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2550 UNIVERSITY AVE W # 160-S, SAINT PAUL MN 55114

DATED MATERIAL - PLEASE EXPEDITE!



Minnesota Legal  
Ethics - 2009

Elimination of Bias:  
Understanding Poverty  
and Working with  
Low-Income People

Monday, June 1, 2009

Two great half-day  
programs!



Minnesota State Bar Association  
Continuing Legal Education  
Your State Bar at Work for You

# Ethics and Elimination of Bias

Two great  
half-day programs!

## Minnesota Legal Ethics - 2009

Satisfy your 3-hour ethics  
education requirement

## Elimination of Bias: Understanding Poverty and Working with Low-Income People

Satisfy your 2-hour elimination of bias  
education requirement

Monday, June 1, 2009  
Minnesota CLE Conference Center  
Seventh Street & Nicollet Mall  
Third Floor City Center, Minneapolis

Additional presentation dates and locations inside.

DATES & LOCATIONS

### Minnesota Legal Ethics - 2009

**LIVE PRESENTATION:**

**Minneapolis - 6/1/09**  
**(9:00 a.m. - 12:15 p.m.)**  
MN CLE Conference Center  
Seventh & Nicollet  
Third Floor City Center

**VIDEO REPLAYS:**

*Schedule times may differ from  
the live program. Start times  
are as indicated below. Please  
register at least one week in  
advance to secure your copy of  
the course materials on the day  
of the seminar.*

**Minneapolis - 6/30/09**  
**(Reg. 8:30; Replay 9:00)**  
MN CLE Conference Center  
Seventh & Nicollet  
Third Floor City Center

**Minneapolis - 8/4/09**  
**(Reg. 8:30; Replay 9:00)**  
MN CLE Conference Center  
Seventh & Nicollet  
Third Floor City Center

**Alexandria - 7/10/09**  
**(Reg. 8:30; Replay 9:00)**  
Douglas County Courthouse  
305 Eighth Avenue West  
Jury Assembly Room

**Duluth - 11/13/09**  
**(Reg. 8:30; Replay 9:00)**  
Radisson Hotel Duluth -  
Harborview  
505 West Superior Street

**Moorhead - 7/2/09**  
**(Reg. 9:00; Replay 9:15)**  
Moorhead Public Library  
118 Fifth Street South

**Saint Cloud - 7/15/09**  
**(Reg. 8:45; Replay 9:00)**  
Kelly Inn  
Highway 23 & Fourth Avenue S.

### Elimination of Bias: Understanding Poverty

**LIVE PRESENTATION:**

**Minneapolis - 6/1/09**  
**(1:00 - 3:00 p.m.)**  
MN CLE Conference Center  
Seventh & Nicollet  
Third Floor City Center

**VIDEO REPLAYS:**

*Schedule times may differ from  
the live program. Start times  
are as indicated below. Please  
register at least one week in  
advance to secure your copy of  
the course materials on the day  
of the seminar.*

**Minneapolis - 6/30/09**  
**(Reg. 12:30; Replay 1:00)**  
MN CLE Conference Center  
Seventh & Nicollet  
Third Floor City Center

**Minneapolis - 8/4/09**  
**(Reg. 12:30; Replay 1:00)**  
MN CLE Conference Center  
Seventh & Nicollet  
Third Floor City Center

**Alexandria - 7/10/09**  
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Moorhead Public Library  
118 Fifth Street South

**Saint Cloud - 7/15/09**  
**(Reg. 12:45; Replay 1:00)**  
Kelly Inn  
Highway 23 & Fourth Avenue S.

HOW TO REGISTER

**MAIL FORM TO:** Minnesota CLE  
2550 University Avenue West  
Suite 160-S  
Saint Paul, MN 55114

**FAX FORM TO:** Minnesota CLE at  
651-227-6262

**GO ONLINE:** [www.minncle.org](http://www.minncle.org)

**OR CALL:** Minnesota CLE at  
651-227-8266 or 800-759-8840

8:30 – 9:00 a.m.  
CHECK-IN & CONTINENTAL BREAKFAST

9:00 – 10:00 a.m.

**2008-09 Attorney Ethics and Malpractice Case Review**

A discussion of attorney discipline and malpractice cases from 2008-09 provides valuable ethics lessons for Minnesota attorneys.

- William J. Wernz  
Dorsey & Whitney LLP  
Minneapolis

10:00 – 11:00 a.m.

**Real-World Conflict of Interest Issues: How to Identify, Analyze and Ethically Deal with this Often Tough Client-Relations Matter**

You'll leave this session with a better understanding of conflict of interest principles, situations in which conflicts are likely to arise, and approaches that may be employed to handle those issues, including client disclosures and confirmation of informed consent. Materials include illustrative forms from Minnesota CLE's *Client Relations Formbook*.

