B
General damages, §7.2.D.2
Nominal damages, §16.13.A
Pecuniary/financial loss, §16.13.C
Presumed damages, §16.13.B

Fraudulent misrepresentation, §1.10

Future damages (SEE ALSO FUTURE DAMAGES)
Discount to present value, §20.8
Hadley v. Baxendale, §17.2.B

Innocent vs. intentional conversion, §3.5

Lanham Act claims, §16.10
Accounting for profits, §16.10.B
Actual confusion, §16.10.E.1, §16.10.E.3
Attorney fees, §16.10.C
Case law, §16.10.E
False advertising, §6.6.B
Market area, §16.10.E.2
Punitive damages, §16.10.D
Liability limitations, §17.2.A
    Clear and unequivocal description of risks, §17.3.A
    Fair notice, §17.3.C
    Federal court jurisdiction, §17.2.A
    Fraud, intentional wrongdoing, and gross negligence, §17.4.B
    Multiple projects/ phases/ contracts, §17.4.C
    Opportunity to bargain, §17.3.B
    Public policy, §17.4.E
    Requirements for enforcement, §17.3
    Statutory prohibitions, §17.4.D
    Third party claims, §17.4.A

Limitations
    Enforceability, §17.8
    Tailoring for specific contract, §17.6
Loss of goodwill, §20.6

Lost profits, §16.3
    Calculating, §20.2.B, §20.2.C
    Case applications, §20.2.A
    Determination of loss, §16.3.A
    Proving loss, §20.2.B
    Quantum of proof, §16.3.B
    Trade secrets, §20.7.A
    Unjust enrichment vs. lost profits, §20.3

Miller-Shugart settlement, separate allocation of damages, §14.6.A

Minnesota Franchise Act (MFA), §11.7.B, §16.18

Mitigation, §16.4
Negligence, measuring damages, §17.2.D.2
Negligent misrepresentation, §1.11.B
Nominal damages, §16.5
Noncompete agreements, §5.13.A
    Injunctions vs. damages, §5.2.B
    Tortious interference, §5.7
Out-of-pocket loss, §20.4
    Calculation, §20.4.B
    Case application, §20.4.A
    Trade secrets, §20.7.A

Overview, §16.1
Privacy rights, §13.2.C, §16.14
    Actual vs. punitive damages, §16.14.F.2
    Appropriation claims, §16.14.F.3
    Case law, §16.14.F
Privacy invasion harms, §16.14.A
Punitive damages, §16.14.C
Seizures, §16.14.F.1

Private attorney general actions, §16.9.A
    Public benefit test, §16.9.A.1
Product disparagement
    Money damages, §7.3.E.1
    Special damages, §7.3.B.7, §7.3.C.4
Proof, §§20.1 to 20.8
Punitive damages, §16.6
    Bifurcated proceedings, §16.6.D
    Civil theft, §16.11.C
    Clear and convincing evidence standard, §16.6.C.1
    Common law fraud, §16.8.E
    Conversion, §16.11.D
    Deliberate disregard for rights or safety of others, §16.6.C.2
    Economic advantage interference, §16.17.D

Factors considered, §16.6.E
Lanham Act claims, §16.10.D
Necessity of actual damages, §16.6.C.3

Purpose of tort law, §16.1
Sample language, waivers, §17.6
Senior citizens and disabled persons, additional remedies, §16.9.B
Special damages, §§17.1 to 17.8
Statutory fraud laws, §2.4.B
Tortious interference, §8.2.F, §16.17
Torts vs. contracts claims, chart, §16.2
Trade secrets, §§4.4.B, §16.15, §20.7.A
    Actual loss, §16.15.A
    Apportionment, §20.7.E.2
    Attorney fees, §16.15.D, §20.7.D
    Case law, §16.15.F
    Challenges, §20.7.E
Computer software, §16.15.F.3
Defendant cost savings, §20.7.B
Defendant strategies, §20.7.F
Diminution in value, §20.7.A
Exemplary damages, §16.15.C
Lost profits, §20.7.A
Misappropriation, §20.7
Noncompete agreements, §16.15.F.1
Out-of-pocket loss, §20.7.A
Pharmaceutical processes, §16.15.F.3
Plaintiff actual loss, §20.7.A
Reasonable royalties, §20.7.C
Royalties, §16.15.B

Trespass, §16.12
Compensatory damages, §16.12.B
Damages to person, §16.12.C
Exemplary damages, §16.12.F
Nominal damages, §16.12.A
Pain and suffering, §16.12.C
Punitive damages, §16.12.E

Truth in Lending Act (TILA), §12.4.D.3
Uniform Commercial Code (UCC), §17.5.A

Uniform Deceptive Trade Practices Act (MUDTPA), §16.9.E
    Case law, §16.9.E.1
    False advertising claims, §7.4.I
Uniform Trade Secrets Act (MUTSA), §16.15
Unjust enrichment, §20.3
    Actual loss effect, §20.3
    Calculation, §20.3.B
    Case application, §20.3.A
    Trade secret misappropriation, §20.7

Waivers
    Ambiguities, §17.7
    Sample language, §17.6

DEADBEAT LISTS
Fair Debt Collection Practices Act (FDCPA), abusive collection methods, §12.2.C.2.a

DEBT
Defined, Fair Debt Collection Practices Act (FDCPA), §12.2.B.1

DEBT COLLECTION
Consumer Fraud Act (MCFA), in connection with sale of merchandise, §2.2.A.3
Fair Debt Collection Practices Act (FDCPA), §12.1.A
Abusive methods, §12.2.C.2.a  
Case interpretation, §12.2.D  
Consumer friendly venues, §12.2.C.2.g  
Damage, §12.2.C.3  
Debt validation procedures, §12.2.C.2.f  
False or misleading collection methods, §12.2.C.2.b  
False statements to third parties, §12.2.C.2.e  
Recent cases, §12.2.D  
Remedies, §12.2.C.3  
Unfair practices or deceptive forms in collection methods, §12.2.C.2.c  

Risks, §12.1.F  

DEBT COLLECTORS  
Defined, Fair Debt Collection Practices Act (FDCPA), §12.2.B, §12.2.B.1  

DECEDENTS’ ESTATES  
Conversion, transfer to personal use, §3.2.A.12  

DECEPTION  
Consumer Fraud Act (MCFA) claims, prohibited acts standards, §2.3.A.2  
False Statement in Advertising Act (MFSAA) claims, establishing liability, §2.3.B  
Franchises, disclosure/registration statement, §11.5.D  
Statutory fraud laws, private attorney general actions, §2.4.A.3  
Uniform Deceptive Trade Practices Act (MUDTPA)  
Establishing liability, §2.3.C.2  
False advertising, §6.9  
Use in non-trademark cases, §2.3.C.2  

DECLARATORY JUDGMENTS  
Insurance, duty to defend, §14.3  

DEFAMATION  
Generally, §7.2  
Actual damages, §16.13.B  
Actual malice, §7.2.A.5  
Anti-SLAPP suits, §7.2.C.2  
Burden-shifting procedures, qualified privilege defense, §7.2.C.2  
Business defamation, §7.2  
Commercial general liability (CGL) insurance, §14.4.A.1  
Damage to plaintiff’s reputation, §7.2.A.4  
Damages, §16.13  
Actual damages, §16.13.B  
Nominal damages, §16.13.A  
Pecuniary/financial loss, §16.13.C  
Presumed damages, §16.13.B  
Punitive damages, §16.13.D  
Special damages, §16.13.C  
Defamation vs. common law product disparagement, §7.3.F.1  
Defamatory per se, §7.2.A.4  
Defamatory statements, §7.2.A.1.b  
Defenses, §7.2.C  
Absolute privilege, §7.2.C.1  
Consent, §7.2.C.6  
Fair reporting privilege, §7.2.C.3  
Hyperbole and puffery, §7.2.C.5  
Nonactionable statements, §7.2.C.4  
Opinion, §7.2.C.5  
Qualified privilege, §7.2.C.2  
Statements lacking precision/specificity, §7.2.C.5  
Statute of limitations, §7.2.C.5  
Truth, §7.2.C.4  
Disparaging remarks, §7.2.A.1.b  
Elements of claim, §7.2.A  
Damage to plaintiff’s reputation, §7.2.A.4  
False and defamatory statement of fact, §7.2.A.1  
Fault, §7.2.A.5  
Publication, §7.2.A.3  
Statement concerning plaintiff, §7.2.A.2  
Examples, defamatory statements, §7.2.A.1.b  
False advertising, business defamation as alternative claim, §7.4.I  
Falsity, objective measurability, §7.2.A.1.a  
Fault, §7.2.A.5  
Full faith and credit, foreign judgments, §7.2.B.1  
Injunctions, §7.2.D.1  
Jurisdiction, §7.2.B.1  
Nominal damages, §16.13.A  
Nonactionable statements, §7.2.C.4  
Pleadings, verbatim vs. summary, §7.2.B.2  
Presumed damages, §16.13.B  
Procedural issues, §7.2.B  
Product disparagement vs. business defamation, §7.3.F.1  
Publication, §7.2.A.3  
Case law, §16.13.D.1  
Racketeer Influenced and Corrupt Organizations Act (RICO), injury to business or property, §10.3.B  
Reckless disregard, §7.2.A.5  
Remedies, §7.2.D  
Injunctions, §7.2.D.1  
Slander per se vs. trade libel, §7.3.F.1  
SLAPP suits, §7.2.C.2  
Special damages, §7.2.D.3, §16.13.C  
Standards, §7.2.A.5  
Statement concerning plaintiff, §7.2.A.2  
Statements not susceptible of proof as true or false, §7.2.A.1.a  
Strict liability, §7.2.A.5  
Tortious interference, defamation-specific defenses, §8.3.E  
Vicarious liability, employee statements, §7.2.D.5  

DEFAMATORY  
Defined, §7.2.A.1.b  

DEFAULT  
Equal Credit Opportunity Act (ECOA), recent case law, delinquency or default, §12.5.D  
Truth in Lending Act (TILA), post-default interest rates, §12.4.E.7  

DEFECTIVE GOODS  
Consequential damages, reasonably foreseeable consequence of breach, §17.2.C.3  
Damages, economic loss doctrine, §16.2  
Incidental damages, §17.2.A  

DEFECTIVE PRODUCTS  
Damages, contract limitation provisions, §17.1  
Uniform Commercial Code (UCC), waiver of damages, §17.5.B.1  

DEFECTIVE WORKMANSHIP  
Commercial general liability (CGL) insurance, damage to your product, §14.4.A.4.b
DEFENDANTS
Racketeer Influenced and Corrupt Organizations Act (RICO)
Defendant persons, §10.2.A
Distinction from enterprise, §10.2.B.1
Operation or management of enterprise, §10.2.C

DEFENSES
Breach of fiduciary duties, §9.5
Business judgment rule, §9.5.A
Business defamation, §7.2.C
Absolute privilege, §7.2.C.1
Consent, §7.2.C.6
Fair reporting privilege, §7.2.C.3
Opinion, §7.2.C.5
Qualified privilege, §7.2.C.2
Statute of limitations, §7.2.C.7
Truth, §7.2.C.4
Conversion claims, §3.4
Compensation to defendant, §3.4.B
Knowledge or consent of owner, §3.4.A
Title in third party, §3.4.C
Elements of proof, common law vs. Consumer Fraud Act (MCFA) claims, §2.3.A.1
Fair Credit Reporting Act (FCRA), civil liability, §12.3.C.2
Fair Debt Collection Practices Act (FDCPA), good-faith error defense limitations, §12.2.C.2.e
False advertising
First Amendment, §6.5.B
Lanham Act claims, §6.5, §7.4.C
MFSAA claims, §7.4.G
Puffery, §6.5.A
Statement not made for competition, §6.5.C
Miller-Shugart settlement, unreasonable settlement amount defense, §14.6.A
Noncompete agreements, §5.11
Assignment of right to sue, §5.11.F
Breach by employer, §5.11.C
Failure to obtain from all employees, §5.11.A
Involuntary termination of employee, §5.11.D
Selective enforcement, §5.11.B
Statute of frauds, §5.11.E
Tortious interference, §5.7
Privacy rights
Intrusion upon seclusion, §13.4.B
Invasion of privacy by appropriation, §13.3.B
Invasion of privacy by false light, §13.6.B
Invasion of privacy by public disclosure, §13.5.B
Product disparagement, §7.3.D
Absolute or qualified privilege, §7.3.D.1
Statute of limitations, §7.3.D.2
Truth, §7.3.B.1
Return of property, nondefenses to conversion claims, §3.4.D
Statutory fraud laws, affirmative defenses, §2.3.D.2
Tortious interference, §8.3
Defamation-specific defenses, §8.3.E
Justifiable interference, §8.2.D
Noerr-Pennington doctrine, §8.3.D
Pre-suit demand letter immunity, §8.3.D
Preemption, §8.3.C
Prima facie case vs. affirmative defense, §8.2.D.1
Statute of limitations, §8.3.B
Trade secrets
Disclosure, §4.3.B
Employee right to ply trade, §4.3.F
Inadequate secrecy procedures, §4.3.D
Independent development, §4.3.C
Knowledge, §4.3.A
Misappropriation, §4.3
Reverse engineering, §4.3.E
Truth in Lending Act (TILA), civil liability, §12.4.D.2
Usury law, §12.6.C

DEFINITIONS
Activity constituting discrimination, Equal Credit Opportunity Act (ECOA), §12.5.B.1
Activity not constituting discrimination, Equal Credit Opportunity Act (ECOA), §12.5.B.1
Actual revenue, lost profits, §20.2.C.1
Adverse action
Equal Credit Opportunity Act (ECOA), §12.5.B.1
Fair Credit Reporting Act (FCRA), §12.3.B.1
Advertisement, CGL insurance, §14.4.A.1
American Rule, attorney fees, §19.1
Annual percentage rate, Truth in Lending Act (TILA), §12.4.C.1
Applicant, Equal Credit Opportunity Act (ECOA), §12.5.B.1
Avoided cost, lost profits, §20.2.C.3
Bodily injury, CGL insurance, §14.4.A.1
Business associate, Health Insurance Portability and Accountability Act (HIPAA), §13.7.A
But-for revenue, lost profits, §20.2.C.1
Class members, class actions, §15.2.A.5
Clear and convincing evidence, punitive damages, §16.6.C.1
Commercial message, §13.7.C
Common borrow material, §3.2.B.2
Consequential damages, §17.2.A
Consumer, Fair Debt Collection Practices Act (FDCPA), §12.2.B.1
Consumer credit transaction, Truth in Lending Act (TILA), §12.4.C.2
Consumer report, Fair Credit Reporting Act (FCRA), §12.3.B.1
Conversion, §3.1
Covered entity, Health Insurance Portability and Accountability Act (HIPAA), §13.7.A
Credit reporting agency (CRA), Fair Credit Reporting Act (FCRA), §12.3.B.1
Creditor, Equal Credit Opportunity Act (ECOA), §12.5.B.1
Debt, Fair Debt Collection Practices Act (FDCPA), §12.2.B.1
Debt collector, Fair Debt Collection Practices Act (FDCPA), §12.2.B, §12.2.B.1
Defamatory, §7.2.A.1.b
Deliberate disregard, punitive damages, §16.6.C.2
Direct damages, §17.2.A
Disabled person, damages, §16.9.B
Duty of care, §9.2.B
Economic loss, §17.2.D.2.c
Emotional distress, CGL insurance, §14.4.A.1
Fiduciary duty, §9.2
Fiduciary shield doctrine, §9.5.B
Finance charge, Truth in Lending Act (TILA), §12.4.C.3
Fixed costs, lost profits, §20.2.C.3
Franchise, §11.3
Goodwill, §5.3.A, §20.6
Incidental damages, §17.2.A
Injurious falsehood, §7.3.A.1
Injury, private attorney general actions, §2.4.A.2.a
Misappropriation, trade secrets, §4.2.B.1
Misappropriator, trade secrets, §4.2.C.1
Occurrence, CGL insurance, §14.4.A.1
Ordinary care, negotiable instruments, §3.7
Out-of-pocket loss, damages, §20.4
Overhead costs, lost profits, §20.2.C.3
Personal and advertising injury, CGL insurance, §14.4.A.1
Persons, Consumer Fraud Act (MCFA), §2.2.D.3.c
Property damage, CGL insurance, §14.4.A.1
Publicity, privacy rights, §13.5.A.1
Puffery
False advertising, §7.4.C.2
Lanham Act claims, §6.5.A
Reason for adverse action, Equal Credit Opportunity Act (ECOA), §12.5.B.1
Return to normal operation, lost profits, §20.2.C.4.b
Scheme to defraud, Racketeer Influenced and Corrupt Organizations Act (RICO), §10.2.D.1.a
Senior citizen, damages, §16.9.B
Slander of title, §7.3.A.1
SLAPP suit, §7.2.C.2
Special damages, §17.2.A
Tender of defense, insurance, §14.2
Trade secret, §4.2.A.1
Validation notice, Fair Debt Collection Practices Act (FD-CPA), §12.2.B.1
Variable costs, lost profits, §20.2.C.3
Wrongful act, professional liability insurance, §14.4.B

DELAY
Attorney fees, Rule 26 awards, §19.2.C.2
Consequential damages, types of damages available, §17.2.A

DELIBERATE DISREGARD
Defined, punitive damages, §16.6.C.2

DIMINUTION IN VALUE
Contracts, natural consequences of breach, §17.2.D.1
Damages, §20.5
Calculation, §20.5.B
Trade secrets, §20.7.A
UCC sale of goods, measuring damages, §17.2.D.1.b

DIRECT DAMAGES
Defined, §17.2.A

DIRECT EXPENSES
Lost profits, avoided cost calculation, §20.2.C.3

DIRECTORS AND OFFICERS LIABILITY INSURANCE
Exclusions, §14.4.C.1
Insured vs. insured provisions, §14.4.C.1
Professional liability insurance, §14.4.B
Scope of coverage, §14.4.C.1

DISABLED PERSON. SEE ALSO PERSONS WITH DISABILITIES
Defined, damages, §16.9.B

DISCLAIMERS
Fraudulent misrepresentation, disclaimer of reliance, §1.9.B

DISCLOSURE
Breach of fiduciary duties, minority shareholders, §9.4.E
Confidential information, noncompete agreements, §5.3.B

Franchises
Exemptions, §11.5.C
Public offering statement, §11.5.B
Noncompete agreements, tortious interference, §5.7
Officers and directors, conflict of interest, §9.4.B
Proxy statements, corporations, §9.2.B.2
Trade secrets, defenses, §4.3.B
Trusts and trustees, fiduciary relationship, §9.3.D
Truth in Lending Act (TILA), application of law, §12.1.C

DISCOVERY RULE
Franchises, statute of limitations, §11.9

DISCRIMINATION
Equal Credit Opportunity Act (ECOA), §12.5
Application of law, §12.1.D
Exemptions, §12.5.C.2
Franchises, §11.6.C
Tortious interference, lawful exercise of legal right, §8.2.D.2

DISGORGEMENT. SEE ALSO UNJUST ENRICHMENT
Damages, §20.3
Case application, §20.3.A
Trade secrets, §20.7.B

DISTRIBUTORSHIPS
Consumer Fraud Act (MCFA), in connection with sale of merchandise, §2.2.A.3

DOCUMENTS
Attorney fees, supporting documentation, §19.4
Collection, fraudulent misrepresentation, §1.7.A

DODD-FRANK WALL STREET REFORM AND CONSUMER PROTECTION ACT (DODD-FRANK)
Amendments to TILA, §12.4.A.1

DRIVERS LICENSES
Information thereon, reasonable expectation of privacy, §13.4.A.3

DRUGS
Consumer Fraud Act (MCFA), merchandise, §2.2.A.1
False Statement in Advertising Act (MFSAA), advertisements placed before public, §2.2.B.1

DUE DILIGENCE
Racketeer Influenced and Corrupt Organizations Act (RICO), statute of limitations, §10.6

DUTY OF CARE
Conversion, negotiable instruments, §3.7
Corporate officers and directors, §9.2.B
Defined, §9.2.B
Negligent misrepresentation, §1.11.A
Officers and directors, §9.2.B
Partnerships, §9.3.B

DUTY OF CONFIDENTIALITY
Damages, §16.16
DUTY OF LOYALTY
- Acting against self-interest, §9.2.B.2
- Corporate officers and directors, §9.2.B
- Damages, §16.16
- Officers and directors, §9.2.B.2
- Scope, §9.2.B

DUTY TO DEFEND
- Insurance
  - Duty to indemnify vs. duty to defend, §14.5.A
  - Policy interpretation, §14.5.A

E & O INSURANCE
- Professional liability insurance, §14.4.B

EARNINGS
- Franchises, historical basis for claims, §11.5.D

ECONOMIC ADVANTAGE
- Damages
  - Attorney fees, §16.17.E
  - Case law, §16.17.F
  - Elements of damages, §16.17.A
  - Employment relationship interference, §16.17.F.2
  - Former partner’s asset purchase, §16.17.F.1
  - Interference with prospective advantage, §16.17
  - Punitive damages, §16.17.D
  - Restitution, §16.17.B
  - Injunctions, §16.17.C
- Intent, establishing interference with expected advantage, §8.2.C.3
- Punitive damages, §16.17.D
- Tortious interference
  - Elements of claim, §8.2
  - Knowledge of contract or expected advantage, §8.2.B
  - Reasonable probability of realized economic advantage, §8.2.E

