

A man is swimming in blue water, with only his head and shoulders visible above the surface. In the foreground, a bright orange and white life preserver floats on the water. The background is a vast expanse of blue water with ripples and reflections.

**Feeling like you're in over your head?
Let the New Lawyer Experience
be your lifeline!**

NEW LAWYER EXPERIENCE

SUMMER SESSION 2012

***Real-world legal education for new lawyers –
A live 1-day seminar plus 3 webcasts of your choice.***

1-day-only specials on publications and Season Passes!
Scholarships available for new lawyers.

Thursday, July 19, 2012 • Minnesota CLE Conference Center • Minneapolis

About the New Lawyer Experience



How It Works

Attend the live seminar on Thursday, July 19, 2012 at the Minnesota CLE Conference Center. Then choose 3 out of 7 2-hour webcasts that interest you most. From the basics of family law to your first trial, there's something for everyone!

The New Lawyer Experience is...

Designed For You. We've tailored the program specifically for attorneys in their early years of practice. The combination of live and webcast presentations will provide a fun and educational experience for all new lawyers.

Knowledgeable and Experienced Speakers. Receive practical, real-world advice from experienced Minnesota lawyers from many varied areas of practice and all sizes of law firms.

An Unbeatable Value. For first-year lawyers, tuition is only \$75 and it includes a live 6-hour seminar, three 2-hour webcasts, helpful course materials, 12 total credits, a chance to win great prizes, and a tasty lunch!

Amazing Publications Deals

Here's your chance to stock your shelves with terrific resources at a huge discount. As a program attendee, on **July 19 only**, you will receive 50% off all Minnesota CLE publications you purchase while at our conference center – including Deskbooks, Documents Made Easy and Summary Guides.



Once-in-a-Lifetime Special Offer on Season Passes – Half-Price for One Day Only!

On the day of the seminar, attendees first admitted between July 2011 and July 2012 may purchase any Minnesota CLE Season Pass for half-price! See below for the special benefits included with each type of Pass. For more details, visit www.minncle.org/SeasonPassPurchaseSeminars.aspx. Don't miss this incredible opportunity! Ask anyone...it's the best deal in CLE!

4 Types of Passes From Which to Choose!	Limited	Unlimited	Webcast	Super
Live Seminars & Video Replays	Up to 10	Unlimited	50% off	Unlimited
Webcast Seminars	50% off	50% off	Unlimited	Unlimited
Minnesota CLE Publications	50% off	50% off	50% off	50% off
Online Library	50% off	50% off	50% off	Included
Skills Training	50% off	50% off	50% off	Included
\$50 Discount for Current or Previous Season Passholders	Yes	Yes	Yes	Yes
My CLE Credit <small>Tracks Minnesota CLE courses attended.</small>	Yes	Yes	Yes	Yes



New Lawyer Kit

Lawyers in their first year of practice receive a valuable collection of Minnesota CLE publications and guides, plus a free one-year subscription to the Online Library, and *The Complete Lawyer's Quick Answer Book* with Answers to 101 Questions Asked by Your Clients, Family and Friends.

Register for a Chance to Win Great Prizes!

You can win an Apple iPad or an Apple iPod Nano!

Prize drawings will take place at lunch on Thursday, July 19, and you must be present at the prize drawing to win. Any person may receive an entry slip on Thursday, July 19 at the Minnesota CLE Conference Center front desk until the lunch begins at noon. Registration for the New Lawyer Experience is not required.



WHAT IS MINNESOTA CLE?

Minnesota Continuing Legal Education is a not-for-profit, 501(c)3 corporation established by the Minnesota State Bar Association. It provides continuing education for all Minnesota lawyers by developing a comprehensive variety of services including seminars and seminar materials, books and supplements, and indexes.

Minnesota CLE – it's where the legal community gathers to learn.



Find us on the web at
www.minncle.org

1-DAY LIVE SEMINAR – JULY 19

8:30 – 9:00 a.m.
CHECK-IN & CONTINENTAL BREAKFAST

9:00 – 9:30 a.m.

Law and Business:

What I Know Now That I Wish I Knew Then

- *Kari Wangenstein*
Vice President, Merchandising, Marketing & IT Law
SUPERVALU INC.; Eden Prairie

9:30 – 10:15 a.m.

How to Find the Courthouse and What to Do When You Get There

Practical tips for your first court appearance, including when and where to stand, how to introduce evidence, and other courtroom dos and don'ts.

- *Elliot Olsen*
Pritzker Olsen, P.A.; Minneapolis

10:15 – 10:30 a.m.

BREAK

10:30 – 11:30 a.m.

Avoiding Common, Real-World Ethics Problems

1.0 ethics credit applied for

This session will explore fact patterns that commonly present ethics problems for lawyers, such as failing to communicate with clients, improperly contacting the opposing party or the court, and mishandling client trust accounts. Learn how to work through the situations and avoid conduct that would violate the Rules of Professional Responsibility. Also, learn how to develop good habits early in your practice to avoid ethics violations.

- *Eric T. Cooperstein*
Law Office of Eric T. Cooperstein, PLLC; Minneapolis

11:30 a.m. – 12:15 p.m.