- Kent A. Gernander  
Streater & Murphy PA  
Winona

11:00 – 11:15 a.m. BREAK

11:15 – 12:15 p.m.

**Interactive Ethics: Put Yourself in the Hot Seat**

In everyday practice, ethics questions come up suddenly and when you least expect them. In this session, audience members will watch short videos and then vote on how they would handle the hypothetical situation. Topics will include:

- Dealing with clients who lie;
- Confidentiality and privilege;
- Collecting fees from clients; and more.

Your presenter will discuss the right answers, the wrong answers, and how to avoid finding yourself in the ethics hot seat.

- Eric T. Cooperstein  
Law Office of Eric T. Cooperstein, PLLC  
Minneapolis

Elimination of Bias: Understanding Poverty and Working with Low-Income People

12:30 – 1:00 p.m.  
REGISTRATION & CHECK-IN

1:00 – 3:00 p.m.

**Understanding Poverty**

Dr. Beegle explores the prevalence of poverty, myths and realities about poverty, and how we have come to our current views about poverty in America. By sharing her personal experiences, she reveals what living in poverty teaches and how it shapes people's motivations, expectations, values, lives, and communication styles.

**Working with Low-Income People**

Income, educational opportunities, and life experiences shape our world views and communication styles. Legal professionals are often communicating from a middle-class world view and style which can be problematic when communicating across class lines. For legal professionals, knowing what questions to ask, what language to use when asking questions, or giving relevant examples requires knowledge of the lived experiences of those in poverty. Dr. Beegle shares advice for understanding, communicating, building better relationships, and working more effectively with people living in poverty.

- Dr. Donna M. Beegle

*Donna M. Beegle Ed.D. is an experienced trainer, discussion leader and public speaker. She shares insights from growing up in "generational poverty," her doctoral studies on poverty and diverse cultures, and seventeen years of working nationally on breaking poverty barriers. She is currently the president of Communication Across Barriers, a consulting firm devoted to improving communication and relationships. She is also the founder and CEO of a new non-profit, PovertyBridge, which is dedicated to changing lives for people in poverty. Dr. Beegle is the author of "See Poverty, Be the Difference," a resource book for professionals who work with people in poverty. Her work on poverty is being featured in "Invisible Nation," a Frontline documentary.*

**CREDITS**

Minnesota CLE is applying to the Minnesota State Board of CLE for **3.0 ethics credits** for the designated ethics program and **2.0 elimination of bias credits** for the designated elimination of bias program.

**ACCOMMODATION**

If you have a disability and need an accommodation in order to attend these courses, please contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114 or call us at 651-227-8266 or 800-759-8840.

**CANCELLATION POLICY**

Paid registrants who cancel their registration at least 72 hours before the program will receive a full credit on their account; if fewer than 72 hours, a \$25 administrative fee will be deducted. Written materials are available to attendees only.

**QUESTIONS?**

Call **651-227-8266** or **800-759-8840** or visit us online at **www.minncle.org**.

General Information

REGISTRATION FORM

**Minnesota Legal Ethics – 2009**

413-09

PLEASE "✓" APPROPRIATE BOX BELOW:

**LIVE PRESENTATION**

June 1, 2009  
9:00 a.m. – 12:15 p.m.

- \$110 MSBA member
- \$110 paralegal
- \$135 standard rate

**VIDEO REPLAY**

Location \_\_\_\_\_

Date \_\_\_\_\_

- \$95 MSBA member
- \$95 paralegal
- \$115 standard rate

- I have a Minnesota CLE Season Pass.<sup>SM</sup> Pass # \_\_\_\_\_
- Check here if address below is new.

Name (first) \_\_\_\_\_ (mi) \_\_\_\_\_ (last) \_\_\_\_\_

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Fax \_\_\_\_\_

Email \_\_\_\_\_

Attorney License No. (if applicable) \_\_\_\_\_

Profession, if non-attorney \_\_\_\_\_

ENCLOSED IS \$ \_\_\_\_\_ BY:

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**Elimination of Bias: Understanding Poverty**

414-09

PLEASE "✓" APPROPRIATE BOX BELOW:

**LIVE PRESENTATION**

June 1, 2009  
1:00 – 3:00 p.m.

- \$75 MSBA member
- \$75 paralegal
- \$90 standard rate

**VIDEO REPLAY**

Location \_\_\_\_\_

Date \_\_\_\_\_

- \$75 MSBA member
- \$75 paralegal
- \$90 standard rate