ECONOMIC ESPIONAGE ACT OF 1996
- Trade secrets, §4.2.E

ECONOMIC LOSS
- Defined, §17.2.D.2.c

ECONOMIC LOSS DOCTRINE
- Ambiguity, §16.2.C
- Articulation of doctrine, §16.2.A
- Commercial vs. consumer transactions, §16.2.B
- Contract vs. tort claims, damages limitation provisions, §17.1
- Damages, §16.2
- Damages waivers, tailoring for specific contract, §17.6
- Exceptions, §16.2.A
- Merchants vs. consumers, §16.2.D
- Negligence, consequential damages, §17.2.D.2.b, §17.2.D.2.c
- Other property treatment, §16.2.B
- State law, §16.2.C, §16.2.D
- Tort vs. contract claims, §16.2.D

ECPA (ELECTRONIC COMMUNICATIONS PRIVACY ACT)
- Privacy rights, §13.7.C

EDUCATIONAL SERVICES
- Consumer Fraud Act (MCFA), merchandise, §2.2.A.1
- Professors and PhD candidates, fiduciary relationships, §9.2.A.1
- Uniform Deceptive Trade Practices Act (MUDTPA), scope of claims, §2.2.C

ELECTRONIC COMMUNICATIONS PRIVACY ACT (ECPA)
- Privacy rights, §13.7.C

EMAIL
- Privacy rights
  - Reasonable expectation of privacy, §13.4.A.3

EMBEZZLEMENT
- Willful interference without legal justification, conversion of decedent's estate, §3.2.A.12

EMERGENCY MEDICAL CARE
- Insurance, commercial general liability (CGL) insurance, §14.4.A

EMOTIONAL DAMAGES
- Economic advantage interference, §16.17.B
- Fair Credit Reporting Act (FCRA), recent case law, §12.3.D
- Privacy rights, §13.2.C

EMOTIONAL DISTRESS
- Defined, commercial general liability (CGL) insurance, §14.4.A.1

EMPLOYEE RETIREMENT INCOME SECURITY ACT (ERISA)
- Claims administrators, when no fiduciary duty exists, §9.2.A.2

EMPLOYEE STATEMENTS
- Business defamation, vicarious liability, §7.2.D.5
- Tortious interference, employment privilege, §8.2.D.6

EMPLOYMENT RELATIONSHIP
- Business defamation
  - Qualified privilege defense, §7.2.C.2
  - Vicarious liability, §7.2.D.5
- Consequential damages, types of damages available, §17.2.A
- Consumer Fraud Act (MCFA), in connection with sale of merchandise, §2.2.A.3
- Damages, lost profits, §20.2.A
- Future damages, discount to present value, §20.8
- Loaned workers, commercial general liability (CGL) insurance, §14.4.A.1
- Lost profits but-for revenue, defendant’s sales calculation approach, §20.2.C.2.c

Noncompete agreements
- Blue pencil doctrine, §5.4.B.4
- Confidential information, §5.3.B
- Consideration at inception of relationship, §5.5.A
- Consideration at termination of relationship, §5.5.C
- Customer-specific restrictions, §5.4.B.2
- Employee agreements, §5.2.B
- Employment misconduct, §5.3.A
- Enforcement after termination of relationship, §5.6
- Forum selection clauses, §5.10.A
- Geographic scope, §5.4.B.1
- Midstream consideration in relationship, §5.5.B
- Mobility needs and rights, §5.1.C
- Need for, §5.1.B
- Overbreadth and overreaching, §5.4.B.3
E BuSINESS DISPuTES: CLAIMS AND REMEDIES

Sale of business, §5.2.A
Specialized training, §5.3.C
Subject-specific restrictions, §5.4.B.2
Temporary injunctions, §5.12.A
Tortious interference, §5.7
Termination, future damages discount to present value, §20.8
Tortious interference, employment privilege, §8.2.D.6
Trade secret defenses, employee right to ply trade, §4.3.F
Trade secrets
Improper means, §4.2.B.3
Investigating potential claims, §4.5.A.1
Vicarious liability, employer of trade secret misappropriator, §4.2.C.2

ENTERPRISE
Racketeer Influenced and Corrupt Organizations Act (RICO), §10.2.B
Association-in-fact criteria, §10.2.B.2
Longevity of enterprise vs. continuity of racketeering activity, §10.2.B.2
Pattern of racketeering activity vs. enterprise, §10.2.B.2

EQUAl CREDIT OPPORTuNITy ACT (ECOA)
Generally, §12.5
Activities constituting discrimination, §12.5.B.1
Activities not constituting discrimination, §12.5.B.1
Actual damages, §12.5.C.3.a
Adverse action, §12.5.B.1
Applicant, §12.5.B.1
Application of law, §12.1.D
Attorney fees, §12.5.C.3.d
Background, §12.5.A
Civil liability, §12.5.C.2
Creditors, §12.5.B.1
Damages, §12.5.C.3
Definitions, §12.5.B.1
Discrimination, exemptions, §12.5.C.2
Equitable or declaratory relief, §12.5.C.3.c
Liability exemptions
Double recovery prohibitions, §12.5.C.2.b
Good faith compliance, §12.5.C.2.a
Statute of limitations, §12.5.C.2.c
Protected persons, §12.5.B
Punitive damages, §12.5.C.3.b
Purpose, §12.5.A
Reason for adverse action, §12.5.B.1
Recent case law, §12.5.D
Adverse action, §12.5.D
Creditor identity, §12.5.D
Delinquency or default, §12.5.D
Investigations, §12.5.D
Prima facie case, §12.5.D
Regulation, §12.5.C.1
Remedies, §12.5.C.3
Statutory scheme, §12.5.B

EQUITABLE RELIEF
Breach of fiduciary duties, lost value of assets in trust, §9.6
Class actions, Rule 23 requirements, §15.2.C
Effect of remedies available at law, unjust enrichment, §3.8.B
Equal Credit Opportunity Act (ECOA), equitable or declaratory relief, §12.5.C.3.c
Fair Credit Reporting Act (FCRA), §12.3.C.3.c
False advertising, Lanham Act claims, §7.4.D.1
Lanham Act, §16.10
Noncompete agreements, §5.12
Remedies for wrongful injunctions, §5.12.B
Private attorney general actions, statutory fraud laws, §2.4.B
Unjust enrichment, §3.8

EQUItABLE DISTRIBUTIONS
Breach of fiduciary duties, §9.4.D

ERISA (EMPLOYEE RETIREMENT INCOME SECURITY ACT)
Claims administrators, when no fiduciary duty exists, §9.2.A.2

ERRORS AND OMISSIONS INSUHRANCE
Professional liability insurance, §14.4.B

ESCROW
Escrow agents and loan applicants, when no fiduciary duty exists, §9.2.A.2

ESTOPPEL
Banks, lawful repossession of property, §3.2.A.10
Conversion, willful interference without legal justification, §3.2.A.5
Trade secrets, defenses, §4.3

EXCESS LIABILITY COVERAGE
Insurance, §14.4.D

EXCULPATORY CLAUSES
Contract remedies failing essential purpose, enforceability, §17.5.C
Liability limitations
Fair notice, §17.3.C
Fraud, §17.4.B
Officers and directors, 1, §9.2.B

EXEMPLARY DAMAGES
Conversion, §16.11.E
Trade secrets, §16.15.C, §20.7.D
Trespass, §16.12.F

EXPERT WITNESSES
Class actions, rigorous analysis standard, §15.4.B.1
Fiduciary relationship, use in litigation, §9.2.A.3
Fiduciary relationships, establishing existence and breach of duty, §9.2.A.1
Product disparagement, proof of special damages, §7.3.B.7

EXTORTION
Consent, §10.2.D.3
Hobbs Act, §10.2.D.3
Racketeering activity, §10.2.D.3

EXTRACONTRACTuAL REPRESENTATIONS
Fraudulent misrepresentation, reasonable reliance, §1.9.A

FACEBOOK
Privacy rights, publicity, §13.5.A.1

FAA (MINNESOTA FALSE ADVERTISING ACT). SEE MINNESOTA FALSE STATEMENT IN ADVERTISING ACT (MSFAA)

F
<table>
<thead>
<tr>
<th>Subject Index</th>
</tr>
</thead>
<tbody>
<tr>
<td>FAIR AND ACCURATE CREDIT TRANSACTIONS ACT (FACTA)</td>
</tr>
<tr>
<td>Amendments to FCRA, §12.3.B.1</td>
</tr>
<tr>
<td>Identity theft, §12.1.B</td>
</tr>
<tr>
<td>FAIR CREDIT REPORTING ACT (FCRA)</td>
</tr>
<tr>
<td>Generally, §12.3</td>
</tr>
<tr>
<td>Actual damages, §12.3.C.3.a</td>
</tr>
<tr>
<td>Background, §12.3.A</td>
</tr>
<tr>
<td>Civil liability, §12.3.C.2</td>
</tr>
<tr>
<td>Criminal components, §12.3.C.1.a</td>
</tr>
<tr>
<td>Damages, §12.3.C.3</td>
</tr>
<tr>
<td>Defenses</td>
</tr>
<tr>
<td>Civil liability, §12.3.C.2</td>
</tr>
<tr>
<td>Weak preemption, §12.3.C.2.a</td>
</tr>
<tr>
<td>Definitions, §12.3.B.1</td>
</tr>
<tr>
<td>Equitable relief, §12.3.C.3.c</td>
</tr>
<tr>
<td>Fair and Accurate Credit Transactions Act (FACTA), amendments, §12.1.B, §12.3.B.1</td>
</tr>
<tr>
<td>Framework, §12.1.B</td>
</tr>
<tr>
<td>Mental and emotional distress, §12.3.C.3.c</td>
</tr>
<tr>
<td>Negligent noncompliance, damages, §12.3.C.3.b</td>
</tr>
<tr>
<td>Punitive damages, §12.3.C.3.c</td>
</tr>
<tr>
<td>Recent case law, §12.3.D</td>
</tr>
<tr>
<td>Duty to investigate incorrect information, §12.3.D</td>
</tr>
<tr>
<td>Emotional damages, §12.3.D</td>
</tr>
<tr>
<td>Firm offer of credit, §12.3.D</td>
</tr>
<tr>
<td>Punitive damages, §12.3.D</td>
</tr>
<tr>
<td>Reasonable investigation, §12.3.D</td>
</tr>
<tr>
<td>Sovereign immunity, §12.3.D</td>
</tr>
<tr>
<td>Regulatory components, §12.3.C.1.a</td>
</tr>
<tr>
<td>Remedies, §12.3.C.3</td>
</tr>
<tr>
<td>Statutory damages, §12.3.C.3.a</td>
</tr>
<tr>
<td>FAIR DEBT COLLECTION PRACTICES ACT (FDCPA)</td>
</tr>
<tr>
<td>Generally, §12.2</td>
</tr>
<tr>
<td>Abusive collection methods, §12.2.C.2.a</td>
</tr>
<tr>
<td>Actual damages, §12.2.C.3.a</td>
</tr>
<tr>
<td>Attorney fees, §12.2.C.3.d</td>
</tr>
<tr>
<td>Background, §12.2.A</td>
</tr>
<tr>
<td>Case interpretation, §12.2.D</td>
</tr>
<tr>
<td>Collateral damage risk, §12.2.D</td>
</tr>
<tr>
<td>Communications safe harbor, §12.2.D</td>
</tr>
<tr>
<td>Lien foreclosures, §12.2.D</td>
</tr>
<tr>
<td>Misstatements to CRA, §12.2.D</td>
</tr>
<tr>
<td>Overshadowing validation notice disclosure, §12.2.D</td>
</tr>
<tr>
<td>Prohibited conduct, §12.2.D</td>
</tr>
<tr>
<td>Recent cases, §12.2.D</td>
</tr>
<tr>
<td>Threats to sue, §12.2.D</td>
</tr>
<tr>
<td>Vendor name disclosure, §12.2.D</td>
</tr>
<tr>
<td>Civil liability, §12.2.C.2</td>
</tr>
<tr>
<td>Class actions, damages cap, §12.2.C.3.b</td>
</tr>
<tr>
<td>Consumer complaints, reports, §12.2.A</td>
</tr>
<tr>
<td>Consumer friendly venues, §12.2.C.2.g</td>
</tr>
<tr>
<td>Damages, §12.2.C.3</td>
</tr>
<tr>
<td>Debt collectors, defined, §12.2.B</td>
</tr>
<tr>
<td>Debt validation procedures, §12.2.C.2.f</td>
</tr>
<tr>
<td>Defenses, good-faith error defense limitations, §12.2.C.2.e</td>
</tr>
<tr>
<td>Definitions, §12.2.B.1</td>
</tr>
<tr>
<td>Equitable relief, availability, §12.2.C.3.c</td>
</tr>
<tr>
<td>False or misleading collection methods, §12.2.C.2.b</td>
</tr>
<tr>
<td>False statements to third parties, §12.2.C.2.d</td>
</tr>
<tr>
<td>Framework, §12.1.A</td>
</tr>
<tr>
<td>Good-faith error defense limitations, §12.2.C.2.e</td>
</tr>
<tr>
<td>Harassment, civil liability, §12.2.C.2.a</td>
</tr>
<tr>
<td>Liability</td>
</tr>
<tr>
<td>Exceptions, §12.2.C.2.g</td>
</tr>
<tr>
<td>Safe harbors, §12.2.C.2.g</td>
</tr>
<tr>
<td>Recent cases, §12.2.D</td>
</tr>
<tr>
<td>Regulatory agencies, §12.2.B.1</td>
</tr>
<tr>
<td>Remedies, §12.2.C.3</td>
</tr>
<tr>
<td>Statutory damages, §12.2.C.3.a</td>
</tr>
<tr>
<td>Unfair practices or deceptive forms in collection methods, §12.2.C.2.c</td>
</tr>
<tr>
<td>FAIR NOTICE RULE</td>
</tr>
<tr>
<td>Liability limitations, exculpatory clauses, §17.3.C</td>
</tr>
<tr>
<td>FAIR REPORTING PRIVILEGE</td>
</tr>
<tr>
<td>Business defamation, defenses, §7.2.C.3</td>
</tr>
<tr>
<td>FALSE ADVERTISING</td>
</tr>
<tr>
<td>Generally, §§6.1 to 6.15, §7.4</td>
</tr>
<tr>
<td>Attorney fees</td>
</tr>
<tr>
<td>Lanham Act claims, §6.6.B</td>
</tr>
<tr>
<td>MUDTPA claims, §6.10.D</td>
</tr>
<tr>
<td>Business defamation as alternative claim, §7.4.I</td>
</tr>
<tr>
<td>Cause</td>
</tr>
<tr>
<td>Elements of MFSAA claims, §6.13.B</td>
</tr>
<tr>
<td>Lanham Act claims, §6.4.E</td>
</tr>
<tr>
<td>Commercial advertising or promotion, Lanham Act claims, §6.4.B.3</td>
</tr>
<tr>
<td>Common law claims, §6.15</td>
</tr>
<tr>
<td>Comparative advertising, Lanham Act claims, §6.4.E</td>
</tr>
<tr>
<td>Damages</td>
</tr>
<tr>
<td>Lanham Act claims, §6.6.B</td>
</tr>
<tr>
<td>MUDTPA claims, §6.10.B</td>
</tr>
<tr>
<td>Defenses</td>
</tr>
<tr>
<td>First Amendment, §6.5.B</td>
</tr>
<tr>
<td>Lanham Act claims, §6.5</td>
</tr>
<tr>
<td>MFSAA claims, §7.4.G</td>
</tr>
<tr>
<td>Puffery, §6.5.A</td>
</tr>
<tr>
<td>Statement not made for competition, §6.5.C</td>
</tr>
<tr>
<td>Discovery, litigation considerations, §7.5</td>
</tr>
<tr>
<td>Elements of Lanham Act claims, §7.4.A</td>
</tr>
<tr>
<td>Causation, §6.4.E</td>
</tr>
<tr>
<td>Commercial advertising or promotion, §6.4.B.3</td>
</tr>
<tr>
<td>Deception or tendency to deceive, §7.4.A.2</td>
</tr>
<tr>
<td>False statement of fact, §7.4.A.1</td>
</tr>
<tr>
<td>Injury, §6.4.E</td>
</tr>
<tr>
<td>Injury or likelihood of injury, §7.4.A.5</td>
</tr>
<tr>
<td>Interstate commerce, §6.4.D, §7.4.A.4</td>
</tr>
<tr>
<td>Materiality, §7.4.A.3</td>
</tr>
<tr>
<td>Materiality of false statement, §6.4.C</td>
</tr>
<tr>
<td>Proximate cause, §6.4.E</td>
</tr>
<tr>
<td>Statement is misleading, §6.4.B.2</td>
</tr>
<tr>
<td>Elements of MFSAA claims, §7.4.E</td>
</tr>
<tr>
<td>Causation, §6.13.B, §7.4.E.1</td>
</tr>
<tr>
<td>Pleadings, §6.13.A</td>
</tr>
<tr>
<td>Elements of MUDTPA claims, §6.9</td>
</tr>
<tr>
<td>Pleadings, §6.9</td>
</tr>
<tr>
<td>False Statement in Advertising Act (MFSAA) claims, §§6.11 to 6.14</td>
</tr>
<tr>
<td>Application of law, §6.12</td>
</tr>
<tr>
<td>Crimes and offenses, §7.4.H</td>
</tr>
<tr>
<td>Criminal penalties, §6.11</td>
</tr>
<tr>
<td>Defenses, §7.4.G</td>
</tr>
<tr>
<td>Elements of claim, §6.13</td>
</tr>
</tbody>
</table>
Pleading with particularity, §7.4.F.2
Private attorney general actions, §6.14.A
Procedural issues, §7.4.E.1
Remedies, §6.14
Standing, §6.12, §7.4.F.1
Statute of limitations, §7.4.G.1
False statement in commercial advertising or promotion, literal falsehood, §6.4.B.1
False statement of fact, §7.4.A.1
First Amendment, Lanham Act claims, §6.5.B
Injunctions, Lanham Act claims, §6.A
Injury, Lanham Act claims, §6.11
Injury or likelihood of injury, §7.4.A.5
Internet, elements of Lanham Act claims, §7.4.A.5
Interstate commerce, §7.4.A.4
Lanham Act claims, §§6.1 to 6.6, §7.4
Attorney fees, §7.4.D.5
Concurrent state and federal jurisdiction, §7.4.D.5
Defenses, §7.4.C
Elements of claim, §6.4
Equitable relief, §7.4.D.1
False statement in commercial advertising or promotion, §6.4.B
First Amendment, §6.5.B
Injunctions, §6.A, §7.4.D.2
Injury, §6.4.E
Laches, §7.4.C.4
Money damages, §7.4.D.3
Mootness defense, §7.4.C.3
Permanent injunctions, §7.4.D.2.c
Pleadings requirements, §6.4.A
Prejudgment interest, §7.4.D.4
Preliminary injunctions, §7.4.D.2.b
Procedural issues, §7.4.B
Puffery defense, §7.4.C.2
Remedies, §6.6, §7.4.D
Standing, §7.4.B.1
Statement not made for competition, §6.5.C
Statute of limitations, §7.4.C.1
Unclean hands, §7.4.C.5
Literal falsehood, standards, §6.4.B.1
Materiality of false statement, Lanham Act claims, §6.4.C
MFSAA vs. Lanham Act claims, §7.4.E
Misleading statements, Lanham Act claims, §6.4.B.2
Money damages
  Burden of proof, §7.4.D.3.a
  Profits, §7.4.D.3.b
Pleadings, elements of MFSAA claims, §6.13.A
Prevention of Consumer Fraud Act (PCFA), §7.4, §7.4.I
Private attorney general actions
  MFSAA claims, §6.14.A
  Specific laws applicable, §2.4.A.1
  Uniform Deceptive Trade Practices Act (MUDTPA), §2.4.C.1
Product disparagement as alternative claim, §7.4.I
Proximate cause, Lanham Act claims, §6.4.E
Remedies
  Lanham Act claims, §6.6
  MFSAA claims, §6.14, §7.4.H
  MUDTPA claims, §6.10
Standing
  Lanham Act, §6.3
  MFSAA claims, §7.4.F.1
Unfair competition, Lanham Act, §6.2
Uniform Deceptive Trade Practices Act (MUDTPA) claims, §§6.7 to 6.10, §7.4.I
Application of law, §6.7
Attorney fees, §6.10.D
Damages, §6.10.B
Elements of claims, §6.9
Establishing liability, §2.3.C.1
Injunctions, §6.10.A
Private attorney general actions, §6.10.C
Remedies, §6.10
Standing, §6.8
Unlawful Trade Practices Act (MUTPA), §7.4.I

FALSE IMPRISONMENT
Commercial general liability (CGL) insurance, §14.4.A.1

FALSE LIGHT
Privacy rights, invasion of privacy by false light, §13.6

FALSE STATEMENTS
Generally, §§7.1 to 7.5
Business defamation, §7.2
Consumer Fraud Act (MCFA), §2.2.B
Defamation vs. common law product disparagement, §7.3.F.1
False advertising, §7.4
Insurance coverage for tort claims, §7.3.F.2
Product disparagement, §7.3
Product disparagement vs. business defamation, §7.3.F.1
Reputation vs. free speech, §7.1

FALSE STATEMENTS IN ADVERTISING ACT (MFSAA).
SEE MINNESOTA FALSE STATEMENT IN ADVERTISING ACT (MFSAA).