Candid Advice for New Lawyers

A panel of attorneys from a variety of practice areas will discuss how they developed their practice and share advice for new lawyers who are planning to do the same kind of work. Hear what they like about their work, what they find challenging, and what it takes to succeed.

- *Faraz A. Choudhry*
UnitedHealth Group; Minnetonka
- *Jenny Gassman-Pines*
Greene Espel, P.L.L.P.; Minneapolis
- *Christopher W. Keyser*
Keyser Law Firm; Minneapolis
- *Margaret Jennings Meier*
Larson King, LLP; Saint Paul
- *Thomas J. Walsh*
Volunteer Lawyers Network; Minneapolis
- *James J. Vedder (moderator)*
Moss & Barnett, P.A.; Minneapolis

12:15 – 1:15 p.m.
LUNCH – boxed lunches provided by Minnesota CLE

12:30 – 1:00 p.m.

SPECIAL LUNCHEON PRESENTATIONS

Minnesota CLE Publications – Top 10 Resources for New Lawyers

Minnesota CLE publications have the forms, statutes and advice you need to succeed. From *Drafting Wills and Trusts to The Basics of Real Estate Practice*, learn all about the most useful CLE books, guides and annotated documents for new attorneys.

- *Holly Garland Langworthy*
Director of Publications, Minnesota CLE

Minnesota CLE Webcasts – Live, Online Learning

Learn about the wide variety of webcast programming at Minnesota CLE and how to sign up for your three free webcasts.

- *Peter Berge*
Web Education Director, Minnesota CLE

Minnesota CLE Season Passes – Special Offer for New Lawyers

You'll discover why Season Passes are the best deal in CLE, and how new lawyers can purchase one for half-off the regular price!

- *Tim Morrow*
Program Attorney, Minnesota CLE

1:15 – 2:15 p.m.

Quick Answers to Questions that Friends, Relatives and Strangers Will Ask You at Cocktail Parties

A team of experts in bankruptcy, family law, criminal law, estate planning, and employment law will provide answers to all the questions that you, as a lawyer, will inevitably be asked at cocktail parties.

- *Roy B. Henline*
The Law Office of Roy Henline; Maple Grove
- *Jessica McKinney*
McKinney Law Office; Roseville
- *Leonard B. Segal*
Oberman Thompson & Segal, LLC; Minneapolis
- *Pamela J. Waggoner*
Waggoner Law Office; Minneapolis
- *Timothy D. Webb*
Timothy D. Webb PLLP; Minneapolis
- *Roy S. Ginsburg (moderator)*
Attorney at Law; Minnetonka

2:15 – 3:00 p.m.

Dealing with Difficult Lawyers, Clients and Judges

A panel of experienced lawyers share their advice for handling the difficult people in your law practice so you can avoid escalating conflicts, move the case forward, and maintain your good reputation.

- *Patrick J. Kelly*
Fredrikson & Byron, P.A.; Minneapolis
- *Piper L. Kenney*
Piper L. Kenney PLLC; Minneapolis
- *Lymari J. Santana*
Mack & Santana Law Offices, P.C.
Minneapolis
- *David T. Schultz*
Maslon Edelman Borman & Brand, LLP
Minneapolis
- *Kevin Hofman (moderator)*
Halleland Habicht, PA; Minneapolis

3:00 – 3:15 p.m.

BREAK

3:15 – 3:45 p.m.

Pro Bono Opportunities for New Lawyers

Learn about the many pro bono opportunities available for new lawyers in Minnesota and the benefits of doing pro bono legal work.

- *Rinal G. Ray*
Minnesota Justice Foundation; Saint Paul

3:45 – 4:30 p.m.

Finding and Keeping a Job in Tough Economic Times: Strategies for New Lawyers that Really Work

New lawyers are entering one of the toughest job markets in years, but great opportunities still exist. Learn who's hiring, what legal employers are looking for, what your options are, how pro bono work can help you find a job, networking tips, resumé advice, how to get noticed as a new lawyer, non-legal job opportunities, and more. Receive practical strategies and tips from four professionals with their fingers on the pulse of the legal job market – two legal career services professionals, a government attorney, and the executive director of a legal recruiting firm.

- *Mark V. Chapin*
Hennepin County Taxpayer Services
Minneapolis
- *Nancy Lochner*
Hamline University School of Law; Saint Paul
- *Timothy P. Mahoney*
Special Counsel; Minneapolis
- *Karen Vander Sanden*
William Mitchell College of Law; Saint Paul

CHOOSE 3 OF 7 WEBCASTS DESIGNED FOR NEW LAWYERS

1. Networking Your Way to a Successful Career

Friday, July 20, 2012 (9:00 – 11:00 a.m.)

- *Roy S. Ginsburg*
Attorney at Law; Minnetonka

2. How to Start a Law Firm

Monday, July 23, 2012 (12:00 – 2:00 p.m.)

- *Paul Floyd*
Wallen-Friedman & Floyd, P.A.
Minneapolis
- *Sam Glover*
TheLawyerist.com
Minneapolis

3. Your First Trial

Tuesday, July 24, 2012 (9:00 – 11:00 a.m.)

