

# Minnesota CLE's Annual YearEnd Series is the Solution to Your Perennial Compliance.

Dig around our garden center. You'll discover more than a dozen course varieties that will get your credits blooming.

Cultivate your education and plant for your future with the 2012 YearEnd Series!



Minnesota State Bar Association  
2550 UNIVERSITY AVE W #160-S, SAINT PAUL MN 55114

Continuing Legal Education

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Minnesota Continuing Legal Education

DATED MATERIAL - PLEASE EXPEDITE!



## Plant Selections

### YEAREND CLE

June 20 - 29, 2012 • Minnesota CLE Conference Center

**PLEASE "✓" APPROPRIATE BOX:**

- MSBA member    paralegal or legal assistant    standard rate  
 I have a Minnesota CLE Season Pass<sup>SM</sup>, Pass # \_\_\_\_\_

Check here if address below is new.

Name (first) \_\_\_\_\_ (mi) \_\_\_\_\_ (last) \_\_\_\_\_

Firm \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Attorney License Number \_\_\_\_\_

Profession, if non-attorney \_\_\_\_\_

**ENCLOSED IS \$ \_\_\_\_\_ BY:**

- Check (payable to Minnesota CLE)  
 VISA    MasterCard    Discover    AmEx  
 Card No. \_\_\_\_\_ Expires \_\_\_\_\_  
 Signature \_\_\_\_\_

**TUITION FOR STRATEGIC NEGOTIATOR COURSE:**  
 \$210 MSBA members / \$210 paralegals and legal assistants / \$250 standard rate

**TUITION FOR EACH FULL-DAY COURSE:**  
 \$195 MSBA members / \$195 paralegals and legal assistants / \$245 standard rate

**TUITION FOR ETHICS COURSE:**  
 \$115 MSBA members / \$115 paralegals and legal assistants / \$140 standard rate

**TUITION FOR ELIMINATION OF BIAS COURSE:**  
 \$95 MSBA members / \$95 paralegals and legal assistants / \$115 standard rate

**PLEASE "✓" SEMINARS YOU WISH TO ATTEND:**

- Advanced Contract Issues ..... (FULL DAY) .....(6/20) ....[473-12-03]
- Guardianships and Conservatorships ..... (FULL DAY) .....(6/21) ....[510-12-03]
- Handling Evidence Before and During Trial..... (FULL DAY) .....(6/21) ....[098-12-05]
- Are They Really Independent Contractors?..... (FULL DAY) .....(6/22) ....[403-12-03]
- Lien Foreclosures in Minnesota ..... (FULL DAY) .....(6/22) ....[375-12-02]
- Real-World Ethics Issues and Answers ..... (ETHICS) .....(6/25) ....[714-12-01]
- Elim. of Bias: Understanding Diverse Cultures..... (ELIM. OF BIAS).....(6/25) ....[653-12-01]
- Insurance and Bodily Injury Update ..... (FULL DAY) .....(6/26) ....[513-12-02]
- Tax Law for the Non-Specialist ..... (FULL DAY) .....(6/26) ....[523-12-03]
- Distressed and Lender-Owned Property..... (FULL DAY) .....(6/27) ....[342-12-03]
- Your First Civil Case in MN State Court \*\* ..... (FULL DAY) .....(6/27) ....[669-12-03]
- The Strategic Negotiator ..... (STRAT. NEG.) .....(6/28) ....[655-12-01]
- The Basics of Consumer Bankruptcy \*\* ..... (FULL DAY) .....(6/28) ....[639-12-02]
- Social Media in the Workplace..... (FULL DAY) .....(6/29) ....[509-12-03]

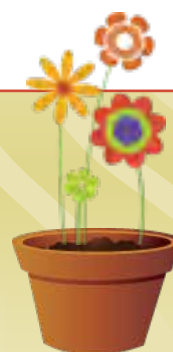
\*\* These two designated courses are only \$75 each for lawyers first admitted to practice after March 1, 2009.

## The June 2012 Growing Season

Monday	Tuesday	Wednesday	Thursday	Friday
18	19	20	21	22
		Advanced Contract Issues for In-House Counsel	Guardianships and Conservatorships	Are They Really Independent Contractors?
			Handling Evidence Before and During Trial	Lien Foreclosures in Minnesota
The Elimination of Bias course on June 25 begins at 1:00 p.m. All other courses begin at 9:00 a.m.				
25	26	27	28	29
Real-World Ethics Issues and Answers	Uninsured, Underinsured, No-Fault Insurance and Bodily Injury Update	Advising Buyers and Sellers of Distressed Foreclosure and Lender-Owned Residential Property	The Strategic Negotiator	Social Media in the Workplace
Elimination of Bias: Understanding Diverse Cultures and Working with Diverse Lawyers and Clients	Tax Law for the Non-Specialist	Your First Civil Case in Minnesota State Court	The Basics of Consumer Bankruptcy	

# YEAREND CLE

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# READY TO REPORT?