FALSITY
Business defamation, false and defamatory statement of fact, §7.2.A.1.a
Fair Debt Collection Practices Act (FDCPA)
False or misleading collection methods, §12.2.C.2.b
False statements to third parties, §12.2.C.2.d
Fraudulent misrepresentation, §1.2
Privacy rights, invasion of privacy by false light, §13.6.B.4
Product disparagement, false or misleading statements, §7.3.B.1

FAULT
Business defamation, §7.2.A.5
Negligent misrepresentation, comparative fault, §1.11.B

FDCPA (FAIR DEBT COLLECTION PRACTICES ACT). SEE FAIR DEBT COLLECTION PRACTICES ACT (FDCPA)

FEDERAL LAW. SEE ALSO SPECIFIC LAWS
Attorney fees, Rule 68 cost-shifting, §19.4.B
Class actions, Rule 23, §15.1
Trade secrets, trend toward standardization, §4.2.E

FEDERAL TORT CLAIMS ACT (FTCA)
Privacy rights, §13.2.B
Intrusion upon seclusion, §13.4.C

FEDERAL TRADE COMMISSION
Equal Credit Opportunity Act (ECOA), regulation, §12.5.C.1
Fair Debt Collection Practices Act (FDCPA), regulations, §12.2.C.1
Franchises, FTC Rule, §11.5.D
FTC Rule, public offering statement for franchises, §11.5.B
FEDERAL TRADE COMMISSION ACT (FTCA)
Privacy rights, §13.7.B

FEES
Franchise fee, §11.3.C

FIDUCIARY DUTY
Breach of fiduciary duties, §9.4
Damages, §16.16
Case law, §16.16.D
Constructive trusts, §16.16.A.4
Forfeiture of wages, §16.16.A.3
Former employee shifting business, §16.16.D.3
Former employee starting competing business, §16.16.D.2
Former employees and trade secrets, §16.16.D.1
Lost profits, §16.16.A.1
Punitive damages, §16.16.C
Restitution, §16.16.A.2
Specific to particular injuries, §16.16.A.5
Unjust enrichment/disgorgement, §20.3.A
Defined, §9.2
Injunctions, §16.16.B
Lost profits, damages, §20.2.A
Punitive damages, breach, §16.16.C

FIDUCIARY RELATIONSHIP
Generally, §§9.1 to 9.6
Best interests of another, §9.2.A
Duties, §9.2.A
Breach of duty, expert witnesses, §9.2.A.1
Breach of fiduciary duties, §9.4
Damages, §9.6
Defenses, §9.5
Equity distributions, §9.4.D
Investment advisors, §9.4.C
Minority shareholders, §9.4.E
Remedies, §9.6
Statute of limitations, §9.6.B
Common law, §9.1
Common law duties, §9.3
Corporate duties vs. individual client duties, §9.2.A
 Corporations, officers and directors, §9.2.B
Defenses, breach of fiduciary duties, §9.5
Duties, creditors in insolvency, §9.2.C
Duty
Existence, §9.2.A.1
Non-existence, §9.2.A.2
Existence of duty, §9.2.A.1
Expert witnesses, use in litigation, §9.2.A.3
Fiduciaries vs. non-fiduciaries, §9.2.A
Fiduciary duties, standards, §9.2.A
Fiduciary relationship possibility, §9.2.A.4
Fiduciary shield doctrine, §9.5.B
Fraudulent misrepresentation, omissions or affirmative misstatements, §1.4.C
Minnesota Business Corporations Act (MBCA), §9.1
Minnesota Limited Liability Company Act (MLLCA), governors and managers, §9.3.C
Minnesota Uniform Partnership Act of 1994 (MUPA), duty of care, §9.3.B
Negligent misrepresentation, duty of care, §1.11.A
Officers and directors
Conflict of interest, §9.4.B

FINANCE CHARGE
Consequential damages, types of damages available, §17.2.A
Defined, Truth in Lending Act (TILA), §12.4.C.3
Incidental damages, §17.2.A
Truth in Lending Act (TILA), recent case law, §12.4.E.5

FINANCIAL INSTITUTIONS
Conversion, secured parties repossessing collateral, §3.2.A.8
Customers, when no fiduciary duty exists, §9.2.A.2
Fair Debt Collection Practices Act (FDCPA), regulatory agencies, §12.2.C.1
Privacy rights, Financial Privacy Rule, §13.7.B
Racketeer Influenced and Corrupt Organizations Act (RICO), racketeering activity, §10.2.D.2
Racketeering activity, financial institution fraud, §10.2.D.2

FINANCIAL PLANNERS
Fiduciary relationships, §9.2.A.1

FINDER'S FEES
When no fiduciary duty exists, §9.2.A.2

FINES AND PENALTIES
Damages waivers, tailoring for specific contract, §17.6
Senior citizens and disabled persons, additional remedies, §16.9.B

FIRST AMENDMENT
False advertising, Lanham Act claims, §6.5.B
Limitations, product disparagement claims, §7.3.F.2

FIRST-FILE RULE
Noncompete agreements, dueling jurisdictions, §5.10.B

FIXED COSTS
Defined, lost profits, §20.2.C.3

FIXTURES
Conversion, willful interference without legal justification, §3.2.A.2

FOREIGN STATES
Franchises, regulation, §11.1.D

FORMS. SEE ALSO CHARTS AND EXAMPLES
Protective orders, trade secrets, Appendix A following §4.5.E
Written assurance, compliance with trade secrets protective order, Appendix B following §4.5.E
Written assurance of compliance with protective order, trade secrets, Appendix B following §4.5.E

FORUM SELECTION CLAUSES
Noncompete agreements, §5.10.A

FOURTH AMENDMENT
Privacy rights, §13.2.B
FRANCHISE ACT (MFA). SEE MINNESOTA FRANCHISE ACT (MFA)

FRANCHISES
Generally, §§11.1 to 11.9
Actual damages, §11.7.B
Anti-waiver provisions, §11.6.I
Application of law, §11.1.A
Business opportunity, §11.3.E
Case law, business opportunity, §11.3.E
Change in management, consent, §11.6.D
Choice of law provisions, §11.4
Commerce Department, powers and duties, §11.2
Consent, transfer or change in management, §11.6.D
Consumer Fraud Act (MCFA), merchandise, §2.2.A.1
Criminal liability, §11.8
MFA violations, §11.8
Current issues, §11.1.E
Damages, §11.7.B, §16.18
Case law, §16.18.A
Directors’ knowledge of violation, §16.18.A.2
Lost profits, §20.2.A
Refusal to renew and misrepresentation, §16.18.A.1
Statute of limitations, §11.9
Defined, §11.3
Disclosure
Exemptions, §11.5.C
Public offering statement, §11.5.B
Disclosure/registration statement, §11.5.D
Discovery rule, statute of limitations, §17.9
Discrimination, §11.6.C
Distributorship vs. franchise, §11.3.D
Earnings claims, §11.5.D
Historical basis, §11.5.D
Elements of franchise relationship, §11.1.B
Expectations, parties, §11.1.B
Failure to register, statute of limitations, §11.9
Failure to renew, §11.6.B
Foreign states, regulation, §11.1.D
Franchise fee, §11.3, §11.3.C
FTC Rule, §11.3.D
Franchisor competition, §11.6.F
Franchisor-franchisee relationship, §11.1.A
Franchisor mark, right to use, §11.3.A
Free association among franchisees, §11.6.E
FTC Rule, §11.1.D
Public offering statement, §11.5.B
History, §11.1.C
Inadvertent/hidden franchises, §11.3.D
Liability, persons liable for breach, §11.7.D
Liquidated damages, §11.7.B
Lost profits calculation, damage period, §20.2.C.4.a
Mark of franchisor, right to use, §11.3.A
Marketing, §11.1.B
McDonald’s, §11.1.C
Minnesota Franchise Act (MFA), §11.1.D
Application of law, §11.4
Misrepresentation, disclosure/registration statement, §11.5.D
Noncompete agreements, §11.6.F
Offer to sell/purchase made in Minnesota, §11.4
Advertising, §11.4.A
MN franchisor and non-MN franchisee, §11.4.B
Ordinary business expense vs. franchise fee, §11.3.C
Out-of-pocket losses, damages, §11.7.B
Parties, expectations, §11.1.B
Private attorney general actions, §11.7.A
Product distribution, §11.1.B
Public offering statement, §11.5.B
Punitive damages, §11.7.B
Purpose of law, §11.1.E
Register of Franchises, §11.5.A
Registration statements, §11.5.A
Regulation, §11.1.D
Relationship laws, §11.1.D, §11.6
Failure to renew, §11.6.B
Termination of franchise, §11.6.A
Releases, requiring franchisee to sign, §11.6.G
Remedies, §11.7, §16.18
Rescission, §11.7.C
Technical violations of MFA, §11.5.E
Right to use franchisor mark, §11.3.A
Robinson-Patman Act, application of law, §11.1.A
Sherman Act, application of law, §11.1.A
Statute of limitations, §11.9
Technical violations of MFA, §11.5.E
Termination of franchise, §11.6.A
Trademark, §11.1.A
Transfer, consent, §11.6.D
Uniform Franchise Offering Circular (UFOC) guidelines, public offering statement, §11.5.B
Unreasonable conduct, standards, §11.6.H
Vicarious liability, franchisors, §11.1.E

FRAUD. SEE ALSO COMMON LAW FRAUD
Consumer Fraud Act (MCFA) claims, scienter proof, §2.3.A.3.c
Damages
Common law, §16.8
Consumer fraud laws, §16.9
Lost profits, §20.2.A
Exculpatory clauses, liability limitations, §17.4.B
Franchises
Disclosure/registration statement, §11.5.D
Statute of limitations, §11.9
Liability limitations, enforceability, §17.4.B
Misrepresentation (SEE FRAUDULENT MISREPRESENTATION)
Negligent misrepresentation, §1.11
Out-of-pocket loss, calculation, §20.4.B
Racketeer Influenced and Corrupt Organizations Act (RICO)
Mail/wire fraud statutes vs. common law, §10.1
Scheme to defraud, §10.2.D.1.a
Scope of claim, §10.7
Statutory fraud laws, §§2.1 to 2.4
Establishing violations, §2.3.D

FRAUDULENT CONCEALMENT
Conversion, statute of limitations, §3.6

FRAUDULENT INDUCEMENT
Conversion, fraudulent inducement of investment, §3.2.A.9
Trade secrets, defenses, §4.3

FRAUDULENT INTENT
Consumer Fraud Act (MCFA) claims, fraudulent intent vs. scienter, §2.3.A.3.a
FRAUDULENT MISREPRESENTATION. SEE ALSO MISREPRESENTATION
Generally, §§1.1 to 1.10
Actual reliance, §1.8
Affirmative misstatements, §1.4
Buzz words, §1.7.A
Compensatory damages, §1.10.A
Confidential relationship, §1.4.C
Damages, §1.10
Disclaimer of reliance, §1.9.B
Document collection, §1.7.A
Elements of offense, §1.2
Existing facts susceptible of knowledge, §1.5
Extracontractual representations, §1.9.A
Falsity, §1.2
Fiduciary relationship, §1.4.C
Financial crisis, §1.1
Half-truths, §1.4.A
Hold orders, §1.7.A
Intent, §1.7
Proving, §1.7.A
Knowledge at time, §1.7.B.2
Lack of motive, §1.7.B.1
Materiality, §1.6
Mixed statements of law and fact, §1.5.C
Negligent misrepresentation compared, §1.11
Omissions, §1.4
Opinions, §1.5.B
Out-of-pocket loss, compensatory damages, §1.10.A
Past facts susceptible of knowledge, §1.5
Pleadings, standard of proof, §1.12
Predictions, §1.5.A
Prima facie case, punitive damages procedures, §1.10.C
Proactive investigation, §1.7.B.4
Projections, §1.5.A
Proving fraudulent intent, §1.7.A
Punitive damages, §1.10.C
Reasonable reliance, §1.9
Disclaimer of reliance, §1.9.B
Extracontractual representations, §1.9.A
Reliance upon false statement, §1.7
Remedies, §1.10
Rescission, §1.10.B
Showing innocent state of mind, §1.7.B
Focus on plaintiff, §1.7.B.3
Knowledge at time, §1.7.B.2
Lack of motive, §1.7.B.1
Proactive investigation, §1.7.B.4
Special knowledge, §1.4.B
Standard of proof, §1.12
Statements of law, §1.5.C
Statements of pure opinion, §1.5.B
Statute of limitations, §1.13
Third party subpoenas, §1.7.A
Waiver, right to rescission, §1.10.B

FSMA (FINANCIAL SERVICES MODERNIZATION ACT)
Privacy rights, §13.7.B

FTCA (FEDERAL TORT CLAIMS ACT)
Privacy rights, §13.2.B

FTCA (FEDERAL TRADE COMMISSION ACT)
Privacy rights, §13.7.C

FULL FAITH AND CREDIT
Business defamation, foreign judgments, §7.2.B.1

FUTURE DAMAGES
Calculation, §20.8
Determining measurement dates for present value, §20.8.A
Factors considered in discount rate, §20.8.C.2
Formula for present value, §20.8.C
Time value of money, §20.8.A
Chart, formula for present value, §20.8.C
Discount to present value, §20.8
Present value, formula, §20.8.C
Present value calculation
Discount rate, §20.8.C.2
Time, §20.8.C.1

G

GAMES
Consumer Fraud Act (MCFA), merchandise, §2.2.A.1

GANGS
Association-in-fact enterprises, Boyle v. US definition, §10.2.B.2

GARNISHMENT
Fair Debt Collection Practices Act (FDCPA), recent cases, §12.2.D
Miller-Shugart settlement, §14.6.A

GENERAL AGGREGATE
Commercial general liability (CGL) insurance, limits of coverage, §14.4.A.2

GENERAL DAMAGES
Business defamation, §7.2.D.2

GLBA (GRAHAM LEACH BLILEY ACT)
Privacy rights, §13.7.B

GOOD FAITH
Corporate officers and directors, §9.2.B
Equal Credit Opportunity Act (ECOA), liability exemptions, §12.5.C.2.a
Fair Debt Collection Practices Act (FDCPA), liability exceptions, §12.2.C.2.g
Officers and directors, duty of loyalty, §9.2.B.2
Truth in Lending Act (TILA), defenses, §12.4.D.2.d
Usury law, recent case law, §12.6.D

GOODS
Diminution in value, §17.2.D.1.b
Sales of goods, damages limitation provisions, §17.1
UCC sale of goods, measuring damages, §17.2.D.1.b

GOODS AND SERVICES
Product disparagement, reputation vs. goods or services, §7.3.B.4
Uniform Deceptive Trade Practices Act (MUDTPA), scope of claims, §2.2.C

GOODWILL
Consequential damages, types of damages available, §17.2.A
Damages, loss of goodwill, §20.6
Defined, §5.3.A, §20.6
Noncompete agreements, protectible interests, §5.3.A
GOVERNMENT CONTRACTORS
Health Insurance Portability and Accountability Act (HIPAA), §13.7.A
Minnesota Government Data Practices Act (MGDPA), privacy rights, §13.7

GOVERNMENT DATA PRACTICES ACT (MGDPA)
Privacy rights, §13.7

GOVERNMENT EMPLOYEES
Negligent misrepresentation, duty of care, §1.11.A
Privacy rights, sovereign immunity, §13.2.B
Racketeer Influenced and Corrupt Organizations Act (RICO), enterprise vs. defendant persons, §10.2.A

GOVERNMENT ENTITIES
Racketeer Influenced and Corrupt Organizations Act (RICO)
Enterprise vs. defendant persons, §10.2.A
Extortion, §10.2.D.3

GOVERNORS AND MANAGERS
Fiduciary relationship, limited liability companies, §9.3.C

GRAHAM LEACH BLILEY ACT (GLBA)
Privacy rights, §13.7.B

GROSS NEGLIGENCE
Liability limitations, enforceability, §17.4.B
Officers and directors, 1, §9.2.B
Business judgment rule, §9.5.A.1

GUARDIANS
Fiduciary relationships, §9.2.A.1

H

HADLEY V. BAXENDALE
Damages, §17.2.B

HALF-TRUTHS
Consumer Fraud Act (MCFA) claims, prohibited acts standards, §2.3.A.2
Fraudulent misrepresentation, omissions or affirmative misstatements, §1.4.A

HARASSMENT
Fair Debt Collection Practices Act (FDCPA), civil liability, §12.2.C.2.a

HEAD START RULE
Trade secrets, damages period, §20.7.E.1

HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT (HIPAA)
Privacy rights, §13.7.A

HOBBs ACT
Extortion, §10.2.D.3

HOLD ORDERS
Fraudulent misrepresentation, proving fraudulent intent, §1.7.A

HOMEOWNERS ASSOCIATIONS
Officers, fiduciary relationships, §9.2.A.1

HYPERBOLE
Business defamation, defenses, §7.2.C.5
Dueling jurisdictions, §5.10.B
Injunctions vs. damages, §5.2.B
Privacy rights, §16.14.D
Private attorney general actions, Uniform Deceptive Trade Practices Act (MUDTPA), §2.4.C.1
Product disparagement, §5.10.B
Misappropriation, §4.2.B.2
Trespass, §16.12.D
Uniform Deceptive Trade Practices Act (MUDTPA)
False advertising claims, §7.4.I
Private attorney general actions, §2.4.C.1
Use in non-trademark cases, §2.3.C.2

INJURIOUS FALSEHOOD
Defined, §7.3.A.1

INJURY
Defined
Private attorney general actions, §2.4.A.2.a
False advertising
Elements of Lanham Act claims, §6.4.E
Injury or likelihood of injury, §7.4.A.5
Insurance, commercial general liability (CGL) insurance! §14.4.A
Private attorney general actions, statutory fraud laws, §2.4.A.2.a
Racketeer Influenced and Corrupt Organizations Act (RICO)
Injury by reason of defendant's fraud, §10.3.A.2
Injury to business or property, §10.3.B
Investment injury claims, §10.5
Statutory fraud laws, elements of tort claims, §2.1

INNOCENT MIND
Conversion, willful interference without legal justification, §3.2.A.4, §3.2.A.5
Fraudulent misrepresentation
Focus on plaintiff, §1.7.B.3
Knowledge at time, §1.7.B.2
Lack of motive, §1.7.B.1
Proactive investigation, §1.7.B.4
Showing innocent state of mind, §1.7.B
Unintentional conversion, damages, §3.5
Unjust enrichment, innocent parties benefiting subject to claims, §3.8.A.3

INSOLVENCY
Duties to creditors, fiduciary relationship, §9.2.C

INSURANCE
Generally, §§14.1 to 14.7
Agents
Fiduciary relationships, §9.2.A.1
When no fiduciary duty exists, §9.2.A.2
Basic coverage, commercial general liability (CGL) insurance, §14.4.A.1
Brokers, fiduciary relationships, §9.2.A.1
Claims-made policies
Directors and officers liability, §14.4.C
Trigger wording, §14.3
Commercial general liability (CGL) insurance, §14.4.A
Basic coverage, §14.4.A.1
Broad form property damage (BFPD) exclusion, §14.4.A.4.b
Damage to your product, §14.4.A.4.b
Definitions, §14.4.A.1
Determining "accident," §14.4.A.4.a
Endorsements, §14.4.A.5
Exclusions, §§14.4.A.1, §14.4.A.4
Knowingly false publication, §14.4.A.4.d
Language of policy, §14.4.A.5
Limits of coverage, §14.4.A.2
Mono-line vs. commercial package policies, §14.4.A.5
Negligence coverage, §14.2
Property damage and bodily injury, §14.4.A
Quality or performance of goods, §14.4.A.4.c
Separation of insureds, §§14.4.A.4.a
Severability clause, §14.4.A.3
Who is insured, §14.4.A.3
Considerations, §14.7
Construction, policy language, §14.5
Consumer Fraud Act (MCFA)
In connection with sale of merchandise, §2.2.A.3
Merchandise, §2.2.A.1
Control of defense, insurers, §14.3
Declaratory judgments, duty to defend, §14.3
Directors and officers liability, §14.4.C
Exclusions, §14.4.C.1
Doubtful coverage, §14.6
Duty to defend, §14.2
Policy interpretation, §14.5.A
Duty to indemnify vs. duty to defend, §14.5.A
Excess liability coverage, §14.4.D
False statements, insurance coverage for tort claims, §7.3.F.2
Inger-insured, fiduciary relationships, §9.2.A.1
Intentional assaults, §14.3
Interests, insurers vs. insured, §14.3
Interpretation, policy language, §14.5
Late notice of claim, policy interpretation, §14.5.B
Liability coverage, importance, §14.2
Loss of use of property, commercial general liability (CGL) insurance, §14.4.A.1
Miller-Shugart settlement
Allocation of losses among covered vs. non-covered claims, §14.6.A
Collusion and/or fraud defense, §14.6.A
Doubtful coverage, §14.6
Procedures and problems, §14.6
Separate allocation of damages, §14.6.A
Unreasonable settlement amount defense, §14.6.A
Notice of claim
Policy interpretation, §14.5.B
Timing, §14.3
Occurrence vs. claims-made policies, trigger wording, §14.3
Physical manifestations test, commercial general liability (CGL) insurance, §14.4.A.1
Policy administrator, fiduciary relationship possibility, §9.2.A.4
Policy and case law review, §14.1
Prejudice to insurer, late notice of claim, §14.5.B
Professional liability insurance, §14.4.B
Racketeer Influenced and Corrupt Organizations Act (RICO), enterprise vs. defendant persons, §10.2.A
Reinsurance plan administrators, fiduciary relationship possibility, §9.2.A.4
Reservation of rights, letter, §14.1
Right and duty to defend, insurers, §14.3
Risks, transfer of risk, §14.2
State law, written into policies, §14.4.A.5
Statute of limitations, contracts, §14.3
Subrogation, commercial general liability (CGL) insurance, §14.4.A.3
Tender of defense, §14.2
Tendering claim vs. declining to tender, §14.3
Transfer of risk, §14.2
Trigger wording, occurrence vs. claims-made policies, §14.3
Types of coverage, §14.1, §14.4
Umbrella coverage, §14.4.D
Tender of defense, §14.2