- *Robert P. Christensen*
Robert P. Christensen, P.A.; Saint Louis Park
- *Timothy D. Webb*
Timothy D. Webb PLLP; Minneapolis
- *Kevin Hofman (moderator)*
Halleland Habicht, PA; Minneapolis

4. What You Need to Know About Computers, Electronic Evidence and E-Discovery

Tuesday, July 24, 2012 (12:00 – 2:00 p.m.)

- *Paul H. Luehr*
Stroz Friedberg, LLC; Minneapolis
- *Mark Lanterman*
Computer Forensic Services; Minnetonka

5. Your Day in Criminal Court

Wednesday, July 25, 2012 (12:00 – 2:00 p.m.)

- *Hillary Hujanen*
Caplan & Tamburino Law Firm, P.A.
Minneapolis
- *Joseph P. Tamburino*
Caplan & Tamburino Law Firm, P.A.
Minneapolis

6. Practical and Efficient Legal Research for the New Lawyer

Thursday, July 26, 2012 (9:00 – 11:00 a.m.)

- *Simon Canick*
William Mitchell College of Law; Saint Paul
- *Karen Westwood*
William Mitchell College of Law; Saint Paul

7. Family Law Basics

Thursday, July 26, 2012 (12:00 – 2:00 p.m.)

- *Susan C. Rhode*
Moss & Barnett, P.A.
Minneapolis
- *Jason Kohlmeyer*
Rosengren Kohlmeyer Law Firm Chtd
Mankato



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NEW LAWYER EXPERIENCE
SUMMER SESSION 2012

Thursday, July 19, 2012
Minnesota CLE Conference Center
Minneapolis

PLEASE "✓" APPROPRIATE BOX:

- \$75 attorneys first licensed July 19, 2011 – July 19, 2012
- \$195 attorneys first licensed July 19, 2008 – July 18, 2011
- \$295 standard rate
- I have a Minnesota CLE Season PassSM.

Pass # _____

Due to this special pricing, no other discounts apply.

NEW LAWYER SCHOLARSHIP PROGRAM

In recognition of the challenges facing lawyers entering the profession, Minnesota Continuing Legal Education has established a scholarship program for unemployed and underemployed lawyers admitted fewer than three years. Those wishing to apply for such assistance should contact Grant at **651-254-2111** or **gdavies@minncle.org** for details.

Check here if address below is new.

Name (first) _____ (mi) _____

(last) _____

Firm _____

Address _____

City/State/Zip _____

Phone _____

Fax _____

Email _____

Atty. License No. (if applicable) _____

Profession, if non-attorney _____

PLEASE "✓" WEBCAST CHOICES:

Your tuition includes 3 New Lawyer Experience Webcasts. Additional webcasts are \$135 each.

- #1 Networking Your Way to a Successful Career** 12-729-13
7/20/12 (9:00 – 11:00 a.m.)
- #2 How to Start a Law Firm** 12-734-13
7/23/12 (12:00 – 2:00 p.m.)
- #3 Your First Trial** 12-731-13
7/24/12 (9:00 – 11:00 a.m.)
- #4 Computers, Electronic Evidence and E-Discovery** 12-679-13
7/24/12 (12:00 – 2:00 p.m.)
- #5 Your Day in Criminal Court** 12-746-13
7/25/12 (12:00 – 2:00 p.m.)
- #6 Efficient Legal Research** 12-733-13
7/26/12 (9:00 – 11:00 a.m.)
- #7 Family Law Basics** 12-732-13
7/26/12 (12:00 – 2:00 p.m.)

You must be a registered user at www.minncle.org to sign up for and view webcasts. If you do not have a free login account, please visit www.minncle.org, click LOGIN, and proceed to register as a new user. We will then be able to register you for your chosen webcasts.

ENCLOSED IS \$ _____ BY:

- Check (payable to Minnesota CLE)
- VISA MasterCard
- Discover AmEx

Card No. _____

Expiration _____

Signature _____

CREDITS

Minnesota CLE is applying to the Minnesota State Board of CLE for a total of **6.0 CLE credits**, including **1.0 ethics credit**, for the live seminar on July 19, 2012, and for **2.0 CLE credits** for each of the subsequent webcasts.

CANCELLATION / NO-SHOW POLICY

Paid registrants who cancel their registration at least 3 business days before the program will receive a full credit on their account; if fewer than 3 business days, a \$25 administrative fee will be deducted. Paid registrants who do not cancel, yet fail to attend, forfeit their registration fee and will not receive the course materials.

ACCOMMODATION

If you have a disability and need an accommodation in order to attend this seminar, please contact us as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114 or call 651-227-8266 or 800-759-8840.

QUESTIONS?

Please call Minnesota CLE at **651-227-8266** or **800-759-8840**. Or visit us at www.minncle.org.

TO REGISTER

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Minnesota CLE
2550 University Avenue West
Suite 160-S
Saint Paul, MN 55114

FAX FORM TO:
Minnesota CLE at 651-227-6262

REGISTER ONLINE:
www.minncle.org

OR CALL:
Minnesota CLE at 651-227-8266 or
800-759-8840