We've paved a path for you...

## YEAREND CLE

June 20 - 29, 2012 • Minnesota CLE Conference Center • Minneapolis

14 Quality Minnesota CLE Seminars in a 10-Day Span

# Garden Center



Wednesday, June 20

## Advanced Contract Issues for In-House Counsel

9:00 a.m. – 4:00 p.m.  
6.0 CLE credits applied for

Our talented faculty, drawn from both in-house and private practice, will provide detailed analysis of significant – and hotly contested – contract provisions such as representations, warranties, indemnity, remedies, non-disclosure agreements and more. You'll also get insights into typical buyer- and seller-side "starting points" in negotiating the specific language of these provisions.

Originally presented October 31, 2011

Thursday, June 21

## Guardianships and Conservatorships

9:00 a.m. – 3:40 p.m.  
6.0 CLE credits applied for

A seminar for attorneys, guardians, conservators, social workers, legal assistants or other professionals who practice in the area of guardianships and conservatorships. The expert faculty will address topics such as: Getting started and alternatives to guardianship and conservatorship; Initial petitions and hearings; Emergency appointment procedures; Powers and duties; Conservator transfers of real estate; Annual accounts; Modification and termination of guardianship and conservatorships; and more.

Originally presented January 11, 2012

## Handling Evidence Before and During Trial

9:00 a.m. – 3:35 p.m.  
5.75 CLE credits applied for

Evidence can form the core of many trials and course chair David Herr has assembled a great faculty to help you learn how to handle it. Topics include: How to investigate and gather evidence; Document preservation requirements, spoliation, and "litigation holds"; Internet legal research for litigators; Evidentiary issues at trial; Current status of class action law; Common pitfalls of evidentiary matters; and Evidence on appeal.

Originally presented September 27, 2011

Friday, June 22

## Are They Really Independent Contractors? A Guide to Advising Companies and Avoiding Tax Disasters

9:00 a.m. – 4:00 p.m.  
6.25 CLE credits applied for

In this seminar, you'll hear from government officials from three of the agencies that enforce the independent contractor rules – each with an important perspective. Learn how to classify workers correctly and what to do if you get it wrong. A number of case studies will be used to illustrate common errors in determining worker status.

Originally presented October 18, 2011

## Lien Foreclosures in Minnesota

9:00 a.m. – 3:30 p.m.  
5.5 CLE credits applied for  
5.5 advanced real property specialist credits applied for

If you are beginning to practice in the foreclosure area or are an experienced practitioner who wants to refresh your knowledge, this is a "must see" course. The faculty will provide you with a comprehensive analysis of common and uncommon problems as well as new statutory and case law developments. You'll learn how to effectively foreclose different types of liens against real estate. Get practical insights and forms to guide you through the foreclosure process.

Originally presented September 29, 2011

Monday, June 25

## Real-World Ethics Issues and Answers

9:00 a.m. – 12:00 p.m.  
3.0 ethics credits applied for

Course topics include: New Cases – 2011 and 2012 Attorney Ethics Review; Hot Documents, Hot Water – exploring ethical dilemmas that arise with documentary evidence; and Where Tech Sleuthing Meets Attorney Ethics – computer forensics in investigations.

This seminar will satisfy your 3-hour ethics education requirement.

Originally presented May 7, 2012

## Elimination of Bias: Understanding Diverse Cultures and Working with Diverse Lawyers and Clients

1:00 p.m. – 3:00 p.m.  
2.0 elimination of bias credits applied for

A panel of attorneys from various backgrounds will describe the unique features of their cultures and discuss the challenges that people from their communities face when working with attorneys. They also will share practical advice for lawyers working with clients from those cultures. Asian, Latino, Native American and Muslim attorneys will comprise the panel.

This seminar will satisfy your 2-hour elimination of bias education requirement.

Originally presented May 7, 2012

Tuesday, June 26

## Uninsured, Underinsured, No-Fault Insurance and Bodily Injury Update

9:00 a.m. – 2:30 p.m.  
5.0 CLE credits applied for  
5.0 civil litigation specialist credits applied for

A comprehensive update addressing critical issues in UM/UIM/BI and PIP arenas. Additional topics include: Chiropractic treatment parameters; Trends in soft-tissue verdicts; Issues that arise with venue, jurisdiction, Rule 68 offers, discovery techniques, and more.