INSURANCE SERVICES OFFICE (ISO)
Commercial general liability (CGL) insurance, endorsements, §14.4.A.5

INTANGIBLE ASSETS
Conversion, nature of property at issue, §3.3

INTENT
Consumer Fraud Act (MCFA) claims
Fraudulent intent vs. scienter, §2.3.A.3.a
Intent to induce reliance vs. scienter, §2.3.A.3.a
Prohibited acts standards, §2.3.A.3
Conversion
Damages, §3.5
Willful interference without legal justification, §3.2.A, §3.2.A.4
False Statements in Advertising Act (MFSAA), statements to increase consumption or induce obligation, §2.2.B.3
Fraudulent misrepresentation, §1.7
Statements disparaging of goods or services, §7.3.B.2
Tortious interference, intentional procurement of breach or intentional interference with expected advantage, §8.2.C.1

INTENTIONAL MISREPRESENTATION
Actual reliance, §1.8
Affirmative misstatements or omissions, §1.4
Damages, §1.10
Disclaimer of reliance, §1.9.B
Elements of offense, §1.2
Falsity, §1.3
Intent, §1.7
Materiality, §1.6
Past or existing facts susceptible of knowledge, §1.5
Pleadings, §1.12
Reasonable reliance, §1.9
Remedies, §1.10
Standard of proof, §1.12
Statute of limitations, §1.13

INTENTIONAL WRONGDOING
Liability limitations, enforceability, §17.4.B

INTERLOCUTORY APPEALS
Class actions, class certification orders, §15.5

INTERNET
Consequential damages, reasonably foreseeable consequence of breach, §17.2.C.1
False advertising, elements of Lanham Act claims, §7.4.A.5
Privacy rights
Publicity, §13.5.A.1
State law, §13.7.D

INTERSTATE COMMERCE
False advertising, §7.4.A.4
Lanham Act claims, §6.3.D

INTRUSION UPON SECLUSION
Generally, §13.4

INVESTIGATIONS
Business defamation, qualified privilege defense, §7.2.C.2
Equal Credit Opportunity Act (ECOA), recent case law, §12.5.D
Fair Credit Reporting Act (FCRA), reasonable investigation, §12.3.D
Private attorney general actions, statutory fraud law recovery, §2.4.B
Trade secrets, §4.5.A

INVESTMENT ADVISORS
Breach of fiduciary duties, §9.4.C

INVESTMENTS
Advisor as friend, fiduciary relationship possibility, §9.2.A.4
Breach of fiduciary duties, investment advisors, §9.4.C
Conversion, fraudulent inducement of investment, §3.2.A.9
Loss of earnings, incidental damages, §17.2.A
Racketeer Influenced and Corrupt Organizations Act (RICO), investment injury claims, §10.5
Trusts and trustees, fiduciary relationship, §9.3.D

INVESTORS
Consumer Fraud Act (MCFA), proper parties, §2.2.D.1.a
Limited liability companies, fiduciary relationships, §9.2.A.1

IRREPARABLE HARM
Noncompete agreements, temporary injunctions, §5.12.A

ISO (INSURANCE SERVICES OFFICE)
Commercial general liability (CGL) insurance, endorsements, §14.4.A.5
J

**JOINT ACCOUNT HOLDERS**  
Fiduciary relationships, §9.2.A.1

**JOINT ENTERPRISES**  
Fiduciary relationships, §9.2.A.1

**JURIES**  
Attorney fees, contractually authorized fees, §19.3.B  
Damages, attorney fees, §16.7.D

**JURISDICTION**  
Business defamation, §7.2.B.1  
Damages, limitation of liability clause, §17.2.A  
Fair Debt Collection Practices Act (FDCPA), liability exceptions, §12.2.C.2.g  
False advertising, concurrent state and federal jurisdiction, §7.4.D.5  
Noncompete agreements, §5.10  
Dueling jurisdictions, §5.10.B

**JUSTIFICATION**  
Noncompete agreements  
Tortious interference, §5.7  
Tortious interference  
Absence of justification, §8.2.D  
Competition privilege, §8.2.D.4  
Employment privilege, §8.2.D.6  
Lawful exercise of legal right, §8.2.D.2  
Prima facie case vs. affirmative defense, §8.2.D.1  
Reliance on advice of counsel, §8.2.D.3  
Truthful statements and honest opinions, §8.2.D.5

K

**KNOWLEDGE**  
Consumer Fraud Act (MCFA) claims, prohibited acts standards, §2.3.A.3  
Conversion, willful interference without legal justification, §3.2.A.4  
Defenses to conversion claims, knowledge or consent of owner, §3.4.A  
Tortious interference, knowledge of contract or expected advantage, §8.2.B  
Trade secrets, §4.2.A.1  
Defenses, §4.3.A  
Not generally known or readily ascertainable, §4.2.A.4.a

L

**LACHES**  
Conversion, willful interference without legal justification, §3.2.A.5  
False advertising, Lanham Act claims, §7.4.C.4  
Trade secrets, defenses, §4.3

**LANDLORD AND TENANT**  
Conversion  
Fixtures, §3.2.A.2  
Third party property, §3.2.A.1  
Willful interference without legal justification, §3.2.A.1  
Fiduciary relationships, §9.2.A.1

**LANGUAGE**  
Class actions, class notice, §15.6  
Damages waivers  
Sample language, §17.6  
Tailoring for specific contract, §17.6  
Economic loss doctrine, ambiguity, §16.2.C  
Income statement, lost profits calculation, §20.2.C.3  
Insurance policy, interpretation, §14.5  
Liability limitations, fair notice, §17.3.C  
Noncompete agreements  
Enforcement after termination of employment relationship, §5.6  
Irreparable harm description, §5.12.A

**LANHAM ACT**  
Attorney fees, false advertising, §6.6.B  
Civil damages, §16.10  
Damages, §16.10  
Accounting for profits, §16.10.B  
Actual confusion, §16.10.E.1, §16.10.E.3  
Attorney fees, §16.10.C  
Case law, §16.10.E  
False advertising, §6.6.B  
Market area, §16.10.E.2  
Defenses, false advertising, §6.5  
Elements of proof, false advertising claims, §2.3.C.1  
Equitable relief, §16.10  
False advertising claims, §§6.1 to 6.6, §7.4  
Causation, §6.4.E  
Commercial advertising or promotion, §6.4.B.3  
Concurrent state and federal jurisdiction, §7.4.D.5  
Corrective advertising, §7.4.D.2.a  
Damages, §6.6.B  
Deception or tendency to deceive, §7.4.A.2  
Defenses, §7.4.C  
Elements of claim, §6.4  
Equitable relief, §7.4.D.1  
False statement in commercial advertising or promotion, §6.4.B  
Injunctions, §§6.6.A, §7.4.D.2  
Injury or likelihood of injury, §7.4.A.5  
Interstate commerce, §6.4.D, §7.4.A.4  
Laches, §7.4.C.4  
Materiality, §7.4.A.3  
Materiality of false statement, §6.4.C  
MFSAA vs. Lanham Act claims, §7.4.E  
Misleading statements, §6.4.B.2  
Money damages, §7.4.D.3  
Mootness defense, §7.4.C.3  
Permanent injunctions, §§7.4.D.2.c  
Pleadings requirements, §6.4.A  
Prejudgment interest, §7.4.D.4  
Preliminary injunctions, §7.4.D.2.b  
Procedural issues, §7.4.B  
Puffery defense, §7.4.C.2  
Remedies, §7.4.D  
Standing, §§6.3, §7.4.B.1  
Statement not made for competition, §6.5.C  
Statute of limitations, §7.4.C.1  
Unclean hands, §7.4.C.5  
False Statement in Advertising Act (MFSAA) claims, establishing liability, §2.3.B
Injunctions, §16.10.A
Punitive damages, §16.10.D
Remedies, false advertising, §6.6
Trade secrets, §4.2.E
Unfair competition, false advertising, §6.2
Uniform Deceptive Trade Practices Act (MUDTPA) claims, establishing liability, §2.3.C.1

LAW
Fraudulent misrepresentation, statements of law, §1.5.C

LEASES
Consumer Fraud Act (MCFA), merchandise, §2.2.A.1
Conversion, willful interference without legal justification, §3.2.A.1
Creditors, §12.1.F

LEGAL MALPRACTICE
Professional liability insurance, §14.4.B

LIABILITY
Consumer Fraud Act (MCFA)
Bases of liability, §2.3.A.1
Case law standards, §2.3.A.3.b
Limitations for specific actors, §2.2.D.3.d
Persons liable, §2.2.D.3.c
Scienter proof necessary, §2.3.A.3.c
Strict liability vs. culpability, §2.3.A.3.b
Damage limitations vs. liability limitations, §17.3.A
Elements of proof, common law vs. Consumer Fraud Act (MCFA) claims, §2.3.A.1
Equal Credit Opportunity Act (ECOA), civil liability, §12.5.C.2
Fair Debt Collection Practices Act (FDCPA)
Civil actions, §12.2.C.2
Safe harbors, §12.2.C.2.g
False Statement in Advertising Act (MFSAA) claims, establishing liability, §2.3.B
Franchises, persons liable for breach, §11.7.D
Insurance, §§14.1 to 14.7
Excess liability coverage, §14.4.D
Limitations
Clear and unequivocal description of risks, §17.3.A
Fair notice, §17.3.C
Multiple projects/ phases/ contracts, §17.4.C
Opportunity to bargain, §17.3.B
Public policy, §17.4.E
Requirements for enforcement, §17.3
Statutory prohibitions, §17.4.D
Third party claims, §17.4.A
Officers and directors, factors determining, 1, §9.2.B
Professional liability insurance, §14.4.B
Racketeer Influenced and Corrupt Organizations Act (RICO)
Conspiracies to violate RICO, §10.4
Enterprise vs. defendant persons, §10.2.A
Statutory fraud laws
Establishing liability, §2.3
Individual liability of corporate officials, §2.2.D.3.b
Liability of parties engaged in unlawful conduct, §2.2.D.3
Parties related to transaction, §2.2.D.3.a
Truth in Lending Act (TILA), §12.4.D
Usury law, §12.6.C

LICENSES
Trade secrets
Damages, §20.7.C
Defenses, §4.3

LIENS AND ENCUMBRANCES
Conversion, damages, §3.5
Fair Debt Collection Practices Act (FDCPA), case interpretation, §12.2.D

LIKELIHOOD OF CONFUSION
Uniform Deceptive Trade Practices Act (MUDTPA) claims, establishing liability, §2.3.C.2

LIMITATION OF LIABILITY CLAUSE
Damages, federal court jurisdiction, §17.2.A

LIMITED LIABILITY COMPANIES
Fiduciary relationship, governors and managers, §9.3.C
Fiduciary relationships, §9.2.A.1

LIMITED LIABILITY COMPANY ACT (MLLCA)
Fiduciary relationship, governors and managers, §9.3.C

LIQUIDATED DAMAGES
Loss of goodwill, §20.6
Noncompete agreements, §5.13.A

LITERAL FALSITY DOCTRINE
False advertising, standards, §6.4.B.1

LOANED WORKERS
Commercial general liability (CGL) insurance, §14.4.A.1

LOANS
Borrowers and lenders, when no fiduciary duty exists, §9.2.A.2
Escrow agents and applicants, when no fiduciary duty exists, §9.2.A.2
Interest, usury laws, §12.1.E
Truth in Lending Act (TILA)
Higher-priced mortgage loans, §12.4.B.2
Loan servicing, §12.4.B.3
Usury law, recent case law, §12.6.D

LODESTAR METHOD
Attorney fees
Calculation, §19.3.A
Class actions, §15.9
Reasonable time and rate, §19.3.A.1
Results obtained, §19.3.A.2

LONG-ARM JURISDICTION
Business defamation, §7.2.B.1

LOSS OF GOODWILL
Calculating costs to restore, §20.6
Damages, §20.6
Liquidated damages, §20.6

LOSS OF USE
Consequential damages, types of damages available, §17.2.A

LOST PROFITS
Before and after approach, chart, §20.2.C.2.a
Breach of duty, speculative evidence of loss, §20.2.D
But-for revenue
Calculation, §20.2.C.2
Defendant’s sales calculation approach, §20.2.C.2.c
Yard stick approach, §20.2.C.2.b
### Calculation
- Before and after approach, §20.2.C.2.a
- Avoided costs, §20.2.C.3
- But-for revenue, §20.2.C.2
- Contracts, §20.2.C.4.a
- Damage period, §20.2.C.4
- Defendant's sales approach, §20.2.C.2.c
- Formula, §20.2.C
- Lost revenue, §20.2.C.1
- Torts, §20.2.C.4.b
- Yard stick approach, §20.2.C.2.b

### Chart
- Calculation formula, §20.2.C
- Defendant's sales calculation approach, §20.2.C.2.c

### Consequential damages
- Reasonably foreseeable consequence of breach, §17.2.C.2
- Types of damages available, §17.2.A

### Damages, §16.3
- Breach of fiduciary duty, §20.2.A
- Calculating, §20.2.B, §20.2.C
- Case applications, §20.2.A
- Common law fraud, §16.8.C
- Conversion, §16.11.A.2
- Determination of loss, §16.3.A
- Economic advantage interference, §16.17.B
- Fiduciary duty, §16.16.A.1
- Proving loss, §20.2.B
- Quantum of proof, §16.3.B
- Trade secrets, §20.7.A
- Unjust enrichment vs. lost profits, §20.3

### Damages waivers, tailoring for specific contract, §17.6

### Defendant strategies, §20.2.E
- But-for revenue, §20.2.E.2
- Causation, §20.2.E.1

### Formula, calculating, §20.2.C

### Income statement, language, §20.2.C.3

### Lost revenue
- But-for revenue vs. actual revenue, §20.2.C.1
- Calculation, §20.2.C.1

### Proof
- Challenges, §20.2.D
- Defendant strategies, §20.2.E
- Quantum of proof, §16.3.B
- Certainty of damages, §16.3.B.1
- Reasonable inference, §16.3.B.2
- Samples, income statement, §20.2.C.3
- Seasonal sales, before and after approach, §20.2.C.2.a
- Speculative evidence of loss, proof challenges, §20.2.D

### Uniform Commercial Code (UCC), waiver of damages, §17.5.B.2, §17.5.B.3

### Unjust enrichment vs. lost profits, §20.3

### M

#### MAFIA
- Racketeer Influenced and Corrupt Organizations Act (RICO), association-in-fact, §10.2.B

#### MAIL FRAUD
- Racketeer Influenced and Corrupt Organizations Act (RICO)
Elements of claims, §2.2.A.1

**MERCHANTS**
Proper parties
Consumer Fraud Act (MCFA), §2.2.D.1.a
False Statement in Advertising Act (MFSAA), §2.2.D.1.b

**MERGERS AND ACQUISITIONS**
Officers and directors, fiduciary relationship, §9.2.B

**MFA (MINNESOTA FRANCHISE ACT). SEE MINNESOTA FRANCHISE ACT (MFA)**

**MFSAA (MINNESOTA FALSE STATEMENT IN ADVERTISING ACT). SEE MINNESOTA FALSE STATEMENT IN ADVERTISING ACT (MFSAA)**

**MGDPA (MINNESOTA GOVERNMENT DATA PRACTICES ACT)**
Privacy rights, §13.7

**MHRA (MINNESOTA HEALTH RECORDS ACT)**
Privacy rights, §13.7

**MILLER-SHUGART SETTLEMENT**
Defenses
- Collusion and/or fraud, §14.6.A
- Unreasonable settlement amount, §14.6.A
- Insurance, §14.6
- Separate allocation of damages, §14.6.A
- Covered vs. non-covered damages, §14.6.A

**MINNESOTA BUSINESS CORPORATIONS ACT (MBCA)**
Fiduciary relationships, §9.1

**MINNESOTA CONSUMER FRAUD ACT (MCFA). SEE CONSUMER FRAUD ACT (MCF A)**

**MINNESOTA FALSE STATEMENT IN ADVERTISING ACT (MFSAA)**
Generally, §§2.1 to 2.3, §§6.11 to 6.14
Advertisements placed before public, §2.2.B.1
Application of law, §6.12
Crimes and offenses, §7.4.H
Criminal penalties, §6.11
Defenses, §7.4.G
Elements of claim, §6.13, §7.4.E
Establishing liability, §2.3.B
False advertising claims, §§6.11 to 6.14, §7.4
Intent to increase consumption or induce obligation, §2.2.B.3
Minnesota occurrence of representations, §2.2.B.2
Particularity, specific pleading and proof requirements, §2.3.D.1
Pleading with particularity, §7.4.F.2
Private attorney general actions, §6.14.A
Remedies, §2.4.C
Specific laws applicable, §2.4.A.1
Procedural issues, §7.4.E.1
Proper parties, §2.2.D, §2.2.D.1.b
Remedies, §6.14, §7.4.H
Representations, intent to increase consumption or induce obligation, §2.2.B.3
Scope of claims, §2.2.B
Standing, §6.12, §7.4.F.1

**MINNESOTA FRANCHISE ACT (MFA)**
Anti-waiver provisions, §11.4, §11.6.I
Application of law
Advertisements, §11.4.A
MN franchisor and non-MN franchisee, §11.4.B
Offer to sell/purchase made in Minnesota, §11.4
Choice of law provisions, §11.4
Consent, transfer or change in management, §11.6.D
Criminal liability, §11.8
Damages, §11.7.B, §16.18
Discrimination, §11.6.C
Failure to renew franchise, §11.6.B
History, §11.1.D
Persons liable for breach, §11.7.D
Private attorney general actions, §11.7.A
Public offering statement, §11.5.B
Registration statements, §11.5.A
Relationship provisions, §11.6
Termination of franchise, §11.6.A
Remedies, §11.7
Rescission, §11.7.C
Statute of limitations, §11.9
Technical violations, §11.5.E

**MINNESOTA GOVERNMENT DATA PRACTICES ACT (MGDPA)**
Privacy rights, §13.7

**MINNESOTA HEALTH RECORDS ACT (MHRA)**
Privacy rights, §13.7

**MINNESOTA LIMITED LIABILITY COMPANY ACT (MLLCA)**
Fiduciary relationship, governors and managers, §9.3.C

**MINNESOTA PREVENTION OF CONSUMER FRAUD ACT (MPCFA). SEE CONSUMER FRAUD ACT (MCFA)**

**MINNESOTA UNIFORM DECEPTIVE TRADE PRACTICES ACT (MUDTPA)**
Generally, §§2.1 to 2.4
Affirmative defenses, §2.3.D.2
Damages, §16.9, §16.9.E
Case law, §16.9.E.1
False advertising, §6.10.B
Establishing liability, §2.3.C
Lanham Act claims, §2.3.C.1
Non-Lanham Act claims, §2.3.C.2
False advertising claims, §§6.7 to 6.10, §7.4.I
Application of law, §6.7
Attorney fees, §6.10.D
Damages, §6.10.B
Private attorney general actions, §6.10.C
Standing, §6.8
Injunctions, false advertising, §6.10.A
Particularity, specific pleading and proof requirements, §2.3.D.1
Private attorney general actions, remedies, §2.4.C.1
Product disparagement, §7.3.A.2
Elements of statutory claims, §7.3.C
Proper parties, §2.2.D
Scope of claims, §2.2.C
Use in non-trademark cases, §2.3.C.2

**MINNESOTA UNIFORM PARTNERSHIP ACT OF 1994 (MUPA)**
Fiduciary relationship, duty of care, §9.3.B
MINNESOTA UNIFORM TRADE SECRETS ACT (MUTSA)
Generally, §§4.1 to 4.5
Damages, §16.15
Preemption, other causes of action, §4.2.D
Proving trade secrets in public proceedings, §4.5.D.1
Remedies, §4.4
Trade secrets, defined, §4.2.A.1

MINNESOTA UNLAWFUL TRADE PRACTICES ACT (MUTPA)
False advertising claims, §7.4.I

MISAPPROPRIATION
Defined, trade secrets, §4.2.B.1

MISCONDUCT
Attorney fees, statutory authority, §19.2.D
Franchises, termination of franchise, §11.6.A

