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Minnesota Continuing  
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Minnesota  
State Bar  
Association  
Continuing  
Legal Education

2550 UNIVERSITY AVE W #160-S, SAINT PAUL MN 55114

DATED MATERIAL - PLEASE EXPEDITE!



Scan the  
code for more  
information on  
each course.



**Ethics: Your Money  
or Your License**

**Elimination of Bias:  
A Coat of Many Colors –  
Understanding Diversity  
in Christianity**

Tuesday, December 11, 2012

# Ethics and Elimination of Bias

*2 Great Courses!*

## Ethics: Your Money or Your License

Effectively Handling Ethics Issues  
Surrounding Flat Fees, Trust  
Accounts, and Fee Collection

*Satisfy your 3-hour ethics  
education requirement*

## Elimination of Bias: A Coat of Many Colors – Understanding Diversity in Christianity

*Satisfy your 2-hour elimination of bias  
education requirement*

Tuesday, December 11, 2012  
Minnesota CLE Conference Center  
600 Nicollet Mall, Suite 370  
Minneapolis

*Additional presentation dates and locations inside.*



Minnesota State Bar Association  
Continuing Legal Education  
*Your State Bar at Work for You*

DATES & LOCATIONS

### Ethics: Your Money or Your License

#### LIVE PRESENTATION:

**Minneapolis – 12/11/12**  
**(9:00 a.m. – 12:15 p.m.)**  
MN CLE Conference Center  
600 Nicollet Mall, Suite 370

#### VIDEO REPLAYS:

*Schedule times may differ from  
the live program. Start times  
are as indicated below. Please  
register at least one week in  
advance to secure your copy of  
the course materials on the day  
of the seminar.*

**Minneapolis – 12/27/12**  
**(Reg. 8:30; Replay 9:00)**  
MN CLE Conference Center  
600 Nicollet Mall, Suite 370

**Minneapolis – 1/17/13**  
**(Reg. 8:30; Replay 9:00)**  
MN CLE Conference Center  
600 Nicollet Mall, Suite 370

**Duluth – 2/8/13**  
**(Reg. 8:30; Replay 9:00)**  
Radisson Hotel  
Duluth—Harborview  
505 West Superior Street

**Mankato – 4/5/13**  
**(Reg. 10:45; Replay 11:00)**  
Farrish Johnson Law Office  
Eastwood Industrial Centre  
1907 Excel Drive

**Marshall – 1/25/13**  
**(Reg. 12:45; Replay 1:00)**  
Lyon County Government Center  
607 West Main Street

**Moorhead – 1/25/13**  
**(Reg. 9:00; Replay 9:15)**  
Moorhead Public Library  
118 Fifth Street South

**Saint Cloud Area – 3/8/13**  
**(Reg. 12:30; Replay 1:00)**  
Minnesota School of Business  
1201 Second Street South  
Waite Park

**Walker – 3/8/13**  
**(Reg. 8:45; Replay 9:00)**  
Cass County Courthouse  
300 Minnesota Avenue  
Fourth Floor Jury Room

### Elimination of Bias: Understanding Diversity in Christianity

#### LIVE PRESENTATION:

**Minneapolis – 12/11/12**  
**(1:00 – 3:00 p.m.)**  
MN CLE Conference Center  
600 Nicollet Mall, Suite 370

#### VIDEO REPLAYS:

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are as indicated below. Please  
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the seminar.*

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**(Reg. 12:30; Replay 1:00)**  
MN CLE Conference Center  
600 Nicollet Mall, Suite 370

**Minneapolis – 1/17/13**  
**(Reg. 12:30; Replay 1:00)**  
MN CLE Conference Center  
600 Nicollet Mall, Suite 370

**Duluth – 2/8/13**  
**(Reg. 12:30; Replay 1:00)**  
Radisson Hotel  
Duluth—Harborview  
505 West Superior Street

**Mankato – 4/5/13**  
**(Reg. 8:15; Replay 8:30)**  
Farrish Johnson Law Office  
Eastwood Industrial Centre  
1907 Excel Drive

**Marshall – 1/25/13**  
**(Reg. 8:30; Replay 9:00)**  
Lyon County Government Center  
607 West Main Street

**Moorhead – 1/18/13**  
**(Reg. 9:00; Replay 9:15)**  
Moorhead Public Library  
118 Fifth Street South

**Saint Cloud Area – 3/8/13**  
**(Reg. 8:30; Replay 9:00)**  
Minnesota School of Business  
1201 Second Street South  
Waite Park

**Walker – 3/8/13**  
**(Reg. 12:45; Replay 1:00)**  
Cass County Courthouse  
300 Minnesota Avenue  
Fourth Floor Jury Room

TO REGISTER

#### MAIL TO:

Minnesota CLE  
2550 University Avenue West Suite 160-S  
Saint Paul, MN 55114

#### FAX TO:

Minnesota CLE at 651-227-6262

#### GO ONLINE:

www.minncle.org

#### OR CALL:

Minnesota CLE at 651-227-8266 or 800-759-8840

*2 Great Courses!*

8:30 – 9:00 a.m.  
CHECK-IN & CONTINENTAL BREAKFAST

9:00 – 10:15 a.m.