Originally presented February 16, 2012

## Tax Law for the Non-Specialist

9:00 a.m. – 4:00 p.m.  
6.25 CLE credits applied for

Tax law may not be your field, but many attorneys still need to understand the basics. This course will give you a firm foundation in: Individual income tax; Corporate taxation; Taxation of partnerships and LLCs; Estate & gift tax and fiduciary income tax (Form 1041) filed by estate or trust; Employment taxes; and more.

Originally presented February 8, 2012

Wednesday, June 27

## Advising Buyers and Sellers of Distressed, Foreclosure and Lender-Owned Residential Property

9:00 a.m. – 3:40 p.m.  
6.0 CLE credits applied for

Whether you represent buyers, sellers, lenders or agents, at this seminar you will learn how to navigate this risky, but rewarding area of law. Session topics include: Inside the mortgage foreclosure process; Options and defenses for the owner of property in default; Bankruptcy options for property owners; The short sale process; The role of real estate agents in the purchase and sale of lender-owned property; and more.

Originally presented August 18, 2011

## Your First Civil Case in Minnesota State Court

9:00 a.m. – 4:00 p.m.  
6.0 CLE credits applied for  
6.0 civil trial specialist credits applied for

Get answers to the questions that keep new civil litigators up at night. This crash course covers key issues in 5 areas of civil litigation practice in Minnesota state court. Session topics include: Pleadings; Written discovery; Depositions; Motions; and Mediation.

Originally presented May 30, 2012

Thursday, June 28

## The Strategic Negotiator

9:00 a.m. – 4:00 p.m.  
6.0 CLE credits applied for  
6.0 ADR credits applied for

Negotiation expert Nina Meierding brings her nationally-recognized skills to the fore in this popular seminar. Get an understanding of the negotiation process, while at the same time developing your negotiation strategies and skills. Learn about collaborative negotiation and how to break deadlocks and reach durable agreements.

Originally presented June 5, 2012

## The Basics of Consumer Bankruptcy

9:00 a.m. – 4:15 p.m.  
6.25 CLE credits applied for  
(includes 1.0 ethics credit)

Consumer bankruptcy has never been a hotter topic and our "basics" course will let you hit the ground running. Session topics include: Overview of the bankruptcy code; Choosing Chapter 7 or 13; How to interview your client; Ethics and professionalism in the bankruptcy process; Filing out forms and schedules; How to protect your client's assets; The top 10 things to know about the Chapter 7 trustee; First meeting of creditors with the trustee; and Court procedure basics.

Originally presented April 27, 2012

Friday, June 29

## Social Media in the Workplace

9:00 a.m. – 2:35 p.m.  
5.0 CLE credits applied for  
(includes 0.5 ethics credit)

This in-depth program will: Identify privacy laws implicated by surveillance of another's social media content; Make sure you are aware of the entire range of relevant employment and labor laws; Update you on recent NLRB activity, including non-union employer issues; Analyze hypotheticals with a panel of experts; Help you evaluate your own clients' policies and practices; Give a forensics perspective on social media use; and Alert you to attorney ethics hotspots.

Originally presented December 12, 2011

# Planting Instructions

## LOCATION

Minnesota CLE Conference Center  
Seventh Street & Nicollet Mall  
Third Floor City Center, Minneapolis

## CHECK-IN & CONTINENTAL BREAKFAST

Check-in begins 30 minutes prior to the start of each course. A continental breakfast will be provided each morning.

## CREDITS

Minnesota CLE will apply to the State Board of CLE for the number of CLE, ethics, and elimination of bias credits shown and to the MSBA for any specialist credits. In every case, the number of credits applied for is the maximum number of credits attendees may claim for attending each seminar.

## ACCOMMODATION

If you have a disability and need an accommodation in order to attend, please contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114. Or call us at 651-227-8266 or 800-759-8840.

## CANCELLATION POLICY

Paid registrants who cancel at least three business days before the program will receive a full credit on their account; if fewer than three business days a \$25 administrative fee will be deducted.

## QUESTIONS?

If you have any questions, please call Minnesota CLE at 651-227-8266 or 800-759-8840. Or, visit our website at [www.minncle.org](http://www.minncle.org).

## 4 WAYS TO REGISTER

MAIL TO:  
Minnesota CLE  
2550 University Avenue West  
Suite 160-S  
St. Paul, MN 55114

GO ONLINE:  
[www.minncle.org](http://www.minncle.org)

OR CALL:  
651-227-8266 or  
800-759-8840

FAX TO:  
651-227-6262

## New Lawyer Scholarship Program

In recognition of the challenges facing lawyers entering the profession, Minnesota Continuing Legal Education has established a scholarship program for unemployed and underemployed lawyers admitted less than three years. Those wishing to apply for such assistance should contact Grant at 651-254-2111 or [gdavies@minncle.org](mailto:gdavies@minncle.org) for details.