MISLEADING
Consumer Fraud Act (MCFA) claims, prohibited acts standards, §2.3.A.2
False Statement in Advertising Act (MFSAA) claims, establishing liability, §2.3.B
Lanham Act, false advertising claims, §6.4.B.2

MISREPRESENTATION. SEE ALSO FRAUDULENT MISREPRESENTATION
Consumer Fraud Act (MCFA) claims
Intent to induce reliance vs. scienter, §2.3.A.3.a
Prohibited acts standards, §2.3.A.2
Damages, out-of-pocket loss, §20.4.A
Fair Debt Collection Practices Act (FDCPA), false or misleading collection methods, §12.2.C.2.b
False advertising, elements of MUDTPA claims, §6.9
False Statement in Advertising Act (MFSAA) claims
Advertisements placed before public, §2.2.B.1
Establishing liability, §2.3.B
Franchises, disclosure/registration statement, §11.5.D
Fraud (SEE FRAUDULENT MISREPRESENTATION)
Negligent misrepresentation, §1.11
Burden of proof, §1.11.B
Racketee Influenced and Corrupt Organizations Act (RICO), mail/wire fraud, §10.2.D.1.a
Statutory fraud laws, private attorney general actions, §2.4.A.3

MISSTATEMENTS
Fraudulent misrepresentation, affirmative misstatements, §1.4

MITIGATION
Burden of proof, §16.4
Damages, §16.4
Common law fraud, §16.8.F

MIXED STATEMENTS OF LAW AND FACT
Fraudulent misrepresentation, §1.5.C

MONEY
Conversion, nature of property at issue, §3.3

MONEY DAMAGES
Product disparagement, §7.3.E.1

MONEY LAUNDERING
Extraterritorial racketeering activity, §10.2.E

MOOTNESS
False advertising, Lanham Act claims, §7.4.C.3

MORTGAGES
Banks, mortgage refunds improperly refused, §3.2.A.11
Borrowers and lenders, when no fiduciary duty exists, §9.2.A.2
Consumer Fraud Act (MCFA), merchandise, §2.2.A.1
Conversion
Foreclosed property claims, §3.2.B.2
Mortgage foreclosure dispute, §3.2.B.3
Mortgaging sold assets, §3.2.B.1
Escrow agents and loan applicants, when no fiduciary duty exists, §9.2.A.2
Statutory fraud laws, parties related to transaction, §2.2.D.3.a
Truth in Lending Act (TILA)
Higher-priced mortgage loans, §12.4.B.2
Regulation Z, §12.4.B
When no fiduciary duty exists, §9.2.A.2

MOTIONS
Class actions
Motion for class certification, §15.4
Motions to strike class allegations, §15.3.B
Timing, §15.4.A
Motion for attorney fees, §19.4.A
Punitive damages, §16.6.B

MOTIVE
Conversion, willful interference without legal justification, §3.2.A.4
Fraudulent misrepresentation, showing innocent state of mind, §1.7.B.1
Product disparagement, malice, §7.3.B.6
Tortious interference, employment privilege, §8.2.D.6

MOTOR VEHICLES
Consequential damages, reasonably foreseeable consequence of breach, §17.2.C.4

MPCFA (MINNESOTA PREVENTION OF CONSUMER FRAUD ACT). SEE CONSUMER FRAUD ACT (MCFA)

MULTI-NATIONAL BUSINESSES
Noncompete agreements, geographic scope, §5.4.B.1

MUNICIPALITIES
Consumer Fraud Act (MCFA), proper parties, §2.2.D.1.a

MUPA (MINNESOTA UNIFORM PARTNERSHIP ACT OF 1994)
Fiduciary relationship, duty of care, §9.3.B

MUTPA (MINNESOTA UNLAWFUL TRADE PRACTICES ACT)
False advertising claims, §7.4.I

MUTSA (MINNESOTA UNIFORM TRADE SECRETS ACT). SEE MINNESOTA UNIFORM TRADE SECRETS ACT (MUTSA)
NASAA (NORTH AMERICAN SECURITIES ADMINISTRATORS ASSOCIATION)
Uniform Franchise Offering Circular (UFOC) guidelines, public offering statement, §11.5.B

NASCENT CORPORATIONS
Officers and directors, fiduciary relationship, §9.2.B

NATIONAL FOOTBALL LEAGUE
Former players, when no fiduciary duty exists, §9.2.A.2

NEGLIGENCE
Commercial general liability (CGL) insurance, coverage, §14.2
Consumer Fraud Act (MCFA) claims, case law standards, §2.3.A.3.b
Contract vs. tort claims, damages limitation provisions, §17.1
Conversion, insufficient intent, §3.2.A
Damages, proving lost profits, §20.2.B
Damages waivers, tailoring for specific contract, §17.6
Insurance coverage, §14.2
Measuring damages, §17.2.D.2
Personal injury, §17.2.D.2.a
Property damage, §17.2.D.2.b
Racketeer Influenced and Corrupt Organizations Act (RICO), non-predicate acts, §10.3.A.1.a
Transfer of risks, damage limitations vs. liability limitations, §17.3.A
Wrongful death, consequential damages, §17.2.D.2.d

NEGLECTFUL MISREPRESENTATION. SEE ALSO MISREPRESENTATION
Generally, §1.11
Burden of proof, §1.11.B
Comparative fault, §1.11.B
Damages, §1.11.B
Duty of care, §1.11.A
Elements, §1.11
Fraudulent misrepresentation compared, §1.11
Pleadings, standard of proof, §1.12
Standard of care, §1.11.B
Standard of proof, §1.12
Statute of limitations, §1.13

NEGOTIABLE INSTRUMENTS
Conversion, §3.7

NEGOTIATIONS
Contracts, when no fiduciary duty exists, §9.2.A.2

NOERR-PENNINGTON DOCTRINE
Defenses, tortious interference, §8.3.D

NONCOMPETE AGREEMENTS
Generally, §§5.1 to 5.13
Attorney fees, §5.13.B
Blue pencil doctrine, §5.4.B.4
Business interests, need for noncompetes, §5.1.B
Choice of law analysis, factors, §5.9.B
Confidential information, specificity of description of protected information, §§5.3.B
Consideration, §5.5
Inception of employment relationship, §5.5.A
Termination of employment relationship, §5.5.C
Contractual provisions
Attorney fees, §5.13.B
Dueling jurisdictions, §5.10.B
Customer lists, §§5.3.B
Customer-specific restrictions, §5.4.B.2
Damages, §5.13.A
Lost profits, §20.2.A
Defenses, §5.11
Assignment of right to sue, §5.11.F
Breach by employer, §5.11.C
Failure to obtain from all employees, §5.11.A
Involuntary termination of employee, §5.11.D
Selective enforcement, §5.11.B
Statute of frauds, §5.11.E
Employee agreements, §§5.2.B
Employment misconduct, §§5.3.A
Employment vs. sale of business, §§5.2.A
Enforcement after termination of employment relationship, §5.6
Equitable relief, §5.12
Remedies for wrongful injunctions, §5.12.B
Temporary injunctions, §5.12.A
Forum selection clauses, §5.10.A
Franchisor competition, §11.6.F
Geographic scope
Defined area alternatives, §§5.4.B.2
Defined geographic areas, §§5.4.B.1
Rule of reasonableness, §§5.4.B
Governing law, §§5.9
Contractual provisions, §§5.9.A
Dueling jurisdictions, §§5.10.B
Forum selection clauses, §§5.10.A
Noncompete agreements vs. choice of law analysis, §§5.9.B
History, public interest, §§5.1.A
Inadvertent disclosure, confidential information, §§5.3.B
Inevitable disclosure doctrine, relationship between, §§5.8
Injunctions vs. damages, employee agreements, §§5.2.B
Irreparable harm, temporary injunctions, §§5.12.A
Jurisdiction, §§5.10
Dueling jurisdictions, §§5.10.B
Justification, tortious interference, §§5.7
Liquidated damages, reasonableness restrictions, §§5.13.A
Lost profits but-for revenue, defendant's sales calculation approach, §§20.2.C.2.c
Mobility needs and rights, §§5.1.C
Overbreadth and overreaching, §§5.4.B.3
Potential disclosure, confidential information, §§5.3.B
Protectible interests, §§5.3
Confidential information, §§5.3.B
Goodwill, §§5.3.A
Public interest, promoting competition, §§5.1.A
Reasonableness of restrictions
Blue pencil doctrine, §§5.4.B.4
Overbreadth and overreaching, §§5.4.B.3
Remedies, wrongful injunctive relief, §§5.12.B
Restrictions, Minnesota and California, §§5.1.C
Rule of reasonableness, §§5.4
Geographic scope, §§5.4.B

SUBJECT INDEX–30
SUBJECT INDEX

Scope of time, §5.4.A
Sale of business, §5.2.A
Specialized training, §5.3.C
Subject-specific restrictions, §5.4.B.2
Temporal scope, rule of reasonableness, §5.4.A
Temporary injunctions, §5.12.A
Tortious interference, §5.7

NONPROFIT ORGANIZATIONS

Special litigation committees, business judgment rule, §9.5.A.2

NORTH AMERICAN SECURITIES ADMINISTRATORS ASSOCIATION (NASAA)

Uniform Franchise Offering Circular (UFOC) guidelines, public offering statement, §11.5.B

NOTICE

Class actions, class notice, §15.6
Liability limitations, fair notice, §17.3.C
Minnesota Franchise Act (MFA), failure to renew franchise, §11.6.B
Trade secrets, non-statutory elements, §4.2.A.3

OCCURRENCE

Commercial general liability (CGL) insurance, limits of coverage, §14.4.A.2
Defined, commercial general liability (CGL) insurance, §14.4.A.1

OFFICERS AND DIRECTORS

Breach of fiduciary duties
   Damages and remedies, §9.6
   Equity distributions, §9.4.D
   Business judgment rule, shareholder derivative actions, §9.5.A.2
   Closely-held corporation, shareholders, §9.2.B.2
   Conflict of interest, §9.4.B
   Conversion, willful interference without legal justification, §3.2.A.6, §3.2.A.7
   Corporate opportunity doctrine, breach of fiduciary duties, §9.4.A
   Defamation, standards, §7.2.A.5
   Defenses, business judgment rule, §9.5.A
   Duties, care, loyalty, and good faith, §9.2.B
   Duty of care, §9.2.B
   Duty of loyalty, §9.2.B.2
   Exculpatory clauses, 1, §9.2.B
   Fiduciary relationship, §9.2.A.1, §9.2.B
   Limited liability companies, §9.3.C
   Fiduciary shield doctrine, §9.5.B
   Good faith obligations, §9.2.B.2
   Gross negligence, 1, §9.2.B
   Informed business judgment, 1, §9.2.B
   Professional liability insurance, §14.4.B
   Role of good faith, §9.2.B.2
   Standard of conduct, §9.2.B

Statutory fraud laws, individual liability of corporate officials, §2.2.D.3.b
Tortious interference, employment privilege, §8.2.D.6

OMISSIONS

Consumer Fraud Act (MCSA) claims, prohibited acts standards, §2.3.A.2
Fraudulent misrepresentation, §1.4

OPINION

Business defamation, defenses, §7.2.C.5
Fraudulent misrepresentation, §1.5.B
Tortious interference, truthful statements and honest opinions, §8.2.D.5

ORDERS

Class actions, class certification orders, §15.4.C
Hold orders, fraudulent misrepresentation, §1.7.A
Protective orders, form for trade secrets, Appendix A following §4.5.E

ORDINARY CARE

Defined, negotiable instruments, §3.7

OUT-OF-POCKET LOSS

Calculation, value received vs. price paid, §20.4.B
Damages, §20.4
   Calculation, §20.4.B
   Case application, §20.4.A
   Common law fraud, §16.8.B
   Franchises, §11.7.B
   Tortious interference, §8.2.F
   Trade secrets, §20.7.A
Defined, §20.4
Fraudulent misrepresentation, compensatory damages, §1.10.A

OVERHEAD COSTS

Defined, §20.2.C.3
Lost profits, avoided cost calculation, §20.2.C.3

OWNERSHIP

Conversion, §3.1

PAIN AND SUFFERING. SEE ALSO EMOTIONAL DAMAGES

Damages, trespass, §16.12.C

PALMING OFF

False advertising, common law claims, §6.15

PARTICIPATION

Racketeer Influenced and Corrupt Organizations Act (RICO), operation or management of enterprise, §10.2.C

PARTICULARITY

Misrepresentation pleadings, standard of proof, §1.12
Statutory fraud laws, specific pleading and proof requirements, §2.3.D.1

PARTIES

Proper parties
   False Statement in Advertising Act (MFSAA), §2.2.D.1.b
   Statutory fraud laws, §2.2.D
   Racketeer Influenced and Corrupt Organizations Act (RICO), defendant persons, §10.2.A
Tortious interference, §8.4

PARTNERSHIPS
Breach of fiduciary duties, damages and remedies, §9.6
Duty of care, §9.3.B
Fiduciary relationships, §9.2.A.1, §9.3.B
Partner to partner, fiduciary relationships, §9.2.A.1

PASSING OFF
Uniform Deceptive Trade Practices Act (MUDTPA) claims, establishing liability, §2.3.C.2

PATENTS
Damages, lost profits, §20.2.A

PECUNIARY LOSS
Product disparagement, special damages, §7.3.B.7

PEN-REGISTER ACT
Privacy rights, §13.7.C

PERMANENT INJUNCTIONS
False advertising, Lanham Act claims, §7.4.D.2.c

PERSONAL AND ADVERTISING INJURY
Commercial general liability (CGL) insurance, limits of coverage, §14.4.A.2
Defined, §14.4.A.1

PERSONAL INJURY
Consequential damages, types of damages available, §17.2.A
Future damages, discount to present value, §20.8
Insurance, commercial general liability (CGL) insurance, §14.4.A
Negligence, measuring damages, §17.2.D.2.a

PERSONALLY IDENTIFIABLE INFORMATION (PII)
Privacy rights, §13.7

PERSONS WITH DISABILITIES
Damages, additional remedies, §16.9.B
Private attorney general actions, remedies, §2.4.C.2

PHONE CALLS
Fair Debt Collection Practices Act (FDCPA), abusive collection methods, §12.2.C.2.a

PHOTOGRAPHS
Invasion of privacy by public disclosure, event taking place in public, §13.5.B.5

PHYSICAL MANIFESTATIONS TEST
Commercial general liability (CGL) insurance, §14.4.A.1

PHYSICIAN-PATIENT
Fiduciary relationships, when no fiduciary duty exists, §9.2.A.2

PIERCING CORPORATE VEIL
Fiduciary shield doctrine, §9.5.B

PLEADINGS
Business defamation, verbatim vs. summary, §7.2.B.2
False advertising
Elements of MFSAA claims, §6.13.A
Elements of MUDTPA claims, §6.9
Fraudulent or negligent misrepresentation, §1.12
Punitive damages, §16.6.B
Racketeer Influenced and Corrupt Organizations Act (RICO)
Alternative enterprises, §10.2.B
Mail/wire fraud, §10.2.D.1.a

Proof of scheme, §10.2.A
Special damages, §17.2.A
Trade secrets, §4.5.B
Detail required before discovery, §4.5.B.2
Investigation and discovery strategies, §4.5.C
Proving trade secrets in public proceedings, §4.5.D
Specificity level, §4.5.B.1

POPULAR NAME LAWS
Class Action Fairness Act (CAFA), initial stage issues, §15.3.A
Clayton Act, §10.6
Computer Fraud and Abuse Act (CFAA), §13.7.C
Consumer Fraud Act (MCFA), §§2.1 to 2.3
Controlling the Assault of Non-Solicited Pornography and Marketing Act (CAN-SPAM), §13.7.C
Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank), §12.4.A.1
Economic Espionage Act of 1996, §4.2.E
Electronic Communications Privacy Act (ECPA), §13.7.C
Equal Credit Opportunity Act (ECOA), §12.1.D, §12.5
Fair and Accurate Credit Transactions Act (FACTA), §12.1.B
Fair Credit Reporting Act (FCRA), §12.1.B, §12.3
Fair Debt Collection Practices Act (FDCPA), §12.1.A
Federal Trade Commission Act (FTCA), §13.7.C
Financial Services Modernization Act (GLBA), §13.7.B
Graham Leach Bliley Act (GLBA), §13.7.B
Health Insurance Portability and Accountability Act (HIPAA), §13.7.A
Hobbs Act, §10.2.D.3
Lanham Act, false advertising, §§6.1 to 6.6
McCarran-Ferguson Act, preclusion vs. preemption of RICO, §10.2.A
Minnesota Business Corporation Act (MBCA), §9.1
Minnesota Consumer Fraud Act (MCFCA), §16.9.C
Minnesota False Statement in Advertising Act (MFSAA), §§2.1 to 2.3
False statements, §7.4
Tort damages, §16.9.D
Unfair trade practices, §§6.11 to 6.14
Minnesota Franchise Act (MFA), §11.1.D
Remedies, §16.18
Minnesota Government Data Practices Act (MGDPA), §13.7
Minnesota Health Records Act (MHRA), §13.7
Minnesota Limited Liability Company Act (MLLCA), fiduciary duties, §9.3.C
Minnesota Uniform Deceptive Trade Practices Act (MUDTPA), §§2.1 to 2.4
False advertising, §§6.7 to 6.10
False statements, §7.3.A.2
Product disparagement, §7.3.C
Tort damages, §16.9.E

Minnesota Uniform Partnership Act of 1994 (MUPA), §9.3.B
Duty of care, §9.3.B
Minnesota Uniform Trade Secrets Act (MUTSA), §§4.1 to 4.5, §16.15
Minnesota Unlawful Trade Practices Act (MUTPA), §7.4.I
Pen-Register Act, §13.7.C
Private attorney general statute
Statutory fraud laws, §2.4
Tort damages, §16.9
Private Securities Litigation Reform Act (PSLRA), §10.2.D.5
Racketeer Influenced and Corrupt Organizations Act (RICO), §§10.1 to 10.7
SUBJECT INDEX

Robinson-Patman Act, franchises, §11.1.A
Sarbanes-Oxley Act (SOA), whistleblowing, §10.2.D.4
Securities Exchange Act (SEA), §10.2.D.5
Sherman Act, franchises, §11.1.A
Social Networking Online Protection Act, §13.7.D
Stored Communications Act, §13.7.C
Telephone Consumer Protection Act (TCPA), §13.7.C
Truth in Lending Act (TILA), §12.1.C, §12.4
Wiretap Act, §13.7.C

POWER OF ATTORNEY
Fiduciary relationships, §9.2.A.1

PREDICATE ACTS
Racketeer Influenced and Corrupt Organizations Act (RICO), §10.2.C

PREDICTIONS
Fraudulent misrepresentation, statements about future, §1.5.A

PREEMPTION
Defenses, tortious interference, §8.3.C
Fair Credit Reporting Act (FCRA), weak preemption, §12.3.C.2.a
Fair Debt Collection Practices Act (FDCPA), liability exceptions, §12.2.C.2.g
Racketeer Influenced and Corrupt Organizations Act (RICO), preclusion vs. preemption, §10.2.A
Usury law, defenses, §12.6.C.1

PRELIMINARY INJUNCTIONS
False advertising, Lanham Act claims, §7.4.D.2.b

PRESCRIPTION DRUGS
Consumer Fraud Act (MCFA), merchandise, §2.2.A.1
False Statements in Advertising Act (MFSAA), advertisements placed before public, §2.2.B.1
Statutory fraud laws, private attorney general actions, §2.4.C.2

PRESUMED DAMAGES
Defamation, §16.13.B

PREVAILING PARTY
Attorney fees, when recoverable, §19.2.A

PREVENTION OF CONSUMER FRAUD ACT (MCFA). SEE CONSUMER FRAUD ACT (MCFA)

PRINCIPAL-AGENT RELATIONSHIP
Fiduciary relationships, §9.2.A.1

PRIVACY RIGHTS
Generally, §§13.1 to 13.8
Brandeis article, §13.1
Catch phrases, §13.3.B.2
Celebrities, invasion of privacy by appropriation, §13.3
Common law, protections, §13.2.A
Computer Fraud and Abuse Act (CFAA), §13.7.C
Consent
Intrusion upon seclusion, §13.4.B.2
Invasion of privacy by appropriation, §13.3.B.1
Invasion of privacy by false light, §13.6.B.6
Invasion of privacy by public disclosure, §13.5.B.3
Constitutional rights, §13.2.B
Controlling the Assault of Non-Solicited Pornography and Marketing Act (CAN-SPAM), §13.7.C
Damages, §13.2.C, §16.14
Actual vs. punitive damages, §16.14.F.2

Appropriation claims, §16.14.F.3
Case law, §16.14.F
Privacy invasion harms, §16.14.A
Punitive damages, §16.14.C
Seizures, §16.14.F.1

Defamation vs. invasion of privacy by public disclosure, §13.5.A.2
Defenses
Intrusion upon seclusion, §13.4.B
Invasion of privacy by appropriation, §13.3.B
Invasion of privacy by false light, §13.6.B
Invasion of privacy by public disclosure, §13.5.B

Electronic Communications Privacy Act (ECPA), §13.7.C
Email, reasonable expectation of privacy, §13.4.A.3
Federal Tort Claims Act (FTCA), §13.2.B
Intrusion upon seclusion, §13.4.C