## Operating Trust Accounts and Handling Client Funds

Learn how to properly handle client trust accounts including how the accounts should be set up, how to keep your trust account records by hand, what documentation is required, what funds must be deposited in them, and when you can issue checks from the account.

- *Eric T. Cooperstein*  
*Law Office of Eric T. Cooperstein, PLLC*  
*Minneapolis*

10:15 – 10:30 a.m. BREAK

10:30 – 11:30 a.m.

## Collecting Fees from Clients

Learn how to avoid ethics violations when collecting fees from clients. Topics will include: conflicts of interest, interest on balances, using credit cards, retainers, and fee splitting.

- *R. Leigh Frost*  
*Law Offices of R. Leigh Frost, Ltd.*  
*Saint Paul*
- *George E. Warner, Jr.*  
*Warner Law LLC*  
*Minneapolis*
- *Eric T. Cooperstein, moderator*

11:30 a.m. – 12:15 p.m.

## Have I Got a Deal for You! The Ethics of Flat Fee Arrangements

Bloggers, pundits, and trend-watchers all herald flat fees as the future of selling legal services. But ethical pitfalls await those who do not properly charge such fees. This session will focus on how to implement flat-fee pricing without running afoul of the ethics rules.

- *Eric T. Cooperstein*

## Elimination of Bias – Understanding Diversity in Christianity

12:30 – 1:00 p.m.  
REGISTRATION & CHECK-IN

1:00 – 3:00 p.m.

## A Coat of Many Colors: Understanding Diversity in Christianity

At least 70% of Americans consider themselves Christian. But within that broad body, there are at least 300 distinct, organized expressions of Christian faith. While Christianity, viewed widely, may be seen as America's "majority" faith, many Christians still see themselves as a minority. In this presentation, a panel of speakers will provide information about Christianity in the many forms that may be encountered within the law office, among colleagues, clients and staff. The presenters will explore a wide-ranging set of themes and questions; touching upon theology, history and culture. The goal of this program is to aid attorneys in identifying and eliminating biases against persons because of creed or religion from the legal profession and from the practice of law.

- *Eric Iverson*  
*Director*  
*Real Resources*  
*Minneapolis*
- *Matthew Anderson*  
*Executive Director*  
*National Religious Partnership for the Environment*  
*Saint Paul*
- *Christopher Kopka, moderator*  
*VP, Strategic Development*  
*Thrivent Financial for Lutherans*  
*Minneapolis*

### Ethics: Your Money or Your License

014-13

PLEASE "✓" APPROPRIATE BOX BELOW:

#### LIVE PRESENTATION

**December 11, 2012**  
**9:00 a.m. – 12:15 p.m.**

- \$135 MSBA member  
 \$135 paralegal  
 \$160 standard rate

#### VIDEO REPLAY

Location \_\_\_\_\_

Date \_\_\_\_\_

- \$115 MSBA member  
 \$115 paralegal  
 \$140 standard rate

I have a Minnesota CLE Season Pass.<sup>SM</sup> Pass # \_\_\_\_\_

**Check here if address below is new.**

Name (first) \_\_\_\_\_ (mi) \_\_\_\_\_ (last) \_\_\_\_\_

Firm \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Email \_\_\_\_\_

Attorney License No. (if applicable) \_\_\_\_\_

Profession, if non-attorney \_\_\_\_\_

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Expiration \_\_\_\_\_

Signature \_\_\_\_\_

#### CREDITS

Minnesota CLE is applying to the Minnesota State Board of CLE for **3.0 ethics credits** for the designated ethics program and **2.0 elimination of bias credits** for the designated elimination of bias program.

#### NEW LAWYER SCHOLARSHIP PROGRAM

In recognition of the challenges facing lawyers entering the profession, Minnesota Continuing Legal Education has established a scholarship program for unemployed and underemployed lawyers admitted less than three years. Those wishing to apply for such assistance should contact Grant at **651-254-2111** or **gdavies@minncle.org** for details.

#### ACCOMMODATION

If you have a disability and need an accommodation in order to attend these courses, please contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114 or call us at 651-227-8266 or 800-759-8840.

#### CANCELLATION/NO-SHOW POLICY

Paid registrants who cancel their registration at least 3 business days before the program will receive a full credit on their account; if fewer than 3 business days, a \$25 administrative fee will be deducted. For the designated **ethics program**, paid registrants who fail to attend will receive the written materials. For the designated **elimination of bias program**, paid registrants who fail to attend will receive a credit on their account less a \$25 administrative fee.

#### QUESTIONS?

Call **651-227-8266** or **800-759-8840** or visit us online at **www.minncle.org**.