Federal Trade Commission Act (FTCA), §13.7.C
Financial Privacy Rule, §13.7.B
Financial Services Modernization Act (GLBA), §13.7.B
First Amendment vs. privacy, §13.8
Government immunity, §13.2.B
Graham Leach Bliley Act (GLBA), §13.7.B
Health Insurance Portability and Accountability Act (HIPAA), §13.7.A

Injunctions, §16.14.D
Intent to intrude, elements of proof, §13.4.A.1
Internet, publicity, §13.5.A.1

Intrusion upon seclusion, §13.4
Affirmative defenses, §13.4.B
Claims against the government, §13.4.C
Common custom, §13.4.B.3
Consent, §13.4.B.2
Elements of proof, §13.4.A
Highly offensive to reasonable person, §13.4.A.2
Intent to intrude, §13.4.A.1
Public property, §13.4.B.1
Reasonable expectation of privacy, §13.4.A.3

Statute of limitations, §13.4.D
Third parties, §13.4.B.5
Waiver, §13.4.B.4

Invasion of privacy, §13.2.A
Invasion of privacy by appropriation, §13.3
Defenses, §13.3.B
Individual not identified, §13.3.B.2
Intent to benefit, §13.3.A
Standing, §13.3.B.3

Invasion of privacy by false light, §13.6
Affirmative defenses, §13.6.B
Consent, §13.6.B.6
Elements of proof, §13.6.A
Highly offensive to reasonable person, §13.6.A.2
Malice absent, §13.6.B.4
Not offensive to ordinary person, §13.6.B.3
Public interest, §13.6.B.2
Publicity, §13.6.A.1
Reckless disregard of falsity, §13.6.B.4

Truth, §13.6.B.1
Waiver, §13.6.B.5

Invasion of privacy by public disclosure, §13.5
Affirmative defenses, §13.5.B
Consent, §13.5.B.3
Elements of proof, §13.5.A
Event taking place in public, §13.5.B.5

SUBJECT INDEX–33
Newsworthiness, §13.5.B.2
Offensive to reasonable person, §13.5.A.3
Public benefit/interest, §13.5.B.1
Publicity, §13.5.A.1
Qualified privilege, §13.5.B.4
Truth, §13.5.A.2

Minnesota Government Data Practices Act (MGDPA), §13.7
Minnesota Health Records Act (MHRA), §13.7
Newsworthiness, First Amendment vs. privacy, §13.8
Pen-Register Act, §13.7.C
Personally identifiable information (PII), government regulation, §13.7
Photographs, event taking place in public, §13.5.B.5
Protected health information, Health Insurance Portability and Accountability Act (HIPAA), §13.7.A
Pseudonyms, §13.3.B.2
Punitive damages, §16.14.C
Reasonable expectation of privacy, §13.2.B
Social media, reasonable expectation of privacy, §13.4.A.3
Sovereign immunity, §13.2.B
Standing, invasion of privacy by appropriation, §13.3.B.3
State law, Internet privacy, §13.7.D
State sunshine laws, §13.7
Statute of limitations, intrusion upon seclusion, §13.4.D
Stored Communications Act, §13.7.C
Telephone Consumer Protection Act (TCPA), §13.7.C
Torts protecting privacy, §13.1
Wiretap Act, §13.7.C

PRIVATE ATTORNEY GENERAL ACTIONS
Attorney fees, fee-shifting statutes, §19.2.B.2
Case law primer, §2.1
Causation, statutory fraud laws, §2.4.A.2.b
Damages, §16.9.A
  Public benefit test, §16.9.A.1
False advertising
  MFSAA claims, §6.14.A
  MUDTPA claims, §6.10.C
Franchises, §11.7.A
Oral representations vs. written contract, causation, §2.4.A.2.b
Proof of public benefit, attorney fees, §19.2.B.2
Remedies, §16.9.A.2
Statutory fraud laws, §2.4
  Public benefit requirement, §2.4.A.3
  Remedies, §2.4.B
  Requirements for use, §2.4.A
  Specific laws applicable, §2.4.A.1

PRIVATE SECURITIES LITIGATION REFORM ACT (PSLRA)
Securities fraud, §10.2.D.5

PRODUCT DISPARAGEMENT
Generally, §7.3
Absolute or qualified privilege, §7.3.D.1
Bad faith, §7.3.B.6
Common law claims, §7.3.A.2
Course of business, vocation, occupation, §7.3.C.2
Damages, money damages, §7.3.E.1
Defamation vs. common law product disparagement, §7.3.F.1
Defenses, §7.3.D
  Absolute or qualified privilege, §7.3.D.1

Statute of limitations, §7.3.D.1, §7.3.D.2
Truth, §7.3.B.1
Direct competitors, §7.3.C.1
Discovery, proof of special damages, §7.3.B.7
Economic loss, proof of special damages, §7.3.B.7
Elements of common law claims, §7.3.B
  About plaintiff's goods or services, §7.3.B.4
  Disparaging of goods or services, §7.3.B.2
  False or misleading statements, §7.3.B.1
Publication, §7.3.B.5
Special damages/pecuniary loss, §7.3.B.7
Statements of fact, §7.3.B.3
Elements of statutory claims, §7.3.C
  Course of business, §7.3.C.2
  Disparaging statement, §7.3.C.1
  False and misleading, §7.3.C.1
  Likely to be damaged, §7.3.C.3
  No special damages proof, §7.3.C.4
  Representation of fact, §7.3.C.1
  Expert testimony, proof of special damages, §7.3.B.7
  Fact vs. opinion, §7.3.C.1
  False advertising, product disparagement as alternative claim, §7.4.I
  First Amendment, limitations, §7.3.F.2
  Future harm likelihood, §7.3.C.3
History, §7.3.A.1
Identification, statements about plaintiff's goods or services, §7.3.B.4
Injunctions, §7.3.E.2
Intention
  Disparaging of goods or services, §7.3.B.2
  Statements disparaging of goods or services, §7.3.B.2
Malice, §7.3.B.6
Minnesota Uniform Deceptive Trade Practices Act (MUDTPA), §7.3.A.2
Motive, malice, §7.3.B.6
Pecuniary loss, §7.3.B.7
Prima facie case, negating, §7.3.D.2
Product disparagement vs. business defamation, §7.3.F.1
Proof of special damages, §7.3.B.7
Publication, §7.3.B.5
Recklessness of statement, §7.3.B.6
Remedies, §7.3.E
  Costs and attorney fees, §7.3.E.3
  Injunctions, §7.3.E.2
  Money damages, §7.3.E.1
Reputation vs. goods or services, §7.3.B.4
Slander per se vs. trade libel, §7.3.F.1
Special damages, §7.3.B.7, §7.3.C.4, §7.3.E.1
Negating prima facie case, §7.3.D.2
Statutory claims, §7.3.C.4
Statements, disparaging of goods or services, §7.3.B.2

PRODUCTS
Noncompete agreements, overbreadth and overreaching, §5.4.B.3

PRODUCT LIABILITY
Commercial general liability (CGL) insurance, limits of coverage, §14.4.A.2

PROFESSIONAL LIABILITY INSURANCE
Generally, §14.4.B

PROFESSIONAL RELATIONSHIP
Negligent misrepresentation, duty of care, §1.11.A
PROFESSIONALS
Racketeer Influenced and Corrupt Organizations Act (RICO), application of law, §10.2.C

PROFESSORS
PhD candidates, fiduciary relationships, §9.2.A.1

PROFITS
False advertising, Lanham Act claims, §7.4.D.3.b

PROJECTIONS
Fraudulent misrepresentation, §1.5.A

PROMISSORY ESTOPPEL
Banks, lawful repossession of property, §3.2.A.10

PROPERTY
Consequential damages, types of damages available, §17.2.A
Conversion, §3.1
Property interest of plaintiff, §3.2.B
Deprivation of property interest, §3.2
Negligence, consequential damages, §17.2.D.2.b
Racketeer Influenced and Corrupt Organizations Act (RICO), injury to business or property, §10.3.B
Return of property, nondefenses to conversion claims, §3.4.D

PROPERTY DAMAGE
Insurance, commercial general liability (CGL) insurance, §14.4.A

PROTECTED HEALTH INFORMATION
Health Insurance Portability and Accountability Act (HIPAA), §13.7.A

PROTECTIVE ORDERS
Forms, written assurance of compliance, Appendix A following §4.5.E
Trade secrets, §4.5.D.2
Form, Appendix A following §4.5.E

PROXIMATE CAUSE
But-for causation, commercial general liability (CGL) insurance, §14.4.A.1
Common law fraud, damages, §16.8.A
Damages, proving lost profits, §20.2.B
False advertising, Lanham Act claims, §6.4.E
Out-of-pocket loss, damages, §20.4
Racketeer Influenced and Corrupt Organizations Act (RICO)
Civil remedies, §10.3.A
Directly-injured third parties, §10.3.A.1.b
Independent intervening factors, §10.3.A.1.c
Injury by reason of defendant’s fraud, §10.3.A.2
Intervening factors, §10.3.A.1
Investment injury claims, §10.5
Reasonable reliance, §10.3.A.2

PRUDENT INVESTOR RULE
Trusts and trustees, fiduciary relationship, §9.3.D

PSEUDONYMS
Invasion of privacy by appropriation, §13.3.B.2

PSLRA (PRIVATE SECURITIES LITIGATION REFORM ACT)
Securities fraud, §10.2.D.5

PUBLIC BENEFIT
Private attorney general actions, MFSAA claims, §6.14.A
Statutory fraud laws, private attorney general actions, §2.4.A.3
What constitutes, private attorney general actions, §2.4.A.3

PUBLIC OFFERING STATEMENT
Minnesota Franchise Act (MFA), §11.5.B

PUBLIC OFFICERS AND EMPLOYEES
Defamation, standards, §7.2.A.5
Negligent misrepresentation, duty of care, §1.11.A

PUBLIC POLICY
Liability limitations, enforceability, §17.4.E

PUBLICATION
Business defamation, §7.2.A.3
Commercial advertising or promotion, Lanham Act claims, §6.4.B.3
Commercial general liability (CGL) insurance, knowingly false publication, §14.4.A.4.d
Defamation bad false advertising, commercial general liability (CGL) insurance, §14.4.A.1
Personal and advertising injury, commercial general liability (CGL) insurance, §14.4.A.1
Product disparagement, §7.3.B.5

PUBLICITY
Defined, privacy rights, §13.5.A.1
Invasion of privacy by public disclosure, §13.5.A.1
Personal and advertising injury, commercial general liability (CGL) insurance, §14.4.A.1
Privacy rights, invasion of privacy by false light, §13.6.A.1

PUFFERY
Business defamation, defenses, §7.2.C.5
Defined
False advertising, §7.4.C.2
Lanham Act claims, §6.5.A
False advertising
Defenses, §6.5.A
Lanham Act claims, §7.4.C.2
Lanham Act claims, defenses, §6.5.A

PUNITIVE DAMAGES
Generally, §16.6
Actual damages, necessity, §16.6.C.3
Bifurcated proceedings, §16.6.D
Business defamation, §7.2.D.4
Civil theft, §16.11.C
Clear and convincing evidence standard, §16.6.C.1
Common law fraud, §16.8.E
Contracts, §17.2.D.3
Conversion, §3.5, §16.11.D
Damages waivers, tailoring for specific contract, §17.6
Defamation, §16.13.D
Case law, §16.13.D.1
Deliberate disregard for rights or safety of others, §16.6.C.2
Economic advantage interference, §16.17.D
Equal Credit Opportunity Act (ECOA), §12.5.C.3.b
Factors considered, §16.6.E
Breach of contract, §16.6.E.3
Disparity between actual vs. punitive damages, §16.6.E.1
Financial status of parties, §16.6.E.2
Fair Credit Reporting Act (FCRA), §12.3.C.3.c
Recent case law, §12.3.D
Fiduciary duty, breach, §16.16.C
Franchises, §11.7.B
Fraudulent misrepresentation, §1.10.C
Lanham Act claims, §16.10.D
Motions, §16.6.B
Nature, §16.6.A
Necessity of actual damages, §16.6.C.3
Pleadings, §16.6.B
Private attorney general actions, statutory fraud laws, §2.4.B
Purpose, §16.6.A
Standard for awarding, §16.6.A
Statutory law, §16.6.B
Trespass, §16.12.E
Truth in Lending Act (TILA), §12.4.D.3.b

PURCHASERS
Conversion, willful interference without legal justification, §3.2.A.5
Noncompete agreements, sale of business, §5.2.A
Statutory fraud laws, proper parties, §2.2.D.2
Unjust enrichment, party not entitled to benefit received, §3.8.A.2

QUALIFIED PRIVILEGE
Business defamation, defenses, §7.2.C.2

QUESTIONS OF FACT
Class actions
Common questions of law or fact, §15.2.A.2
Factual predominance, §15.2.B.1
False advertising, literal falsity doctrine, §6.4.B.1

QUESTIONS OF LAW
Class actions
Common questions of law or fact, §15.2.A.2
Legal predominance, §15.2.B.2
False advertising, literal falsity doctrine, §6.4.B.1

RACKETEER INFLUENCED AND CORRUPT ORGANIZATIONS ACT (RICO)
Generally, §§10.1 to 10.7
Accrual rule, statute of limitations, §10.6
Aiding and abetting, securities fraud, §10.2.D.5
Application of law, §10.3.B
Association-in-fact, §10.2.B
Boyle v. US definition, §10.2.B.2
Attempt, application of law, §10.3.B
Bribery, §10.2.D.3
Civil actions
Conspiracies to violate RICO, §10.4
Injury by reason of defendant's fraud, civil actions, §10.3.A.2
Injury to business or property, §10.3.B
Insurance companies, McCarran-Ferguson Act effect, §10.2.A
Intervening factors
Directly-injured third parties, §10.3.A.1.b
Independent intervening factors, §10.3.A.1.c
Negligence, §10.3.A.1.a
Non-predicate acts, §10.3.A.1.a
Investment injury claims, §10.5
Leaders, enterprise, §10.1
Liability, enterprise vs. defendant persons, §10.2.A
Longevity of enterprise vs. continuity of racketeering activity, §10.2.B.2
Mailwire fraud
Intent to defraud or cause harm, §10.2.D.1.c
Scheme to defraud, §10.2.D.1.a
Use of interstate wires or mail, §10.2.D.1.b
Mailwire fraud statutes vs. common law, §10.1
Negligence, non-predicate acts, §10.3.A.1.a
Notice of injury, due diligence of plaintiff, §10.6
Open-ended continuity of acts, duration of acts, §10.2.F.2.b
Operation or management of enterprise, defendant persons, §10.2.C
Participation, operation or management of enterprise, §10.2.C
Pattern of racketeering activity
Continuity, §10.2.F.2
Open-ended continuity of acts, §10.2.F.2.b
Relatedness of acts, §10.2.F.1
Pattern of racketeering activity vs. enterprise, §10.2.B.2
Pattern of racketeering activity vs. racketeering activity, §10.2.F
Pleadings
Alternative enterprises, §10.2.B
Mail/wire fraud, §10.2.D.1.a
Proof of scheme, §10.2
Predicate acts, §10.2.C
Closed-ended continuity of acts, §10.2.F.2.a
Private Securities Litigation Reform Act (PSLRA), §10.2.D.5
Proximate cause
Civil remedies, §10.3.A
Directly-injured third parties, §10.3.A.1.b
Independent intervening factors, §10.3.A.1.c
Intervening factors, §10.3.A.1
Reasonable reliance, §10.3.A.2
Purpose of law, §10.1
Racketeering activity, §10.2.D
Crimes constituting, §10.2.D
Extortion and bribery, §10.2.D.3
Extraterritorial acts, §10.2.E
Financial institution fraud, §10.2.D.2
Mail/wire fraud, §10.2.D.1
Pattern of racketeering activity vs. racketeering activity, §10.2.F
Securities fraud, §10.2.D.5
Theft of funds, §10.2.D.2.
Whistleblowing, §10.2.D.4
Relatedness of acts, §10.2.F.1
Relationship criteria, association-in-fact enterprises, §10.2.B.2
Scope of claim, §10.7
Securities Exchange Act (SEA), §10.2.D.5
Securities fraud, §10.2.D.5
Standing, §10.2
Conspiracies to violate RICO, §10.4
Statute of limitations, §10.6
Targets, §10.1
Tobacco litigation, independent intervening factors, §10.3.A.1.c
Violations, §10.2
RACKETEERING ACTIVITY
Closed-ended continuity, §10.2.F.2.a
Extortion, §10.2.D.3
Extraterritorial racketeering activity, §10.2.E
Financial institution fraud, §10.2.D.2
Open-ended continuity of acts, §10.2.F.2.b
Pattern of racketeering activity vs. racketeering activity, §10.2.F
Relatedness of acts, §10.2.F.1
Scope of RICO claim, §10.7
Whistleblowing, §10.2.D.4
REAL ESTATE
Trade secrets, not generally known or readily ascertainable, §4.2.A.4.a
REAL RATE OF RETURN
Future damages calculation, time value of money, §20.8.A
REASON FOR ADVERSE ACTION
Defined, Equal Credit Opportunity Act (ECOA), §12.5.B.1
REASONABLE EXPECTATIONS
Damages, calculating lost profits, §20.2.B
Insurance, construction of policy language, §14.5
Privacy rights, §13.2.B
Tortious interference
Economic advantage, §8.2.A.1
Reasonable probability of realized economic advantage, §8.2.E
Reliance on advice of counsel, §8.2.D.3
REASONABLENESS
Noncompete agreements, rule of reasonableness, §5.4
Punitive damages, disparity between actual vs. punitive damages, §16.6.E.1
REASONABLY FORESEEABLE
Consequential damages, reasonably foreseeable consequence of breach, §17.2.C
Special damages, reasonably foreseeable consequence of breach, §17.2.C
RECKLESS DISREGARD
Business defamation, §7.2.A.5
RECKLESS MISREPRESENTATION
Consumer Fraud Act (MCFA) claims, §2.3.A.3.a
REFERENCE BOOKS
False Statements in Advertising Act (MFSAA), advertisements placed before public, §2.2.B.1
REGISTRAR OF FRANCHISES
Commerce Department, §11.5.A
REGULATION Z
Truth in Lending Act (TILA), §12.4.B
RELEASES
Franchises, requiring franchisee to sign, §11.6.G
RELIANCE
Consumer Fraud Act (MCFA) claims, prohibited acts standards, §2.3.A.3.a
Fraudulent misrepresentation
Actual reliance, §1.8
Extracompensational representations, §1.9.A
Reasonable reliance, §1.9
RELIGIOUS ORGANIZATIONS
Consumer Fraud Act (MCFA), proper parties, §2.2.D.1.a
REMEDIES
Attorney fees, §§19.1 to 19.4
Breach of fiduciary duties, §9.6
Business defamations, §7.2.D
**BUSINESS DISPUTES: CLAIMS AND REMEDIES**

<table>
<thead>
<tr>
<th>SUBJECT INDEX–38</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conversion, §3.5</td>
</tr>
<tr>
<td>Conversion vs. replevin, §3.5.A</td>
</tr>
<tr>
<td>Equal Credit Opportunity Act (ECOA), §12.5.C.3</td>
</tr>
<tr>
<td>Fair Credit Reporting Act (FCRA), §12.3.C.3</td>
</tr>
<tr>
<td>Fair Debt Collection Practices Act (FDCPA), §12.2.C.3</td>
</tr>
<tr>
<td>False advertising</td>
</tr>
<tr>
<td>Lanham Act claims, §6.6, §7.4.D</td>
</tr>
<tr>
<td>MFSAA claims, §7.4.H</td>
</tr>
<tr>
<td>MUTSA claims, §6.10</td>
</tr>
<tr>
<td>Franchises, §11.7, §16.18</td>
</tr>
<tr>
<td>Minnesota False Advertising Act (FAA), §16.9.D</td>
</tr>
<tr>
<td>Minnesota Franchise Act (MFA), §11.7, §16.18</td>
</tr>
<tr>
<td>Minnesota Uniform Trade Secrets Act (MUTSA), §16.15</td>
</tr>
<tr>
<td>Noncompete agreements, wrongful injunctive relief, §§5.12.B</td>
</tr>
<tr>
<td>Private attorney general actions, §16.9.A.2</td>
</tr>
<tr>
<td>Uniform Deceptive Trade Practices Act (MUDTPA), §2.4.C.1</td>
</tr>
<tr>
<td>Product disparagement, §7.3.E</td>
</tr>
<tr>
<td>Costs and attorney fees, §7.3.E.3</td>
</tr>
<tr>
<td>Racketeer Influenced and Corrupt Organizations Act (RICO), civil remedies, §10.3</td>
</tr>
<tr>
<td>Statutory fraud laws, §2.4.B</td>
</tr>
<tr>
<td>Torts vs. contracts claims, chart, §16.2</td>
</tr>
<tr>
<td>Trade secrets, §4.4</td>
</tr>
<tr>
<td>Preemption exceptions, §4.2.D</td>
</tr>
<tr>
<td>Truth in Lending Act (TILA), §12.4.D.3</td>
</tr>
<tr>
<td>Unjust enrichment, §3.8.C</td>
</tr>
<tr>
<td>RENTAL VALUE</td>
</tr>
<tr>
<td>Damages, conversion, §16.11.A.2</td>
</tr>
<tr>
<td>REPLACEMENT COST</td>
</tr>
<tr>
<td>Contracts, natural consequences of breach, §17.2.D.1</td>
</tr>
<tr>
<td>REPLEVIN</td>
</tr>
<tr>
<td>Damages, conversion vs. replevin, §3.5.A</td>
</tr>
<tr>
<td>REPORTERS</td>
</tr>
<tr>
<td>Business defamation, fair reporting privilege defense, §7.2.C.3</td>
</tr>
<tr>
<td>REPOSESSION</td>
</tr>
<tr>
<td>Conversion, secured parties collateral, §3.2.A.8</td>
</tr>
<tr>
<td>REPRESENTATIONS</td>
</tr>
<tr>
<td>Consumer Fraud Act (MCFA) claims, intent to induce reliance vs. scienter, §2.3.A.3.a</td>
</tr>
<tr>
<td>False advertising, elements of MUDTPA claims, §6.9</td>
</tr>
<tr>
<td>False Statement in Advertising Act (MFSAA)</td>
</tr>
<tr>
<td>Advertisements placed before public, §2.2.B.1</td>
</tr>
<tr>
<td>Establishing liability, §2.3.B</td>
</tr>
<tr>
<td>Intent to increase consumption or induce obligation, §2.2.B.3</td>
</tr>
<tr>
<td>Minnesota occurrence, §2.2.B.2</td>
</tr>
<tr>
<td>Fraudulent misrepresentation</td>
</tr>
<tr>
<td>Disclaimer of reliance, §1.9.B</td>
</tr>
<tr>
<td>Extraneous representations, §1.9.A</td>
</tr>
<tr>
<td>Omissions or affirmative misstatements, §1.4</td>
</tr>
<tr>
<td>Statutory fraud laws, private attorney general actions, §2.4.A.3</td>
</tr>
<tr>
<td>REPUTATION</td>
</tr>
<tr>
<td>Business defamation, damage to plaintiff's reputation, §7.2.A.4</td>
</tr>
<tr>
<td>False statements, §§7.1 to 7.5</td>
</tr>
<tr>
<td>Product disparagement, reputation vs. goods or services, §7.3.B.4</td>
</tr>
<tr>
<td>Slander per se vs. trade libel, §7.3.F.1</td>
</tr>
<tr>
<td>RESCISSION</td>
</tr>
<tr>
<td>Franchises, §11.7.C</td>
</tr>
<tr>
<td>Technical violations of MFA, §11.5.E</td>
</tr>
<tr>
<td>Fraudulent misrepresentation, §1.10.B</td>
</tr>
<tr>
<td>Minnesota Franchise Act (MFA), §16.18</td>
</tr>
<tr>
<td>Technical violations, §11.5.E</td>
</tr>
<tr>
<td>Private attorney general actions, statutory fraud laws, §2.4.B</td>
</tr>
<tr>
<td>Truth in Lending Act (TILA)</td>
</tr>
<tr>
<td>Class actions, §12.4.E.2</td>
</tr>
<tr>
<td>Defenses, §12.4.D.2.f</td>
</tr>
<tr>
<td>RESEARCH AND DEVELOPMENT</td>
</tr>
<tr>
<td>Employment relationship, noncompete agreements, §§5.3.B</td>
</tr>
<tr>
<td>Noncompete agreements, overbreadth and overreaching, §5.4.B.3</td>
</tr>
<tr>
<td>RESERVATION OF RIGHTS</td>
</tr>
<tr>
<td>Insurance, §14.3</td>
</tr>
<tr>
<td>RESTITUTION</td>
</tr>
<tr>
<td>Damages</td>
</tr>
<tr>
<td>Economic advantage interference, §16.17.B</td>
</tr>
<tr>
<td>Fiduciary duty, §16.16.A.2</td>
</tr>
<tr>
<td>Private attorney general actions, statutory fraud laws, §2.4.B</td>
</tr>
<tr>
<td>RESTRAINT OF TRADE</td>
</tr>
<tr>
<td>Noncompete agreements, §§5.1 to 5.13</td>
</tr>
<tr>
<td>RETURN OF PROPERTY</td>
</tr>
<tr>
<td>Nondefenses to conversion claims, §3.4.D</td>
</tr>
<tr>
<td>RETURN TO NORMAL OPERATION</td>
</tr>
<tr>
<td>Defined, lost profits, §20.2.C.4.b</td>
</tr>
<tr>
<td>REVERSE ENGINEERING</td>
</tr>
<tr>
<td>Defenses, trade secrets, §4.3.E</td>
</tr>
<tr>
<td>Trade secrets, §4.2.A.4.a</td>
</tr>
<tr>
<td>RICO (RACKETEER INFLUENCED AND CORRUPT ORGANIZATIONS ACT). SEE RACKETEER INFLUENCED AND CORRUPT ORGANIZATIONS ACT (RICO)</td>
</tr>
<tr>
<td>RIGHT OF FIRST REFUSAL</td>
</tr>
<tr>
<td>Tortious interference, lawful exercise of legal right, §8.2.D.2</td>
</tr>
<tr>
<td>RIGOROUS ANALYSIS STANDARD</td>
</tr>
<tr>
<td>Class actions, motion for class certification, §15.4.B</td>
</tr>
<tr>
<td>RISKS</td>
</tr>
<tr>
<td>Commercial general liability (CGL) insurance, damage to your product, §14.4.A.4.b</td>
</tr>
<tr>
<td>Damage limitations vs. liability limitations, §17.3.A</td>
</tr>
<tr>
<td>Damages limitations, enforceability, §17.8</td>
</tr>
<tr>
<td>Fair Debt Collection Practices Act (FDCPA), case interpretation, §12.2.D</td>
</tr>
<tr>
<td>Future damages calculation</td>
</tr>
<tr>
<td>Discount rate, §20.8.C.2</td>
</tr>
<tr>
<td>Time value of money, §20.8.A</td>
</tr>
<tr>
<td>Insurance, transfer of risk, §14.2</td>
</tr>
<tr>
<td>ROBINSON-PATMAN ACT</td>
</tr>
<tr>
<td>Franchises, application of law, §11.1.A</td>
</tr>
<tr>
<td>ROYALTIES</td>
</tr>
<tr>
<td>Damages, trade secrets, §16.15.B</td>
</tr>
<tr>
<td>Trade secrets, damages, §20.7.C</td>
</tr>
<tr>
<td>RULE OF AVOIDABILITY</td>
</tr>
<tr>
<td>Construction disputes, consequential damages, §17.2.D.1.a</td>
</tr>
</tbody>
</table>
SAFE HARBOR
Fair Debt Collection Practices Act (FDCPA), liability, §12.2.C.2.g
Truth in Lending Act (TILA), defenses, §12.4.D.2.c

SALES
Consumer Fraud Act (MCFA)
In connection with sale of merchandise, §2.2.A.3
Elements of claims, §2.2.A.2
Defective products, damages limitation provisions, §17.1
Goods, damages limitation provisions, §17.1
Sale of goods, damages limitation provisions, §17.1
Seller to buyer, when no fiduciary duty exists, §9.2.A.2
Statutory fraud laws, proper parties, §2.2.D.2
UCC sale of goods, diminution in value, §17.2.D.1.b
Uniform Commercial Code (UCC), consequential damages, §17.5

SALES COSTS
Lost profits, avoided cost calculation, §20.2.C.3

SALES REPRESENTATIVES
Noncompete agreements, protectible interests, §5.3.A

SAMPLES
Lost profits, income statement, §20.2.C.3

SANCTIONS
Attorney fees
  Inherent authority of court to award, §19.2.E
  Rule 11 awards, §19.2.C.1
  Rule 26 awards, §19.2.C.2
  Statutory authority, §19.2.D
Trade secrets, misappropriation, §4.5.E
Unjust enrichment, pursuing claim when not warranted, §3.8.C.1

SARBANES-OXLEY ACT (SOA)
Racketeering activity, whistleblowing, §10.2.D.4

SCHEME TO DEFRAUD
Defined, Racketeer Influenced and Corrupt Organizations Act (RICO), §10.2.D.1.a

SCIENTER
Consumer Fraud Act (MCFA) claims
  Fraudulent intent vs. scienter, §2.3.A.3.a
  Intent to induce reliance vs. scienter, §2.3.A.3.a
  Prohibited acts standards, §2.3.A.3
  Proof necessary, §2.3.A.3.c

SECRECY
Trade secrets, defenses, §4.3.D

SECURED PARTIES
Conversion, repossessing collateral, §3.2.A.8

SECURITIES EXCHANGE ACT (SEA)
Securities fraud, §10.2.D.5

SECURITIES FRAUD
Aiding and abetting, §10.2.D.5
PSLRA vs. RICO, §10.2.D.5

SELF-HELP REPOSESSION
Conversion, secured parties repossessing collateral, §3.2.A.8

SELF-INTEREST
Duty of loyalty, acting against self-interest, §9.2.B.2

SENIOR CITIZENS
Damages, additional remedies, §16.9.B
Defined, damages, §16.9.B
Private attorney general actions, remedies, §2.4.C.2

SEPARATION OF INSUREDS
Commercial general liability (CGL) insurance, exclusions, §14.4.A.4.a

SETTLEMENTS
Attorney fees, Rule 68 cost-shifting, §19.4.B
Class actions, §15.7
CAFA requirements, §15.7.E
Objections, §15.7.D
Unclaimed settlement funds, §15.7.F
Insurance, Miller-Shugart settlement, §14.6

SEVERABILITY CLAUSE
Commercial general liability (CGL) insurance, who is insured, §14.4.A.3

SHAREHOLDER AGREEMENTS
Consumer Fraud Act (MCFA), in connection with sale of merchandise, §2.2.A.3

SHAREHOLDERS
Breach of fiduciary duties
  Damages and remedies, §9.6
  Minority shareholder damages, §9.6
  Minority shareholders, §9.4.E
Business judgment rule, shareholder derivative actions, §9.5.A.2
Closely-held corporations
  Duty to deliver funds, §9.2.B.2
  Fiduciary duties in common law, §9.3.A
Unfairly prejudicial conduct, fiduciary relationship, §9.3.A

SHERIFF
Conversion, actual possession vs. certified levy, §3.2.A.3

SHERMAN ACT
Franchises, application of law, §11.1.A

SHIPPING AND HANDLING
Incidental damages, §17.2.A

SLANDER OF TITLE
Defined, §7.3.A.1
Diminution in value, damages, §20.5.A

SLAPP SUITS
Defined, §7.2.C.2

SOA (SARBANES-OXLEY ACT)
Racketeering activity, whistleblowing, §10.2.D.4

SOCIAL MEDIA
Privacy rights
  Publicity, §13.5.A.1
  Reasonable expectation of privacy, §13.4.A.3
  State laws Internet privacy, §13.7.D
Social Networking Online Protection Act, §13.7.D

SOCIAL NETWORKING ONLINE PROTECTION ACT
Privacy rights, §13.7.D

SOVEREIGN IMMUNITY
Fair Credit Reporting Act (FCRA), recent case law, §12.3.D
Privacy rights, §13.2.B
SPECIAL DAMAGES. SEE ALSO CONSEQUENTIAL DAMAGES

Generally, §§17.1 to 17.8
Defamation, §16.13.C
Defined, §17.2.A
Direct vs. consequential damages, §17.2.A
Expectation damages vs. other damages, §17.2.D
Hadley v. Baxendale, §17.2.B
Pleadings, §17.2.A
Product disparagement, §7.3.B.7
Negating prima facie case, §7.3.D.2
Statutory claims, §7.3.C.4
Reasonably foreseeable consequence of breach, §17.2.C
Sophisticated vs. unsophisticated parties, §17.2.C.4
Reasonably foreseeable or within contemplation of parties, §17.2.B

SPECIAL KNOWLEDGE
Fraudulent misrepresentation, omissions or affirmative misstatements, §1.4.B

SPECIAL LITIGATION COMMITTEES
Business judgment rule, shareholder derivative actions, §9.5.A.2

SPECIFIC PERFORMANCE
Damages, economic advantage interference, §16.17.B

SPOILATION OF EVIDENCE
Out-of-pocket loss, calculation, §20.4.B

STANDARD OF CARE
Negligent misrepresentation, §1.11.B

STANDARD OF CONDUCT
Officers and directors, §9.2.B

STANDARD OF PROOF
Fraudulent misrepresentation, §1.12
Negligent misrepresentation, §1.12
Trade secrets, misappropriation, §4.2.B.2
Unjust enrichment, §3.9

STANDARD OF REVIEW
Attorney fees, prevailing party, §19.2.A
Unjust enrichment, standard of proof, §3.9

STANDING
False advertising
Lanham Act, §6.3
Lanham Act claims, §7.4.B.1
MFSAA claims, §6.12, §7.4.F.1
Minnesota Uniform Deceptive Trade Practices Act (MUDTPA), §6.8
Privacy rights, invasion of privacy by appropriation, §13.3.B.3
Racketeer Influenced and Corrupt Organizations Act (RICO), §10.2
Conspiracies to violate RICO, §10.4
Tortious interference, parties, §8.4.A

STATE LAW
Attorney fees
Provisions, §19.1
Statutory authority, §19.2.D
Class actions, Rule 23, §15.1
Commercial bribery, §10.2.D.3
Credit, usury laws, §12.1.E

BUSINESS DISPUTES: CLAIMS AND REMEDIES

Economic loss doctrine, §16.2.C, §16.2.D
Internet, privacy rights, §13.7.D
Privacy rights
Internet privacy, §13.7.D
State sunshine laws, §13.7
Torts protecting privacy, §13.1
Racketeer Influenced and Corrupt Organizations Act (RICO), insurance companies, §10.2.A
Usury law, §12.6

STATEMENTS
Business defamation, false and defamatory statement of fact, §7.2.A.1
False Statements in Advertising Act (MFSAA), advertisements placed before public, §2.2.B.1

STATUTE OF FRAUDS
Banks, lawful repossession of property, §3.2.A.10
Noncompete agreements, defenses, §5.11.E
Tortious interference, contract existence, §8.2.A.1

STATUTE OF LIMITATIONS
Breach of fiduciary duties, §9.6, B
Business defamation, defenses, §7.2.C.7
Clayton Act vs. Racketeer Influenced and Corrupt Organizations Act (RICO), §10.6
Conversion, §3.6
Defenses, product disparagement, §7.3.D.2
Equal Credit Opportunity Act (ECOA), liability exemptions, §12.5.C.2, §12.5.C.2.c
Fair Debt Collection Practices Act (FDCPA), liability exceptions, §12.2.C.2.g
False advertising
Lanham Act claims, §7.4.C.1
MFSAA claims, §7.4.G.1
Franchises, §11.9
Fraudulent concealment, conversion, §3.6
Fraudulent misrepresentation, §1.13
Insurance defense, §14.3
Minnesota Franchise Act (MFA), §11.9
Negligent misrepresentation, §1.13
Privacy rights, intrusion upon seclusion, §13.4.D
Racketeer Influenced and Corrupt Organizations Act (RICO), §10.6
Tortious interference, defenses, §8.3.B
Torts vs. contracts claims, chart, §16.2
Trade secrets, defenses, §4.3
Truth in Lending Act (TILA)
Defenses, §12.4.D.2.g
Rescission, §12.4.E.1
Unjust enrichment, §3.8.D

STATUTORY FRAUD LAWS. SEE ALSO FRAUD; SPECIFIC STATUTES

Generally, §§2.1 to 2.4
Affirmative defenses, §2.3.D.2
Common law fraud laws, proof elements distinguished, §2.3
Consumers, proper parties, §2.2.D.1
Damages, §2.4.B, §16.9
Elements of tort claims, §2.1
Establishing violations, §2.3.D
Specific pleading and proof requirements, §2.3.D.1
Liability, establishing liability, §2.3
Liability of parties engaged in unlawful conduct, §2.2.D.3
Minnesota laws, §2.1
Oral representations vs. written contract, §2.4.A.2.b
PARTIES, CONSUMERS VS. NON-PURCHASERS, §2.2.D.2
PRIVATE ATTORNEY GENERAL ACTIONS, §2.4
PERSONS WITH DISABILITIES AND SENIOR CITIZENS REMEDIES, §2.4.C.2
PUBLIC BENEFIT REQUIREMENT, §2.4.A.3
REQUIREMENTS FOR USE, §2.4.A
SPECIFIC LAWS APPLICABLE, §2.4.A.1
PROPER PARTIES, §2.2.D
REMEDIES, §2.4.B
SCOPE AND APPLICATION OF LAWS, §2.2
STOCK
DAMAGES, CONVERSION, §16.11.A.4
STOLEN CHECKS
CONVERSION
BURDEN OF PROOF, §3.7
BURDEN OF PROOF, §3.7
STORAGE
INCIDENTAL DAMAGES, §17.2.A
STORED COMMUNICATIONS ACT
PRIVACY RIGHTS, §13.7.C
STRICT LIABILITY
BUSINESS DEFAMATION, FAULT, §7.2.A.5
SUBORDINATE PERSONS
RACKETEER INFLUENCED AND CORRUPT ORGANIZATIONS ACT (RICO), APPLICATION OF LAW, §10.2.C
SUBPOENAS
ATTORNEY FEES, RULE 45 AWARDS, §19.2.C.4
THIRD PARTIES, FRAUDULENT MISREPRESENTATION, §1.7.A
SUBROGATION
COMMERCIAL GENERAL LIABILITY (CGL) INSURANCE, §14.4.A.3
SUMMARY JUDGMENT
ATTORNEY FEES, RULE 56 AWARDS, §19.2.C.5
SUNSHINE LAWS
PRIVACY RIGHTS, STATE SUNSHINE LAWS, §13.7
SUPPLIER INFORMATION
TRADE SECRETS, §4.2.A.4.a
TACIT AGREEMENT RULE
CONSEQUENTIAL DAMAGES, §17.2.C.4
TANGIBLE PROPERTY
CONVERSION, NATURE OF PROPERTY AT ISSUE, §3.3
TCPA (TELEPHONE CONSUMER PROTECTION ACT)
PRIVACY RIGHTS, §13.7.C
TELEPHONE CALLS
FAIR DEBT COLLECTION PRACTICES ACT (FDCPA), ABUSIVE COLLECTION METHODS, §12.2.C.2.a
TELEPHONE CONSUMER PROTECTION ACT (TCPA)
PRIVACY RIGHTS, §13.7.C
TEMPORARY INJUNCTIONS
NONCOMPETE AGREEMENTS, §5.12.A
DUELING JURISDICTIONS, §5.10.B
TEMPORARY RESTRAINING ORDERS
NONCOMPETE AGREEMENTS
DUELING JURISDICTIONS, §5.10.B
THEFT
CIVIL THEFT, PUNITIVE DAMAGES, §16.11.C
RACKETEERING ACTIVITY, §10.2.D.2
THIRD PARTIES
ATTORNEY FEES, AMERICAN RULE EXCEPTIONS, §19.2.B.3
CONSEQUENTIAL DAMAGES, TYPES OF DAMAGES AVAILABLE, §17.2.A
DAMAGES, ATTORNEY FEES, §16.7.C
DEFENSES TO CONVERSION CLAIMS, TITLE IN THIRD PARTY, §3.4.C
EXPERTS’ ACCESS TO INFORMATION, TRADE SECRETS, §4.5.D.2.b
FAIR DEBT COLLECTION PRACTICES ACT (FDCPA), FALSE STATEMENTS TO THIRD PARTIES, §12.2.C.2.d
FIDUCIARY RELATIONSHIPS, BEST INTERESTS OF ANOTHER, §9.2.A
LANDLORD AND TENANT, CONVERSION OF PROPERTY, §3.2.A.1
LIABILITY LIMITATIONS, ENFORCEABILITY, §17.4.A
NONCOMPETE AGREEMENTS, TORTIOUS INTERFERENCE, §5.7
PRIVACY RIGHTS, INTRUSION UPON SECLUSION, §13.4.B.5
RACKETEER INFLUENCED AND CORRUPT ORGANIZATIONS ACT (RICO), DIRECTLY-INJURED THIRD PARTIES, §10.3.A.1.b
STANDING
FALSE ADVERTISING LANHAM ACT CLAIMS, §7.4.B.1.b
MFSAA FALSE ADVERTISING CLAIMS, §7.4.F.1
SUBPOENAS, FRAUDULENT MISREPRESENTATION, §1.7.A
TORTIOUS INTERFERENCE
NONCOMPETE AGREEMENTS, §5.7
TRUTHFUL STATEMENTS AND HONEST OPINIONS, §8.2.D.5
UNJUST ENRICHMENT
INNOCENT PARTIES BENEFITING SUBJECT TO CLAIMS, §3.8.A.3
UNINTENDED THIRD PARTY BENEFICIARIES OF CONTRACT, §3.8.E
THREATS
FAIR DEBT COLLECTION PRACTICES ACT (FDCPA)
CASE INTERPRETATION, §12.2.D
UNFAIR PRACTICES OR DECEPTIVE FORMS IN COLLECTION METHODS, §12.2.C.2.c
TILA (TRUTH IN LENDING ACT), SEE TRUTH IN LENDING ACT (TILA)
TIMBER
CONVERSION, TREBLE DAMAGES, §3.5
TITLE TO PROPERTY
TRUSTS AND TRUSTEES, FIDUCIARY RELATIONSHIP, §9.3.D
TOBACCO LITIGATION
RACKETEER INFLUENCED AND CORRUPT ORGANIZATIONS ACT (RICO), INDEPENDENT INTERVENING FACTORS, §10.3.A.1.c
STATUTORY FRAUD LAWS
PRIVATE ATTORNEY GENERAL ACTIONS, §2.4.A.3
PROPER PARTIES, §2.2.D.2
TORTIOUS INTERFERENCE
GENERALLY, §§8.1 TO 8.4
ABSENCE OF JUSTIFICATION, PRIMA FACIE CASE VS. AFFIRMATIVE DEFENSE, §8.2.D.1
CLAIM TYPES, §8.1
CONTRACTS, ELEMENTS OF CLAIM, §8.2
DAMAGES, §8.2.F, §16.17
LOST PROFITS, §20.2.A
DEFENSES, §8.3
DEFAMATION-SPECIFIC DEFENSES, §8.3.E
JUSTIFIABLE INTERFERENCE, §8.2.D
<table>
<thead>
<tr>
<th>SUBJECT INDEX–42</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BUSINESS DISPUTES: CLAIMS AND REMEDIES</strong></td>
</tr>
<tr>
<td><strong>Noerr-Pennington doctrine, §8.3.D</strong></td>
</tr>
<tr>
<td><strong>Pre-suit demand letter immunity, §8.3.D</strong></td>
</tr>
<tr>
<td><strong>Preemption, §8.3.C</strong></td>
</tr>
<tr>
<td><strong>Statute of limitations, §8.3.B</strong></td>
</tr>
<tr>
<td><strong>Economic advantage, elements of claim, §8.2</strong></td>
</tr>
<tr>
<td><strong>Elements of claim, §8.2</strong></td>
</tr>
<tr>
<td><strong>Absence of justification, §8.2.D</strong></td>
</tr>
<tr>
<td><strong>Contract existence, §8.2.A.1</strong></td>
</tr>
<tr>
<td><strong>Damages, §8.2.F</strong></td>
</tr>
<tr>
<td><strong>Intentional interference with expected advantage, §8.2.C</strong></td>
</tr>
<tr>
<td><strong>Intentional procurement of breach, §8.2.C</strong></td>
</tr>
<tr>
<td><strong>Knowledge of contract or expected advantage, §8.2.B</strong></td>
</tr>
<tr>
<td><strong>Reasonable expectation of economic advantage, §8.2.A.2</strong></td>
</tr>
<tr>
<td><strong>Reasonable probability of realized economic advantage, §8.2.E</strong></td>
</tr>
<tr>
<td><strong>Intent</strong></td>
</tr>
<tr>
<td><strong>Establishing interference with contract, §8.2.C.2</strong></td>
</tr>
<tr>
<td><strong>Establishing interference with expected advantage, §8.2.C.3</strong></td>
</tr>
<tr>
<td><strong>Procurement of breach or interference with expected advantage, §8.2.C.1</strong></td>
</tr>
<tr>
<td><strong>Justification</strong></td>
</tr>
<tr>
<td><strong>Absence of justification, §8.2.D</strong></td>
</tr>
<tr>
<td><strong>Competition privilege, §8.2.D.4</strong></td>
</tr>
<tr>
<td><strong>Empowerment privilege, §8.2.D.6</strong></td>
</tr>
<tr>
<td><strong>Lawful exercise of legal right, §8.2.D.2</strong></td>
</tr>
<tr>
<td><strong>Reliance on advice of counsel, §8.2.D.3</strong></td>
</tr>
<tr>
<td><strong>Truthful statements and honest opinions, §8.2.D.5</strong></td>
</tr>
<tr>
<td><strong>Noncompete agreements, §5.7</strong></td>
</tr>
<tr>
<td><strong>Anticipatory repudiation, §5.13.B</strong></td>
</tr>
<tr>
<td><strong>Choice of law analysis, §5.9.B</strong></td>
</tr>
<tr>
<td><strong>Competition privilege, §8.2.D.4</strong></td>
</tr>
<tr>
<td><strong>Knowledge of contract or expected advantage, §8.2.B</strong></td>
</tr>
<tr>
<td><strong>Parties, §8.4</strong></td>
</tr>
<tr>
<td><strong>Who may be sued, §8.4.B</strong></td>
</tr>
<tr>
<td><strong>Who may sue, §8.4.A</strong></td>
</tr>
<tr>
<td><strong>Pleadings, alternative claims, §8.2</strong></td>
</tr>
<tr>
<td><strong>Statute of limitations, §8.3.A.1</strong></td>
</tr>
<tr>
<td><strong>Statute of limitations, §8.3.B</strong></td>
</tr>
<tr>
<td><strong>Truth of statements, §7.2.C.4</strong></td>
</tr>
<tr>
<td><strong>Types of claims, §8.1</strong></td>
</tr>
<tr>
<td><strong>Who may be sued, §8.4.B</strong></td>
</tr>
<tr>
<td><strong>Who may sue, §8.4.A</strong></td>
</tr>
<tr>
<td><strong>TORTS</strong></td>
</tr>
<tr>
<td><strong>Attorney fees, §§19.1 to 19.4</strong></td>
</tr>
<tr>
<td><strong>Contract vs. tort claims, damages limitation provisions, §17.1</strong></td>
</tr>
<tr>
<td><strong>Damages</strong></td>
</tr>
<tr>
<td><strong>Economic loss doctrine, §16.2</strong></td>
</tr>
<tr>
<td><strong>Unjust enrichment/disgorgement, §20.3.A</strong></td>
</tr>
<tr>
<td><strong>Damages waivers, tailoring for specific contract, §17.6</strong></td>
</tr>
<tr>
<td><strong>Expectation damages vs. other damages, §17.2.D</strong></td>
</tr>
<tr>
<td><strong>False statements, insurance coverage for tort claims, §7.3.F.2</strong></td>
</tr>
<tr>
<td><strong>Lost profits, calculation, §20.2.C.4.b</strong></td>
</tr>
<tr>
<td><strong>Negligence, measuring damages, §17.2.D.2</strong></td>
</tr>
<tr>
<td><strong>Privacy rights, invasion of privacy, §13.2.A</strong></td>
</tr>
<tr>
<td><strong>Purpose of tort law, §16.1</strong></td>
</tr>
<tr>
<td><strong>Statutory fraud laws, elements of tort claims, §2.1</strong></td>
</tr>
<tr>
<td><strong>Tort vs. contract claims</strong></td>
</tr>
<tr>
<td><strong>Chart, §16.2</strong></td>
</tr>
<tr>
<td><strong>Damages limitation provisions, §17.1</strong></td>
</tr>
<tr>
<td><strong>Trade secrets, §§4.1 to 4.5</strong></td>
</tr>
<tr>
<td><strong>TRADE DRESS</strong></td>
</tr>
<tr>
<td><strong>Lanham Act claims, attorney fees, §16.10.C</strong></td>
</tr>
<tr>
<td><strong>Personal and advertising injury, commercial general liability (CGL) insurance, §14.4.A.1</strong></td>
</tr>
<tr>
<td><strong>TRADE LIBEL</strong></td>
</tr>
<tr>
<td><strong>Common law, product disparagement, §7.3.A.1</strong></td>
</tr>
<tr>
<td><strong>TRADE SECRETS</strong></td>
</tr>
<tr>
<td><strong>Generally, §§4.1 to 4.5</strong></td>
</tr>
<tr>
<td><strong>Arbitration, §4.5.E</strong></td>
</tr>
<tr>
<td><strong>Attorney fees, §4.4.B</strong></td>
</tr>
<tr>
<td><strong>Fee-shifting statutes, §19.2.B.1</strong></td>
</tr>
<tr>
<td><strong>Available inferences, §4.2.A.4.a, §4.2.A.4.c, §4.2.B.5</strong></td>
</tr>
<tr>
<td><strong>Case law treatment of statutory elements, §4.2.A.4</strong></td>
</tr>
<tr>
<td><strong>Chart, damages period, §20.7.E.1</strong></td>
</tr>
<tr>
<td><strong>Checklists, investigation and discovery strategies, §4.5.C</strong></td>
</tr>
<tr>
<td><strong>Combinations of known elements, §4.2.A.4.a</strong></td>
</tr>
<tr>
<td><strong>Confidentiality procedures, §4.2.A.4.c</strong></td>
</tr>
<tr>
<td><strong>Customer lists, §4.2.A.4.a</strong></td>
</tr>
<tr>
<td><strong>Damages, §4.4.B, §16.15</strong></td>
</tr>
<tr>
<td><strong>Actual loss, §16.15.A</strong></td>
</tr>
<tr>
<td><strong>Apportionment, §20.7.E.2</strong></td>
</tr>
<tr>
<td><strong>Attorney fees, §16.15.D, §20.7.D</strong></td>
</tr>
<tr>
<td><strong>Breach of confidentiality agreement, §16.15.F.2</strong></td>
</tr>
<tr>
<td><strong>Case law, §16.15.F</strong></td>
</tr>
<tr>
<td><strong>Challenges, §20.7.E</strong></td>
</tr>
<tr>
<td><strong>Computer software, §16.15.F.3</strong></td>
</tr>
<tr>
<td><strong>Damages period, §20.7.E.1</strong></td>
</tr>
<tr>
<td><strong>Defendant cost savings, §20.7.B</strong></td>
</tr>
<tr>
<td><strong>Defendant strategies, §20.7.F</strong></td>
</tr>
<tr>
<td><strong>Exemplary damages, §16.15.C</strong></td>
</tr>
<tr>
<td><strong>Lost profits, §20.2.A</strong></td>
</tr>
<tr>
<td><strong>Noncompete agreements, §16.15.F.1</strong></td>
</tr>
<tr>
<td><strong>Pharmaceutical processes, §16.15.F.3</strong></td>
</tr>
<tr>
<td><strong>Plaintiff actual loss, §20.7.A</strong></td>
</tr>
<tr>
<td><strong>Proof of damages, §20.7</strong></td>
</tr>
<tr>
<td><strong>Reasonable royalties, §20.7.C</strong></td>
</tr>
<tr>
<td><strong>Royalties, §16.15.B</strong></td>
</tr>
<tr>
<td><strong>Unjust enrichment, §16.15.A, §20.7.B</strong></td>
</tr>
<tr>
<td><strong>Defenses</strong></td>
</tr>
<tr>
<td><strong>Disclosure, §4.3.B</strong></td>
</tr>
<tr>
<td><strong>Employee right to ply trade, §4.3.F</strong></td>
</tr>
<tr>
<td><strong>Inadequate secrecy procedures, §4.3.D</strong></td>
</tr>
<tr>
<td><strong>Independent development, §4.3.C</strong></td>
</tr>
<tr>
<td><strong>Misappropriation, §4.3</strong></td>
</tr>
<tr>
<td><strong>Public knowledge, §4.3.A</strong></td>
</tr>
<tr>
<td><strong>Reverse engineering, §4.3.E</strong></td>
</tr>
<tr>
<td><strong>Defined, §4.2.A.1</strong></td>
</tr>
<tr>
<td><strong>Economic value from secrecy, §4.2.A.4.b</strong></td>
</tr>
<tr>
<td><strong>Elements of claim, §4.2</strong></td>
</tr>
<tr>
<td><strong>Case law treatment of statutory elements, §4.2.A.4</strong></td>
</tr>
<tr>
<td><strong>Economic value from secrecy, §4.2.A.4.b</strong></td>
</tr>
<tr>
<td><strong>Investigation and discovery strategies checklist, §4.5.C</strong></td>
</tr>
<tr>
<td><strong>Non-statutory elements, §4.2.A.3</strong></td>
</tr>
<tr>
<td><strong>Not generally known or readily ascertainable, §4.2.A.4.a</strong></td>
</tr>
<tr>
<td><strong>Reasonable efforts to maintain secrecy, §4.2.A.4.c</strong></td>
</tr>
<tr>
<td><strong>Statutory elements, §4.2.A.2</strong></td>
</tr>
<tr>
<td><strong>Exemplary damages, §16.15.C, §20.7.D</strong></td>
</tr>
<tr>
<td><strong>Experts' access to information, protective orders, §4.5.D.2.b</strong></td>
</tr>
<tr>
<td><strong>Federal law, trend toward standardization, §4.2.E</strong></td>
</tr>
</tbody>
</table>
Former employers, investigating potential claims, §4.5.A.1
Forms, written assurance of compliance with protective order, Appendix B following §4.5.E
High degree of probability of inevitable disclosure standard, §4.2.B.4
History, §4.1
Improper means requirement, misappropriation, §4.2.B.3
Inevitable disclosure doctrine, §4.2.B.2, §4.2.B.4
Injunctions, §4.4.A, §16.15.E
Investigation, potential claims, §4.5.A
Investigation and discovery strategies, checklists, §4.5.C
Market intelligence, §4.2.A.4.a
Minnesota Uniform Trade Secrets Act (MUTSA), §§4.1 to 4.5
Remedies, §16.15
Misappropriation, §4.2.B, §4.2.B.1
Available inferences, §4.2.B.5
Damages, §20.7
Defenses, §4.3
Economic Espionage Act of 1996, §4.2.E
Elements of claim, §4.2
Improper means requirement, §4.2.B.3
Inevitable disclosure doctrine, §4.2.B.4
Misappropriator identity, §4.2.C
Proof of damages, §20.7
Sanctions, §4.5.E
Standard of proof, §4.2.B.2
Statutory definition, §4.2.B.1
Uniform Trade Secrets Act (MUTSA), §4.2.E
Misappropriator identity, §4.2.C
Statutory definition, §4.2.C.1
Vicarious liability of employer, §4.2.C.2
New employers, investigating claims, §4.5.A.2
Non-statutory elements, §4.2.A.3
Noncompete agreements, relationship between, §5.8
Not generally known or readily ascertainable, §4.2.A.4.a
Party access to information, protective orders, §4.5.D.2.a
Physical security measures, §4.2.A.4.c
Plausible allegation of trade secret, pleadings, §4.5.B.1
Pleadings, §4.5.B
Detail required before discovery, §4.5.B.2
Investigation and discovery strategies, §4.6.C
Proving trade secrets in public proceedings, §4.5.D
Specificity level, §4.5.B.1
Potential defendants, investigating claims, §4.5.A.2
Potential plaintiffs, investigating claims, §4.5.A.1
Preemption, other causes of action, §4.2.D
Protective orders, §4.5.D.2
Form, Appendix A following §4.5.E
Proving trade secrets in public proceedings, §4.5.D
Reasonable efforts to maintain secrecy, §4.2.A.4.c
Remedies, §4.4
Minnesota Uniform Trade Secrets Act (MUTSA), §16.15
Reverse engineering, §4.2.A.4.a
Sanctions, misappropriation, §4.5.E
Security measures, §4.2.A.4.c
Statutory definition, §4.2.A.2
Statutory vs. common law, §4.1
Supplier information, §4.2.A.4.a
Uniform Trade Secrets Act (MUTSA), §4.2.E
Unjust enrichment calculation, defendant cost savings and advantages, §20.3.B.2
Disclosure, §12.4.B
Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank), amendments to TILA, §12.4.A.1
Finance charge, §12.4.C.3
Interest vs. finance charge, §12.4.C.3
Language, court interpretation, §12.4.E.3
Legislative history, §12.4.A.1
Loan servicing, §12.4.B.3
Punitive damages, §12.4.D.3.b
Purpose, §12.4.A.2
Recent case law, §12.4.E
Chase Bank USA v. McCoy, §12.4.E.7
Damages caps, §12.4.E.4
Finance charges, §12.4.E.5
Franz v. BAC Home Loans Servicing, LP, §12.4.E.8
Language technicalities, §12.4.E.3
Post-default interest rates, §12.4.E.7
Status quo ante from rescission, §12.4.E.6
Statute of limitations on rescission, §12.4.E.1
Regulation Z, §12.4.B
Regulatory component, §12.4.D.1.a
Remedies, §12.4.D.3
Rescission, §12.4.D.3.a
Scope, §12.4
Single vs. multiple violations, §12.4.D.3
Statutory damages caps, §12.4.D.3
Statutory purpose, §12.4.A.2
Statutory scheme, §12.4.B

UNFAIRLY PREJUDICIAL CONDUCT
Shareholders, fiduciary relationship, §9.3.A

UNIFORM COMMERCIAL CODE (UCC)
Breach of warranty, consequential damages, §17.5.A
Consequential damages, §17.5, §17.5.A
Waiver, §17.5.B
Contract remedies failing essential purpose, enforceability, §17.5.C
Damages, §17.5.A
Definitions, §17.5.A
Waiver, consequential damages, §17.5.B
Waiver of damages
Defective products, §17.5.B.1
Lost profits, §17.5.B.2, §17.5.B.3

UNIFORM DECEPTIVE TRADE PRACTICES ACT
(MUDETPA). SEE MINNESOTA UNIFORM DECEPTIVE TRADE PRACTICES ACT (MUDETPA)

UNIFORM FRANCHISE OFFERING CIRCULAR (UFOC) GUIDELINES
North American Securities Administrators Association (NASAA), public offering statement, §11.5.B

UNIFORM PARTNERSHIP ACT OF 1994 (MUAPA)
Duty of care, §9.3.B

UNIFORM TRADE SECRETS ACT (MUTSA)
Trend to national standardization, §4.2.E

UNJUST ENRICHMENT
Generally, §3.8
Calculation
Defendant cost savings and advantages, §20.3.B.2
Defendant profits, §20.3.B.1
Chart, calculating defendant profits, §20.3.B.1
Damages, §20.3
Calculation, §20.3.B
Case application, §20.3.A
Trade secret misappropriation, §20.7
Elements of claim, §3.8.A
Enriched party gains vs. opposing party losses, §3.8.C
Illegality of conduct unnecessary, §3.8.A.3
Incremental costs, calculating defendant profits, §20.3.B.1
Innocent parties benefiting subject to claims, §3.8.A.3
Knowingly received something of value, §3.8.A.1
Oral contracts, governing law, §3.8.B.1
Party not entitled to benefit received, §3.8.A.2
Plaintiff unknowingly and unwillingly conferred benefit on defendant, §3.8.A.2
Receipt of benefit violates legal rights of another, §3.8.A.3
Remedies, §3.8.C
Remedies available at law, effect, §3.8.B
Retention of benefit unjust to permit, §3.8.A.3
Sanctions, pursuing claim when not warranted, §3.8.C.1
Standard of proof, §3.9
Status quo restoration, §3.8.C
Statute of limitations, §3.8.D
Third parties, unintended third party beneficiaries of contract, §3.8.E
Unintended third party beneficiaries of contract, §3.8.E

UNLAWFUL TRADE PRACTICES ACT (MUTPA)
False advertising claims, §7.4.I
UNREASONABLE CONDUCT
Franchises, standards, §11.6.H

USURY LAW
Generally, §12.6
Background, §12.6.A
Class actions, §12.6.C.2
Defenses, §12.6.C
Preemption, §12.6.C.1
Elements of claim, §12.6.B
Exceptions to usury cap, §12.6.B
Legislative history, §12.6.A.1
Liability, §12.6.C
Protected persons, §12.6.B
Purpose, §12.6.A.1
Recent case law, §12.6.D
Statutory scheme, §12.6.B

UTILITY COMPANIES
Consumer Fraud Act (MCFA), proper parties, §2.2.D.1.a

V

VALIDATION NOTICE
Defined, Fair Debt Collection Practices Act (FDCPA), §12.2.B.1

VALUATION
Damages, conversion, §16.11.A.3

VARIABLE COSTS
Defined, lost profits, §20.2.C.3

VEHICLES
Consequential damages, reasonably foreseeable consequence of breach, §17.2.C.4

VENUE
Fair Debt Collection Practices Act (FDCPA), consumer friendly venues, §12.2.C.2.g
Noncompete agreements, §5.10
Dueling jurisdictions, §5.10.B

VICARIOUS LIABILITY
Business defamation, employee statements, §7.2.D.5
Franchisors, §11.1.E
Trade secrets, employer of misappropriator, §4.2.C.2

W-X-Y

WARRANTIES
Breaches of warranty, lost profits damages, §20.2.A
Uniform Commercial Code (UCC), consequential damages, §17.2.D.1.b
Uniform Commercial Code (UCC), consequential damages, §17.5.A

WHISTLEBLOWING
Racketeering activity, §10.2.D.4

WIRE FRAUD
Racketeer Influenced and Corrupt Organizations Act (RICO)
Enterprise, §10.2.B
Injury by reason of defendant’s fraud, §10.3.A.2
Intent to defraud or cause harm, §10.2.D.1.c

WIRETAP ACT
Privacy rights, §13.7.C

WORKPLACE INVESTIGATIONS
Business defamation, qualified privilege defense, §7.2.C.2

WRITTEN ASSURANCE
Forms, compliance with trade secrets protective order, Appendix B following §4.5.E

WRONGFUL ACT
Claims-made policies, directors and officers liability insurance, §14.4.C
Damages, unjust enrichment/disgorgement, §20.3
Defined, professional liability insurance, §14.4.B

WRONGFUL DEATH
Negligence, consequential damages, §17.2.D.2.d

WRONGFUL TERMINATION
Noncompete agreements, involuntary termination of employee, §5.11.D

Z

ZONE OF INTEREST
Standing
False advertising, §6.3
Lanham Act false advertising claims, §7.4.B.1.b